

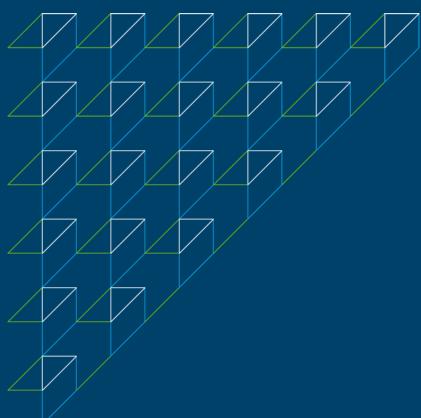
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 1 February 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

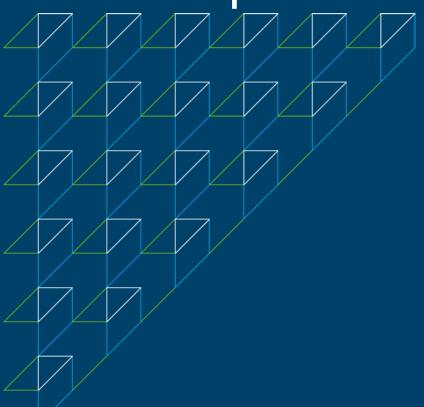
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type **Net Value Traded** Buy Sell **Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: 37.02% 50.07% -2,849,092,112 -13.05% Retail 8,085,660,069 10,934,752,181 **HNWIs** 31.77% 34.49% -593,305,683 -2.72% 6,939,398,653 7,532,704,337 **IPIs** 509,746,486 2.33% 737,311,490 3.38% -227,565,004 -1.04% Individual DPMs 217.301.997 1.00% 0.68% 68.612.662 0.31% 148.689.335 72.13% Sub Total (Individuals) 15,752,107,206 19,353,457,342 88.62% -3,601,350,136 -16.49% Institutions: Saudi Corporates 2,953,293,833 13.52% 498,442,257 2.28% 2,454,851,576 11.24% **Mutual Funds** 822.304.774 3.77% 521.687.832 2.39% 300.616.942 1.38% GRE's 0 0.00% 0.00% 0 0.00% Institution DPMs 282.642.941 1.08% 47.687.050 0.22% 1.29% 234.955.891 Sub Total (Institutions) 4,058,241,548 18.58% 1,255,085,980 5.75% 2,803,155,568 12.84% Total Saudi Investors 19,810,348,754 90.71% 20,608,543,322 94.36% -798,194,569 -3.65% Individuals 56,699,643 0.26% 63,927,150 0.29% -7,227,507 -0.03% Institutions 290.903.536 1.33% 346.995.590 1.59% -56.092.054 -0.26% **GCC** GCC DPMs 719,948 0.00% 589,512 0.00% 130,436 0.00% Total GCC Investors 348,323,127 1.59% 411,512,251 1.88% -63,189,125 -0.29% **SWAP Holders** 658,716,355 3.02% 149,861,019 0.69% 508,855,336 2.33% Foreign Residents 292.179.380 1.34% 338.516.517 1.55% -46.337.137 -0.21% **QFIs** 1.88% 681,127,500 3.12% 270,086,366 1.24% 411,041,135 Foreign Foreign DPMs 0.22% 0.28% -12,175,640 48,517,481 60,693,121 -0.06% Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 1,680,540,717 7.70% 819,157,023 3.75% 861,383,693 3.94% **Grand Total** 21,839,212,597 100.00% 21,839,212,597 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Buy	/	Sel	ı		Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	6,465,274,851	29.60%	2,969,312,412	13.60%		3,495,962,439	16.01%			
Non-Institutional	15,373,937,746	70.40%	18,869,900,185	86.40%		-3,495,962,439	-16.01%			
Grand Total	21,839,212,597	100.00%	21,839,212,597	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 25 January 2018 As of 1 February 2018 **Weekly Change Nationality** Investor Type **Holding Value** Δ Ownership **Holding Value** Ownership Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 74,953,801,993 4.24% 75,061,521,163 4.20% 107,719,170 -0.05% **HNWIs** 140,753,006,108 7.96% 142,102,487,864 7.94% 1,349,481,757 -0.02% **IPIs** 256.145.467.151 14.49% 264.384.368.110 14.78% 8.238.900.959 0.28% Individual DPMs 4.457.637.586 0.25% 4.370.422.853 0.24% -87.214.733 -0.01% Sub Total (Individuals) 476,309,912,837 26.95% 485,918,799,990 27.16% 9,608,887,153 0.21% Institutions: Saudi 286.288.137.414 16.20% 292.225.549.872 16.33% 5.937.412.458 0.13% Corporates Mutual Funds 167.148.737.864 9.46% 169.523.623.961 9.48% 2.374.886.096 0.02% GRE's 672,168,079,841 38.03% 672,623,039,172 37.59% 454,959,331 -0.44% Institution DPMs 51 603 629 455 2.92% 52 686 398 677 2.94% 1.082.769.223 0.03% Sub Total (Institutions) 1,177,208,584,574 66.61% 1,187,058,611,682 66.35% 9.850.027.108 -0.26% Total Saudi Investors 19,458,914,261 1,653,518,497,411 93.56% 1,672,977,411,672 93.51% -0.05% 25.380.593 Individuals 2.981.845.708 0.17% 3.007.226.300 0.17% 0.00% Institutions 32.776.376.626 1.85% 33.146.097.153 1.85% 369.720.528 0.00% **GCC** GCC DPMs 0.03% 0.03% 6,586,712 0.00% 585,296,123 591,882,835 Total GCC Investors 36.343.518.457 2.06% 36.745.206.289 2.05% 401.687.832 0.00% **SWAP Holders** 9,688,421,177 0.55% 10,244,861,695 0.57% 556,440,518 0.02% 0.00% Foreign Residents 4.354.872.107 0.25% 4.328.598.857 0.24% -26.273.250 **QFIs** 8,238,441,070 0.47% 8,722,984,307 0.49% 484,543,237 0.02% **Foreign** Foreign DPMs 3.165.962.204 0.18% 3.167.967.053 0.18% 2.004.849 0.00% 2.95% 2.96% 887,274,704 Strategic Partners 52.085.767.134 52.973.041.839 0.01% Total Foreign Investors 77,533,463,693 4.39% 79,437,453,751 4.44% 1,903,990,059 0.05% **Grand Total** 1,767,395,479,561 100.00% 1,789,160,071,712 21,764,592,152 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 25 January 2018 As of 1 February 2018 We			Weekly Ch	ekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,544,351,953,645	87.38%	1,564,660,237,527	87.45%	20,308,283,881	0.07%				
Non-Institutional	223,043,525,915	12.62%	224,499,834,185	12.55%	1,456,308,270	-0.07%				
Grand Total	1,767,395,479,561	100.00%	1,789,160,071,712	100.00%	21,764,592,152					

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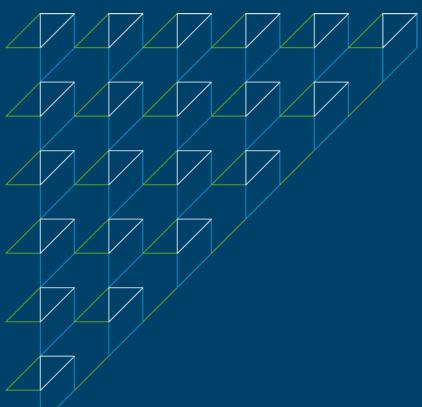
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	I	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	Individuals	5,590,527	74.69%	5,974,428	79.82%	-383,901	-5.13%	
	Corporates	1,458,171	19.48%	0	0.00%	1,458,171	19.48%	
	Institution	193,866	2.59%	1,262,210	16.86%	-1,068,344	-14.27%	
	Total Saudi Investors	7,242,563	96.77%	7,236,638	96.69%	5,925	0.08%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Foreign	Foreign Residents	64,148	0.86%	247,873	3.31%	-183,725	-2.45%	
	QFIs	177,800	2.38%	0	0.00%	177,800	2.38%	
	Total Foreign Investors	241,947	3.23%	247,873	3.31%	-5,925	-0.08%	
Grand T	otal	7,484,511	100.00%	7,484,511	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification										
Investor Classification	Buy	,	Sel	ı		Traded				
	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	1,829,836	24.45%	1,262,210	16.86%		567,626	7.58%			
Non-Institutional	5,654,675	75.55%	6,222,301	83.14%		-567,626	-7.58%			
Grand Total	7,484,511	100.00%	7,484,511	100.00%						

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 25 January 2018		As of 1 February 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,971,265,525	88.91%	1,946,783,414	88.88%	-24,482,111	-0.03%	
	Corporates	119,895,898	5.41%	120,648,964	5.51%	753,065	0.10%	
	Institution	104,459,647	4.71%	101,731,363	4.64%	-2,728,284	-0.07%	
	Total Saudi Investors	2,195,621,071	99.03%	2,169,163,741	99.03%	-26,457,330	0.00%	
	Individuals	30,927	0.00%	30,775	0.00%	-152	0.00%	
GCC	Institutions	13,820,079	0.62%	13,668,210	0.62%	-151,869	0.00%	
	Total GCC Investors	13,851,006	0.62%	13,698,985	0.63%	-152,021	0.00%	
	SWAP Holders	234,481	0.01%	226,460	0.01%	-8,021	0.00%	
Foreign	Foreign Residents	3,161,373	0.14%	3,111,032	0.14%	-50,341	0.00%	
	QFIs	4,283,569	0.19%	4,206,992	0.19%	-76,577	0.00%	
	Total Foreign Investors	7,679,423	0.35%	7,544,485	0.34%	-134,939	0.00%	
Frand T	otal	2,217,151,500	100.00%	2,190,407,210	100.00%	-26,744,290		

Nomu-Parallel Market Ownership Breakdown -	By Investor Classification
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	As of 25 January 2018		As of 1 February 2018		Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	242,693,675	10.95%	240,481,989	10.98%		-2,211,686	0.03%
Non-Institutional	1,974,457,825	89.05%	1,949,925,221	89.02%		-24,532,604	-0.03%
Grand Total	2,217,151,500	100.00%	2,190,407,210	100.00%		-26,744,290	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



