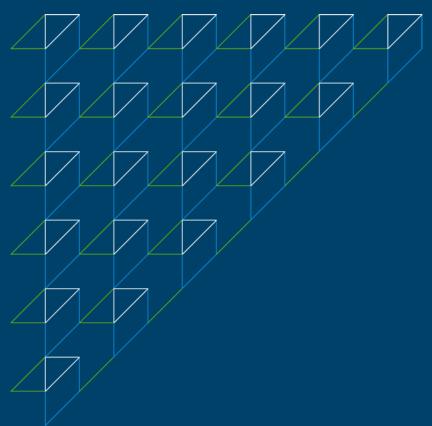


**Market Reports** 

Week Ending 4 May 2017



## Definitions





#### **Definitions**

Nationality	Investor Type	Description					
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
Saudi	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

# Highlights

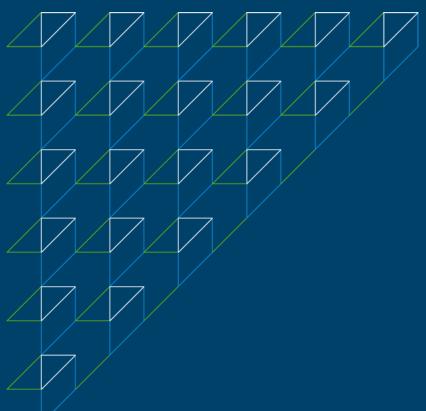


The total value of shares traded for the week ending 4 May 2017 amounted to SAR 18.22 billion, increasing by 14.01% over the previous week; while total stock market capitalization reached SAR 1,630.31 billion at the end of this period, increasing by 0.16% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 17.28 billion representing 94.83% of total buying activity, and sales of SAR 17.44 billion representing 95.75% of total selling activity. Total ownership of "Saudi Investors" stood at 93.43% of total market capitalization as of 4 May 2017, representing an increase of 0.04% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.376 billion representing 2.07% of total buying activity, and sales of SAR 0.339 billion representing 1.86% of total selling activity. Total ownership of "GCC Investors" stood at 2.39% of total market capitalization as of 4 May 2017, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.565 billion representing 3.10% of total buying activity, and sales of SAR 0.436 billion representing 2.39% of total selling activity. Total ownership of "Foreign Investors" stood at 4.19% of total market capitalization as of 4 May 2017, representing a decrease of 0.04% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals:						
	Retail	8,175,673,178	44.87%	8,998,442,933	49.39%	-822,769,754	-4.52%
	HNWIs	6,165,295,522	33.84%	6,583,310,138	36.13%	-418,014,616	-2.29%
Saudi	IPIs	478,065,770	2.62%	599,338,114	3.29%	-121,272,345	-0.67%
	Individual DPMs	136,340,049	0.75%	118,838,070	0.65%	17,501,979	0.10%
	Sub Total (Individuals)	14,955,374,519	82.08%	16,299,929,255	89.46%	-1,344,554,737	-7.38%
	Institutions:						
	Corporates	1,377,122,718	7.56%	468,994,085	2.57%	908,128,633	4.98%
	Mutual Funds	721,814,894	3.96%	459,063,197	2.52%	262,751,697	1.44%
	GRE's	5,426,324	0.03%	541,925	0.00%	4,884,400	0.03%
	Institution DPMs	218,651,505	1.20%	215,967,293	1.19%	2,684,212	0.01%
	Sub Total (Institutions)	2,323,015,441	12.75%	1,144,566,500	6.28%	1,178,448,940	6.47%
	Total Saudi Investors	17,278,389,959	94.83%	17,444,495,756	95.75%	-166,105,796	-0.91%
GCC	Individuals	34,123,130	0.19%	113,620,670	0.62%	-79,497,540	-0.44%
	Institutions	330,615,552	1.81%	219,364,688	1.20%	111,250,864	0.61%
	GCC DPMs	11,539,540	0.06%	6,391,666	0.04%	5,147,874	0.03%
	Total GCC Investors	376,278,222	2.07%	339,377,024	1.86%	36,901,198	0.20%
Foreign	SWAP Holders	185,560,699	1.02%	114,350,252	0.63%	71,210,448	0.39%
	Foreign Residents	213,888,904	1.17%	242,045,594	1.33%	-28,156,690	-0.15%
	QFIs	114,983,009	0.63%	73,832,075	0.41%	41,150,934	0.23%
	Foreign DPMs	50,637,245	0.28%	5,637,338	0.03%	44,999,907	0.25%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	565,069,857	3.10%	435,865,259	2.39%	129,204,599	0.71%
Frand 1	otal	18,219,738,039	100.00%	18,219,738,039	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,630,757,306	19.93%	2,282,318,704	12.53%	1,348,438,6	7.40%		
Non-Institutional	14,588,980,733	80.07%	15,937,419,335	87.47%	-1,348,438,6	-7.40%		
<b>Grand Total</b>	18,219,738,039	100.00%	18,219,738,039	100.00%				

#### **Definitions**

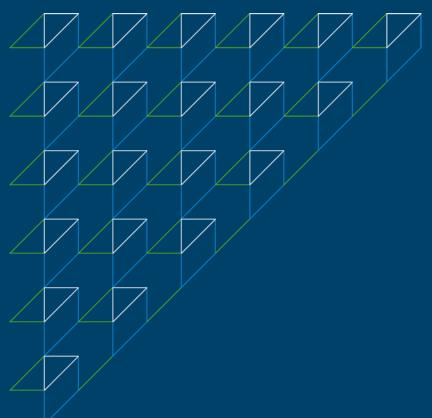
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

#### Stock Market Ownership Breakdown - By Nationality and Investor Type As of 27 April 2017 As of 4 May 2017\* **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 77,875,186,423 4.78% 73,802,440,097 4.53% -4,072,746,327 -0.26% **HNWIs** 130,267,117,388 8.00% 131,605,817,550 8.07% 1,338,700,162 0.07% **IPIs** 247.412.540.564 15.20% 248.423.795.207 15.24% 1.011.254.643 0.04% Individual DPMs 4.650.754.965 0.29% 4.542.667.393 0.28% -108.087.573 -0.01% 28.12<u>%</u> -0.16% Sub Total (Individuals) 460,205,599,341 28.27% 458,374,720,246 -1,830,879,094 Institutions: Saudi -955,220,709 Corporates 280.566.463.534 279.611.242.825 -0.09% 17.24% 17.15% Mutual Funds 89.446.425.842 5.50% 89.694.916.004 5.50% 248.490.161 0.01% GRE's 644,038,538,116 39.57% 649,483,633,400 39.84% 5,445,095,283 0.27% Institution DPMs 45 863 296 933 2.82% 45 995 597 828 2.82% 132.300.895 0.00% Sub Total (Institutions) 1,059,914,724,426 65.12% 1,064,785,390,056 65.31% 4.870.665.631 0.19% Total Saudi Investors 1,520,120,323,766 93.39% 1,523,160,110,303 93.43% 3,039,786,536 0.04% 2,943,612,149 -44,809,334 0.00% Individuals 2,988,421,483 0.18% 0.18% Institutions 35.117.227.888 2.16% 35.344.313.448 2.17% 227.085.560 0.01% **GCC** GCC DPMs 608,214,437 0.04% 603,663,532 0.04% -4,550,905 0.00% Total GCC Investors 38.713.863.808 2.38% 38,891,589,129 2.39% 177.725.321 0.01% **SWAP Holders** 10,595,485,214 0.65% 10,515,765,556 0.65% -79,719,659 -0.01% Foreign Residents 4.275.851.861 0.26% 4.217.766.905 0.26% -58.084.956 0.00% **QFIs** 4,775,322,360 0.29% 4,789,331,927 0.29% 14,009,566 0.00% **Foreign** Foreign DPMs 2,039,849,750 0.13% 2,075,257,256 0.13% 35,407,506 0.00% 2.90% Strategic Partners 47.190.313.747 46.661.190.071 2.86% -529.123.676 -0.04% Total Foreign Investors 68,876,822,931 4.23% 68,259,311,714 4.19% -617,511,218 -0.04% **Grand Total** 1,627,711,010,506 100.00% 1,630,311,011,146 2,600,000,640 100.00%

<sup>\*</sup> capital reduction for Al-Baha Investment and Development Co amount of 159,300,000 SAR was reflected as on 4 May holding value



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification								
	As of 27 April 2017		As of 4 May 2017*		Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,412,304,433,351	86.77%	1,417,741,374,445	86.96%	5,436,941,094	0.20%		
Non-Institutional	215,406,577,155	13.23%	212,569,636,701	13.04%	-2,836,940,454	-0.20%		
Grand Total	1,627,711,010,506	100.00%	1,630,311,011,146	100.00%	2,600,000,640			

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



