

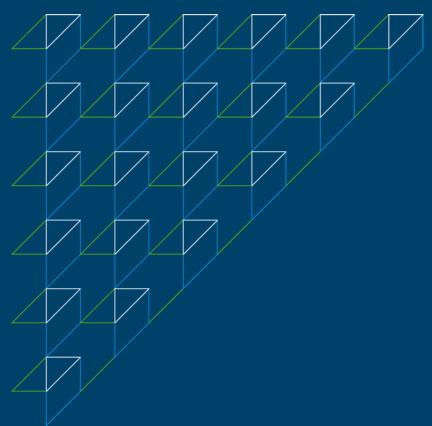
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 7 September 2017



# Definitions



## Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IP</b> (see below).					
	- Individual Professional Investors (IPIs)	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

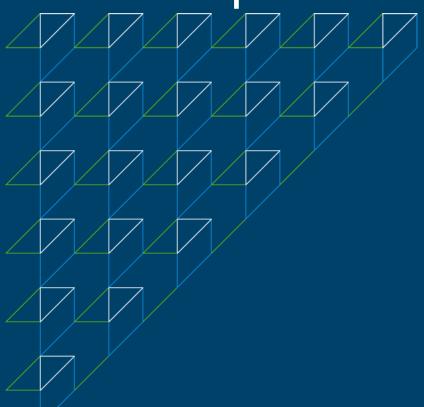
\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

# Main Market - Value Traded & Ownership Breakdown





## Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 2,084,665,763 48.89% 2,322,327,738 54.47% -237,661,975 -5.57% **HNWIs** 1,043,264,087 24.47% 1,062,017,914 24.91% -18,753,828 -0.44% **IPIs** 65.263.031 1.53% 125.007.904 2.93% -59.744.874 -1.40% Individual DPMs 43.421.046 1.02% 40.597.865 0.95% 2.823.181 0.07% Sub Total (Individuals) 3,236,613,927 75.91% 3,549,951,422 83.26% -313,337,495 -7.35% Institutions: Saudi 8.35% 1.96% 272.601.965 6.39% Corporates 356.072.775 83.470.810 Mutual Funds 162.318.439 3.81% 93.322.655 2.19% 68.995.784 1.62% GRE's 2,128,848 0.05% 3,775,800 0.09% -1,646,952 -0.04% Institution DPMs 54.057.300 1.27% 48.376.390 1.13% 5.680.910 0.13% Sub Total (Institutions) 574,577,362 13.48% 228,945,655 5.37% 345,631,707 8.11% Total Saudi Investors 3,811,191,289 89.38% 3,778,897,077 88.63% 32,294,211 0.76% Individuals 0.37% 5,653,827 0.13% 15,844,228 10,190,401 0.24% Institutions 139.994.558 3.28% 108.224.062 2.54% 31.770.496 0.75% GCC GCC DPMs 838,424 0.02% 39,207,891 0.92% -38,369,467 -0.90% Total GCC Investors 156.677.210 3.67% 157,622,354 3.70% -945.144 -0.02% **SWAP Holders** 134,228,611 3.15% 93,155,955 2.18% 41,072,656 0.96% 1.52% Foreign Residents 64.630.948 76.843.634 1.80% -12.212.686 -0.29% QFIs 92,864,375 2.18% 59,620,147 1.40% 33,244,228 0.78% **Foreign** Foreign DPMs 4,271,699 0.10% 97,724,965 2.29% -93,453,266 -2.19% Strategic Partners 0 0.00% 0 0.00% 0 0.00% Total Foreign Investors 295.995.634 6.94% 327,344,701 7.68% -31,349,068 -0.74% **Grand Total** 4,263,864,132 100.00% 4,263,864,132 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification							
	Buy		Sell		Net Value Traded		
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	1,055,459,106	24.75%	792,484,445	18.59%	262,974,6	61 6.17%	
Non-Institutional	3,208,405,026	75.25%	3,471,379,688	81.41%	-262,974,6	-6.17%	
Grand Total	4,263,864,132	100.00%	4,263,864,132	100.00%			

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



## Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type As of 29 August 2017 As of 7 September 2017 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 71,695,086,591 4.18% 72,623,208,020 4.18% 928,121,429 0.00% 7.74% **HNWIs** 132,737,867,440 134,352,220,816 7.73% 1,614,353,376 -0.01% **IPIs** 258.964.802.570 15.09% 262.334.184.313 15.09% 3.369.381.743 0.00% Individual DPMs 4.916.898.359 0.29% 4.975.881.364 0.29% 58.983.005 0.00% Sub Total (Individuals) 468,314,654,960 27.29% 474,285,494,513 27.28% 5,970,839,553 -0.02% Institutions: Saudi 3.414.740.207 -0.02% 16.36% 284.164.492.199 16.34% Corporates 280.749.751.992 Mutual Funds 104.598.588.486 6.10% 106.712.891.257 6.14% 2.114.302.771 0.04% GRE's 697,158,900,942 40.63% 705,942,310,073 40.60% 8,783,409,130 -0.03% Institution DPMs 50.049.170.872 2.92% 50.655.534.851 2.91% 606.363.978 0.00% Sub Total (Institutions) 1,132,556,412,293 66.01% 1,147,475,228,380 66.00% 14,918,816,087 -0.01% Total Saudi Investors 20,889,655,639 1,600,871,067,253 93.30% 1,621,760,722,893 93.28% -0.02% Individuals 3,010,707,104 3,050,022,376 0.00% 0.18% 0.18% 39,315,273 Institutions 32.937.219.571 1.92% 33,411,154,681 1.92% 473.935.110 0.00% **GCC** GCC DPMs 837,392,680 0.05% 0.04% -93,369,054 -0.01% 744,023,626 Total GCC Investors 36.785.319.355 2.14% 37.205.200.683 2.14% 419.881.328 0.00% **SWAP Holders** 10,195,113,111 0.59% 10,351,788,396 0.60% 156,675,285 0.00% Foreign Residents 4.322.345.069 0.25% 4.377.408.930 0.25% 55.063.861 0.00% **QFIs** 7,279,573,794 0.42% 7,374,168,153 0.42% 94,594,359 0.00% **Foreign** Foreign DPMs 2,715,113,582 0.16% 2,729,689,756 0.16% 14,576,174 0.00% Strategic Partners 53.647.233.189 3.13% 54.850.486.760 3.15% 1.203.253.572 0.03% Total Foreign Investors 78,159,378,745 4.56% 79.683.541.995 4.58% 1,524,163,250 0.03% **Grand Total** 1,715,815,765,353 100.00% 1,738,649,465,570 22,833,700,218 100.00%



## Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification								
	As of 29 August 2017		As of 7 September 2017		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,504,049,759,149	87.66%	1,524,246,605,429	87.67%	20,196,846,279	0.01%		
Non-Institutional	211,766,006,203	12.34%	214,402,860,142	12.33%	2,636,853,938	-0.01%		
Grand Total	1,715,815,765,353	100.00%	1,738,649,465,570	100.00%	22,833,700,218			

#### **Definitions**

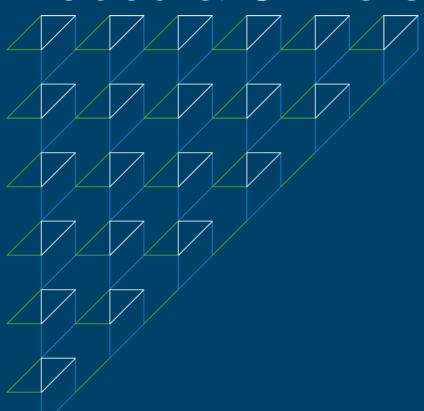
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Nomu-Parallel Market - Value Traded & Ownership Breakdown



## Weekly Report – Nomu-Parallel Market



#### Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded	
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals	1,348,505	91.30%	1,179,488	79.86%	169,018	11.44%
	Corporates	0	0.00%	0	0.00%	0	0.00%
Saudi	Institution	100,550	6.81%	209,591	14.19%	-109,041	-7.38%
	Total Saudi Investors	1,449,055	98.11%	1,389,079	94.05%	59,977	4.06%
	Individuals	0	0.00%	0	0.00%	0	0.00%
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	27,874	1.89%	87,851	5.95%	-59,977	-4.06%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	27,874	1.89%	87,851	5.95%	-59,977	-4.06%
Grand 7	Гotal	1,476,929	100.00%	1,476,929	100.00%		
	arallel Market Value T						
Investor Classification		Buy		Sell 		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se
Institutional		100,550	6.81%	209,591	14.19%	-109,041	-7.38%
Non-Instituti	onal	1,376,379	93.19%	1,267,338	85.81%	109,041	7.38%
<b>Grand</b>		1,476,929	100.00%	1,476,929	100,00%		

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

## Weekly Report – Nomu-Parallel Market



**Weekly Change** 

Δ Ownership

(%)

0.05%

-0.05%

Δ Holding Value

(SAR)

3,770,321

17,389,679

21,160,000

## Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 29 August 2017		As of 7 September 2017		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals	2,107,271,140	88.12%	2,124,613,580	88.06%	17,342,440	-0.05%
. "	Corporates	136,342,423	5.70%	138,716,663	5.75%	2,374,240	0.05%
Saudi	Institution	128,988,882	5.39%	129,763,766	5.38%	774,884	-0.02%
	Total Saudi Investors	2,372,602,446	99.21%	2,393,094,009	99.19%	20,491,563	-0.02%
GCC	Individuals	30,597	0.00%	30,699	0.00%	101	0.009
	Institutions	12,404,641	0.52%	13,026,968	0.54%	622,327	0.029
	Total GCC Investors	12,435,238	0.52%	13,057,667	0.54%	622,428	0.029
	SWAP Holders	207,499	0.01%	206,780	0.01%	-719	0.009
	Foreign Residents	4,618,994	0.19%	4,666,131	0.19%	47,138	0.009
Foreign	QFls	1,632,323	0.07%	1,631,913	0.07%	-410	0.009
	Total Foreign Investors	6,458,816	0.27%	6,504,824	0.27%	46,008	0.00%
Frand T	otal	2,391,496,500	100.00%	2,412,656,500	100.00%	21,160,000	

#### Institutional:

Non-Institutional

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

As of 7 September 2017

Ownership

11.74%

88.26%

100.00%

**Holding Value** 

(SAR)

283,346,090

2.129.310.410

2,412,656,500

#### Non Institutional:

**Investor Classification** 

**Grand Total** 

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Ownership

(%)

11.69%

88.31%

100.00%

As of 29 August 2017

**Holding Value** 

(SAR)

279,575,769

2.111.920.731

2,391,496,500



