

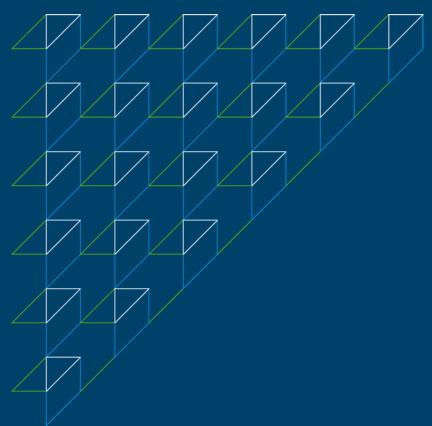
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 8 February 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

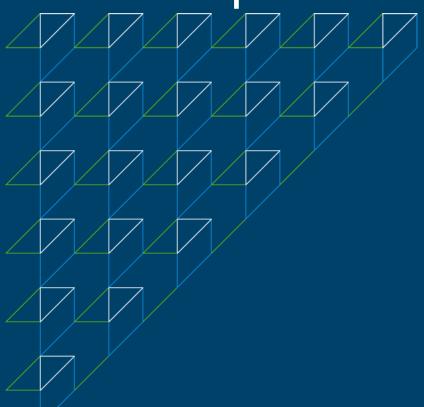
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 7,798,962,118 37.59% 9,850,614,375 47.48% -2,051,652,257 -9.89% **HNWIs** 6,951,779,755 33.51% 31.79% 355,702,822 1.71% 6,596,076,933 **IPIs** 542.371.855 2.61% 823.683.422 3.97% -281.311.568 -1.36% Individual DPMs 283.343.295 1.37% 243.019.280 1.17% 40.324.015 0.19% Sub Total (Individuals) 15,576,457,023 75.07% 17,513,394,010 84.41% -1,936,936,987 -9.34% Institutions: Saudi 11.42% 1.591.857.060 7.67% Corporates 2.370.315.436 778.458.376 3.75% 4.07% Mutual Funds 845.142.592 518.007.773 2.50% 327.134.819 1.58% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 377.120.146 1.82% 276.602.529 1.33% 100.517.616 0.48% Sub Total (Institutions) 3,592,578,174 17.32% 1,573,068,678 7.58% 2,019,509,496 9.73% Total Saudi Investors 19,169,035,197 92.39% 19,086,462,689 91.99% 82,572,508 0.40% Individuals 52,327,482 0.25% 54,610,911 -2,283,430 -0.01% 0.26% Institutions 457.483.508 2.20% 671.563.909 3.24% -214.080.401 -1.03% GCC GCC DPMs 1,522,681 0.01% 0.01% -1,481,879 -0.01% 3,004,560 Total GCC Investors 511.333.671 2.46% 729,179,380 3.51% -217.845.710 -1.05% **SWAP Holders** 422,552,657 2.04% 191,752,306 0.92% 230,800,351 1.11% 1.32% Foreign Residents 274.327.644 299.027.466 1.44% -24.699.822 -0.12% QFIs 336,567,690 1.62% 420,729,621 2.03% -84,161,931 -0.41% **Foreign** Foreign DPMs 34,240,148 0.17% 20,905,545 0.10% 13,334,604 0.06% Strategic Partners 0 0.00% 0 0.00% 0 0.00% Total Foreign Investors 1,067,688,139 5.15% 932,414,938 4.49% 135,273,201 0.65% **Grand Total** 20,748,057,007 100.00% 20,748,057,007 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	Buy Sell		ı	Net Value Traded		Traded		
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	5,670,660,008	27.33%	3,947,727,321	19.03%		1,722,932,686	8.30%		
Non-Institutional	15,077,396,999	72.67%	16,800,329,685	80.97%		-1,722,932,686	-8.30%		
Grand Total	20,748,057,007	100.00%	20,748,057,007	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 1 February 2018 As of 8 February 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 75,061,521,163 4.20% 72,948,719,273 4.21% -2,112,801,890 0.01% **HNWIs** 142,102,487,864 7.94% 137,149,982,634 7.91% -4,952,505,231 -0.04% **IPIs** 264.384.368.110 14.78% 253.569.243.547 14.62% -10.815.124.563 -0.16% Individual DPMs 4.370.422.853 0.24% 4.986.765.890 0.29% 616.343.037 0.04% Sub Total (Individuals) 485,918,799,990 27.16% 468,654,711,344 27.02% -17,264,088,646 -0.14% Institutions: Saudi -10.619.919.891 292.225.549.872 16.33% 281.605.629.981 16.23% -0.10% Corporates Mutual Funds 169.523.623.961 9.48% 163.122.122.904 9.40% -6.401.501.057 -0.07% GRE's 672,623,039,172 37.59% 654,961,784,841 37.76% -17,661,254,331 0.17% Institution DPMs 52 686 398 677 2.94% 52.439.150.837 3.02% -247.247.840 0.08% -34,929,923,119 Sub Total (Institutions) 1,187,058,611,682 66.35% 1,152,128,688,563 66.42% 0.07% Total Saudi Investors -52,194,011,765 1,672,977,411,672 93.51% 1,620,783,399,907 93.44% -0.07% Individuals 0.17% 2,913,804,784 0.17% -93,421,516 0.00% 3,007,226,300 Institutions 33.146.097.153 1.85% 32.434.721.767 1.87% -711.375.386 0.02% **GCC** GCC DPMs 0.03% 0.03% -21,039,379 0.00% 591,882,835 570,843,456 Total GCC Investors 36.745.206.289 2.05% 35.919.370.008 2.07% -825.836.281 0.02% **SWAP Holders** 10,244,861,695 0.57% 10,244,638,366 0.59% -223,329 0.02% Foreign Residents 4.328.598.857 0.24% 4.183.821.956 0.24% -144.776.902 0.00% **QFIs** 8,722,984,307 0.49% 8,455,444,177 0.49% -267,540,130 0.00% **Foreign** Foreign DPMs 3,167,967,053 0.18% 3,069,769,386 0.18% -98,197,668 0.00% 2.96% Strategic Partners 52.973.041.839 51.907.367.411 2.99% -1.065.674.428 0.03% Total Foreign Investors 79,437,453,751 4.44% 77.861.041.294 4.49% -1,576,412,457 0.05% **Grand Total** 1,789,160,071,712 100.00% 1,734,563,811,209 -54,596,260,503 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 1 February 2018		As of 8 February 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,564,660,237,527	87.45%	1,517,367,482,562	87.48%	-47,292,754,965	0.03%				
Non-Institutional	224,499,834,185	12.55%	217,196,328,647	12.52%	-7,303,505,539	-0.03%				
Grand Total	1,789,160,071,712	100.00%	1,734,563,811,209	100.00%	-54,596,260,503					

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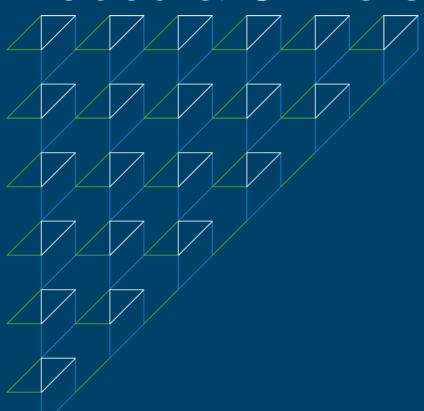
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

1,284,545

7,364,109

8,648,653

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	Buy		Sel	I	Net Value Traded			
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell		
	Individuals	7,293,371	84.33%	7,429,469	85.90%	-136,098	-1.57%		
0	Corporates	325,867	3.77%	184,170	2.13%	141,697	1.64%		
Saudi	Institution	328,630	3.80%	759,745	8.78%	-431,115	-4.98%		
	Total Saudi Investors	7,947,868	91.90%	8,373,384	96.82%	-425,516	-4.92%		
	Individuals	0	0.00%	0	0.00%	0	0.00%		
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%		
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%		
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%		
	Foreign Residents	70,737	0.82%	275,269	3.18%	-204,532	-2.36%		
Foreign	QFIs	630,048	7.28%	0	0.00%	630,048	7.28%		
	Total Foreign Investors	700,785	8.10%	275,269	3.18%	425,516	4.92%		
Grand T	otal	8,648,653	100.00%	8,648,653	100.00%				
Nomu-Pa	rallel Market Value	Traded Break	down - By In	vestor Classific	cation				
Investor Classification		Buy		Sell		Net Value Traded			
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel		

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

943,915

7,704,738

8,648,653

10.91%

89.09%

100.00%

340,630

3.94%

-3.94%

14.85%

85.15%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 1 February 2018		As of 8 February 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	1,946,783,414	88.88%	1,908,661,750	88.85%	-38,121,664	-0.02%	
	Corporates	120,648,964	5.51%	118,638,360	5.52%	-2,010,604	0.01%	
	Institution	101,731,363	4.64%	99,568,202	4.64%	-2,163,161	-0.01%	
	Total Saudi Investors	2,169,163,741	99.03%	2,126,868,311	99.01%	-42,295,429	-0.02%	
	Individuals	30,775	0.00%	29,938	0.00%	-837	0.00%	
GCC	Institutions	13,668,210	0.62%	13,769,456	0.64%	101,246	0.02%	
	Total GCC Investors	13,698,985	0.63%	13,799,394	0.64%	100,409	0.02%	
	SWAP Holders	226,460	0.01%	211,018	0.01%	-15,443	0.00%	
Foreign	Foreign Residents	3,111,032	0.14%	2,663,307	0.12%	-447,725	-0.02%	
	QFIs	4,206,992	0.19%	4,526,189	0.21%	319,197	0.02%	
	Total Foreign Investors	7,544,485	0.34%	7,400,514	0.34%	-143,970	0.00%	
Grand Total		2,190,407,210	100.00%	2,148,068,220	100.00%	-42,338,990		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 1 Febr	uary 2018	As of 8 February 2018		Weekly Change		hange		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	240,481,989	10.98%	236,713,225	11.02%		-3,768,764	0.04%		
Non-Institutional	1,949,925,221	89.02%	1,911,354,995	88.98%		-38,570,226	-0.04%		
Grand Total	2,190,407,210	100.00%	2,148,068,220	100.00%		-42,338,990			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



