

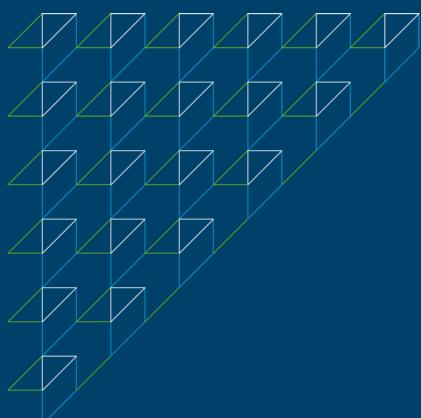
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 3 May 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

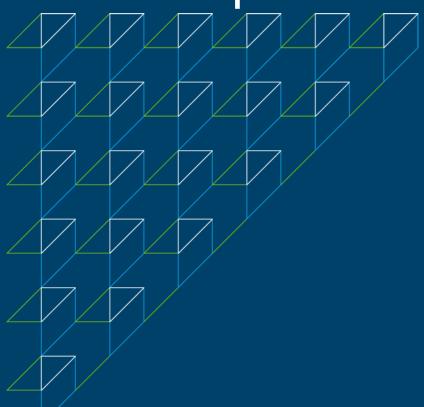
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 8,926,248,870 37.42% 11,287,189,988 47.32% -2,360,941,118 -9.90% **HNWIs** 8,167,171,446 34.24% 8,107,657,524 33.99% 59,513,922 0.25% **IPIs** 519.721.799 2.18% 1.429.176.057 5.99% -909.454.258 -3.81% Individual DPMs 202.978.324 0.85% 201.154.258 0.84% 1.824.066 0.01% Sub Total (Individuals) 17,816,120,438 74.69% 21,025,177,827 88.15% -3,209,057,389 -13.45% Institutions: Saudi 12.49% 337.582.516 1.42% 2.641.132.222 11.07% Corporates 2.978.714.738 **Mutual Funds** 961.165.404 4.03% 631.018.735 2.65% 330.146.668 1.38% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 300.523.745 1.26% 189.109.010 0.79% 111.414.735 0.47% Sub Total (Institutions) 4,240,403,886 17.78% 1,157,710,261 4.85% 3,082,693,625 12.92% Total Saudi Investors 22,056,524,325 92.47% 22,182,888,088 93.00% -126,363,763 -0.53% Individuals 58.456.697 0.25% 70,793,661 0.30% -12.336.964 -0.05% Institutions 439.650.496 1.84% 379.664.204 1.59% 59.986.292 0.25% GCC GCC DPMs 0.01% 0.00% 589,088 0.00% 1,710,396 1,121,309 Total GCC Investors 499.817.589 2.10% 451,579,174 1.89% 48.238.415 0.20% **SWAP Holders** 419,282,175 1.76% 665,364,447 2.79% -246,082,272 -1.03% Foreign Residents 235.182.202 0.99% 293.590.773 1.23% -58.408.571 -0.24% QFIs 640,223,984 2.68% 258,253,994 1.08% 381,969,990 1.60% **Foreign** Foreign DPMs 878.491 0.00% 232.290 0.00% 646.201 0.00% 0.00% Strategic Partners 0.00% 0.00% Total Foreign Investors 1,295,566,852 5.43% 1,217,441,504 5.10% 78,125,348 0.33% **Grand Total** 23,851,908,765 100.00% 23,851,908,765 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	y	Sel	II		Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	6,464,849,552	27.10%	4,092,676,820	17.16%		2,372,172,731	9.95%		
Non-Institutional	17,387,059,214	72.90%	19,759,231,945	82.84%		-2,372,172,731	-9.95%		
Grand Total	23,851,908,765	100.00%	23,851,908,765	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 26 April 2018 As of 3 May 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 82,763,486,609 4.26% 78,334,734,755 4.10% -4,428,751,854 -0.16% **HNWIs** 151,849,613,492 7.81% 151,163,227,300 7.91% -686,386,191 0.10% **IPIs** 272.708.129.585 14.02% 268.967.839.371 14.08% -3.740.290.214 0.05% Individual DPMs 5.410.305.696 0.28% 5.126.192.658 0.27% -284.113.038 -0.01% Sub Total (Individuals) 512,731,535,382 26.36% 503,591,994,084 26.35% -9,139,541,298 -0.01% Institutions: Saudi 15.87% 303.783.535.168 15.90% -4.821.521.423 0.03% Corporates 308.605.056.592 Mutual Funds 184.698.123.941 9.50% 181.983.060.536 9.52% -2.715.063.405 0.03% GRE's 739,034,515,343 38.00% 726,157,762,724 38.00% -12,876,752,619 0.00% Institution DPMs 59.437.234.289 3.06% 58.638.662.939 3.07% -798.571.349 0.01% Sub Total (Institutions) 1,291,774,930,165 66.42% 1.270.563.021.368 66.49% -21,211,908,797 0.07% Total Saudi Investors 1,804,506,465,547 92.78% 1,774,155,015,452 92.85% -30,351,450,095 0.06% Individuals 3.289.809.782 0.17% 3.183.800.021 0.17% -106.009.762 0.00% Institutions 37.827.838.726 1.95% 36.692.558.281 1.92% -1.135.280.444 -0.02% **GCC** GCC DPMs 0.03% 641,680,342 0.03% -7,708,696 0.00% 649,389,038 Total GCC Investors 41.767.037.546 2.15% 40.518.038.644 2.12% -1.248.998.902 -0.03% **SWAP Holders** 16,519,802,701 0.85% 15,717,418,165 0.82% -802,384,537 -0.03% 0.00% Foreign Residents 4.434.990.242 0.23% 4.307.253.335 0.23% -127.736.906 **QFIs** 17,520,846,868 0.90% 17,446,576,883 0.91% -74,269,985 0.01% **Foreign** Foreign DPMs 8.653.135 0.00% 8.457.329 0.00% -195.806 0.00% 60.071.511.285 3.09% 3.07% -0.02% Strategic Partners 58.709.257.222 -1,362,254,064 Total Foreign Investors -2,366,841,298 98,555,804,232 5.07% 96,188,962,933 5.03% -0.03% **Grand Total** 1,944,829,307,325 100.00% 1,910,862,017,030 -33,967,290,295 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
As of 26 April 2018 As of 3 May 2018 Weekly Ch									
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,702,491,407,200	87.54%	1,673,873,001,618	87.60%		-28,618,405,582	0.06%		
Non-Institutional	242,337,900,125	12.46%	236,989,015,412	12.40%		-5,348,884,713	-0.06%		
Grand Total	1,944,829,307,325	100.00%	1,910,862,017,030	100.00%		-33,967,290,295			

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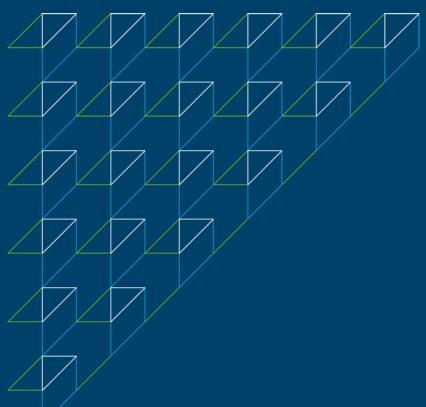
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	<u> </u>	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	Individuals	10,572,153	94.15%	6,659,238	59.30%	3,912,916	34.84%	
	Corporates	0	0.00%	3,294,957	29.34%	-3,294,957	-29.34%	
	Institution	611,157	5.44%	494,685	4.41%	116,472	1.04%	
	Total Saudi Investors	11,183,310	99.59%	10,448,880	93.05%	734,430	6.54%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Foreign	Foreign Residents	46,210	0.41%	258,069	2.30%	-211,859	-1.89%	
	QFIs	0	0.00%	522,571	4.65%	-522,571	-4.65%	
	Total Foreign Investors	46,210	0.41%	780,640	6.95%	-734,430	-6.54%	
Grand Total		11,229,520	100.00%	11,229,520	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification									
	Bu	y	Sel	II		Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	611,157	5.44%	4,312,213	38.40%		-3,701,056	-32.96%		
Non-Institutional	10,618,363	94.56%	6,917,307	61.60%		3,701,056	32.96%		
Grand Total	11,229,520	100.00%	11,229,520	100.00%					

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

		As of 26 April 2018		As of 3 May 2018		Weekly Change		
Nationality	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,056,931,621	88.92%	2,272,662,133	90.03%	215,730,513	1.11%	
Saudi	Corporates	133,978,309	5.79%	132,884,675	5.26%	-1,093,633	-0.53%	
	Institution	98,053,911	4.24%	95,835,917	3.80%	-2,217,994	-0.44%	
	Total Saudi Investors	2,288,963,841	98.95%	2,501,382,726	99.09%	212,418,885	0.14%	
	Individuals	32,195	0.00%	30,420	0.00%	-1,775	0.00%	
GCC	Institutions	14,326,309	0.62%	13,556,839	0.54%	-769,470	-0.08%	
	Total GCC Investors	14,358,504	0.62%	13,587,259	0.54%	-771,244	-0.08%	
	SWAP Holders	911,497	0.04%	925,368	0.04%	13,870	0.00%	
Foreign	Foreign Residents	2,854,658	0.12%	2,627,738	0.10%	-226,920	-0.02%	
	QFIs	6,087,605	0.26%	5,708,159	0.23%	-379,446	-0.04%	
	Total Foreign Investors	9,853,761	0.43%	9,261,265	0.37%	-592,496	-0.06%	
Grand Total		2,313,176,105	100.00%	2,524,231,250	100.00%	211,055,145		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 26 A	pril 2018	As of 3 May 2018			Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	253,357,632	10.95%	248,910,959	9.86%		-4,446,673	-1.09%			
Non-Institutional	2,059,818,473	89.05%	2,275,320,291	90.14%		215,501,818	1.09%			
Grand Total	2,313,176,105	100.00%	2,524,231,250	100.00%		211,055,145	1			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



