

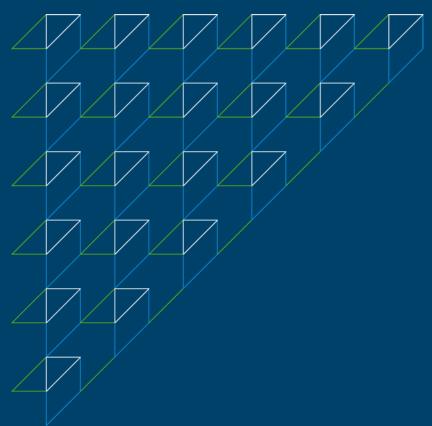
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 16 November 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

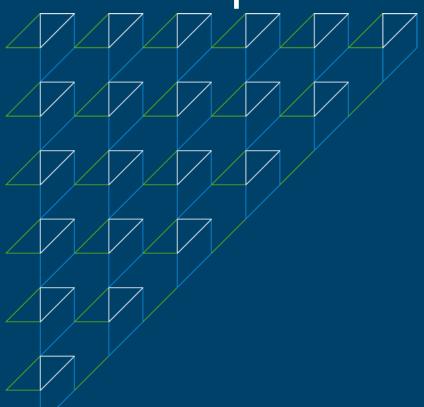
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 6,435,946,324 38.81% 7,688,669,000 46.36% -1,252,722,676 -7.55% **HNWIs** 29.73% 5,223,098,473 31.50% -293,009,238 -1.77% 4,930,089,235 **IPIs** 388.980.827 2.35% 1.171.005.335 7.06% -782.024.508 -4.72% Individual DPMs 139.071.814 0.84% 209.065.012 1.26% -69.993.198 -0.42% Sub Total (Individuals) 11,894,088,199 71.72% 14,291,837,820 86.18% -2,397,749,620 -14.46% Institutions: Saudi 912.998.518 1.480.459.468 8.93% 3.42% 5.51% Corporates 567.460.950 14.67% Mutual Funds 2.433.064.373 425.783.083 2.57% 2.007.281.291 12.10% GRE's 0 0.00% 0 0.00% 0.00% Institution DPMs 124.152.239 0.75% 177.067.927 1.07% -52.915.688 -0.32% Sub Total (Institutions) 4,037,676,081 24.35% 1,170,311,960 7.06% 2,867,364,121 17.29% Total Saudi Investors 15,931,764,280 96.07% 15,462,149,780 93.24% 469,614,501 2.83% Individuals 45,431,605 0.27% -15,863,677 -0.10% 29,567,927 0.18% Institutions 182.455.639 1.10% 326.637.739 1.97% -144.182.100 -0.87% GCC GCC DPMs 0.00% 0.01% -505,338 0.00% 641,532 1,146,870 Total GCC Investors 212.665.098 1.28% 373.216.213 2.25% -160.551.115 -0.97% **SWAP Holders** 59,736,848 0.36% 313,065,275 1.89% -253,328,427 -1.53% Foreign Residents 226.074.087 1.36% 248.356.306 1.50% -22.282.219 -0.13% QFIs 95,005,242 0.57% 186,375,538 1.12% -91,370,297 -0.55% **Foreign** Foreign DPMs 57,917,557 0.35% 0 0.00% 57,917,557 0.35% Strategic Partners 0 0.00% 0 0.00% 0.00% Total Foreign Investors 438,733,734 2.65% 747,797,119 4.51% -309,063,385 -1.86% **Grand Total** 16,583,163,112 100.00% 16,583,163,112 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Bu	y	Sel	ı		Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,961,485,540	29.92%	3,377,607,729	20.37%		1,583,877,811	9.55%		
Non-Institutional	11,621,677,572	70.08%	13,205,555,383	79.63%		-1,583,877,811	-9.55%		
Grand Total	16,583,163,112	100.00%	16,583,163,112	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 9 November 2017 As of 16 November 2017 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 69,161,744,667 4.18% 68,709,570,542 4.17% -452,174,125 -0.01% **HNWIs** 128,762,695,201 7.79% 126,948,272,510 7.71% -1,814,422,690 -0.08% **IPIs** 240.336.870.430 14.54% 237.135.449.626 14.40% -3.201.420.805 -0.14% Individual DPMs 4.558.593.404 0.28% 4.358.073.821 0.26% -200.519.583 -0.01% Sub Total (Individuals) 442,819,903,702 26.79% 437,151,366,498 26.54% -5,668,537,204 -0.25% Institutions: Saudi 268.133.213.312 16.22% 265.856.645.667 -2.276.567.645 -0.08% Corporates 16.14% Mutual Funds 168.012.987.243 10.16% 168.522.874.584 10.23% 509.887.341 0.07% GRE's 622,350,721,199 37.65% 38.03% 4,038,270,652 0.37% 626,388,991,851 Institution DPMs 48.394.911.975 2.93% 47.678.631.068 2.89% -716.280.907 -0.03% Sub Total (Institutions) 1,106,891,833,728 66.97% 1,108,447,143,169 67.29% 1,555,309,440 0.32% Total Saudi Investors 1,549,711,737,431 93.76% 1,545,598,509,667 93.83% -4,113,227,763 0.07% Individuals 0.17% -59,576,500 0.00% 2,744,777,973 2,685,201,473 0.16% Institutions 29.822.470.719 1.80% 29.355.072.987 1.78% -467.397.732 -0.02% **GCC** GCC DPMs 0.03% 0.03% -3,396,471 0.00% 540,139,129 536,742,658 Total GCC Investors 33.107.387.821 2.00% 32.577.017.118 1.98% -530.370.703 -0.03% 8,728,625,984 **SWAP Holders** 9,267,725,674 0.56% 0.53% -539,099,690 -0.03% Foreign Residents 4.106.270.125 0.25% 4.059.553.452 0.25% -46.716.673 0.00% **QFIs** 6,809,230,910 0.41% 6,563,750,206 0.40% -245,480,704 -0.01% **Foreign** Foreign DPMs 2,955,382,010 0.18% 3,014,665,561 0.18% 59,283,551 0.00% 2.84% 2.84% Strategic Partners 46.927.158.242 46.737.446.568 -189.711.674 0.00% Total Foreign Investors 70,065,766,961 4.24% 69,104,041,770 4.20% -961,725,190 -0.04% **Grand Total** 1,652,884,892,213 100.00% 1,647,279,568,556 -5,605,323,657 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 9 Nove	mber 2017	As of 16 Nove	mber 2017	Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,448,109,404,246	87.61%	1,444,876,970,579	87.71%	-3,232,433,668	0.10%				
Non-Institutional	204,775,487,966	12.39%	202,402,597,977	12.29%	-2,372,889,989	-0.10%				
Grand Total	1,652,884,892,213	100.00%	1,647,279,568,556	100.00%	-5,605,323,657					

Definitions

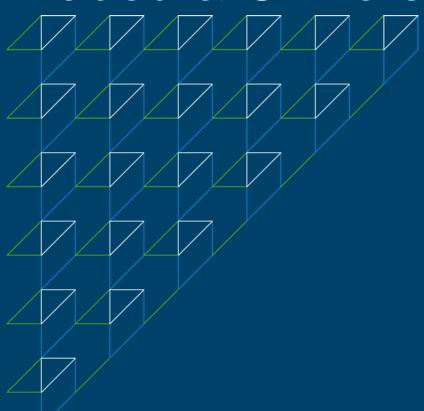
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	I	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	4,410,609	79.81%	3,840,496	69.50%	570,114	10.32%	
Courdi	Corporates	1,056,907	19.13%	13,915	0.25%	1,042,992	18.87%	
Saudi	Institution	13,797	0.25%	1,551,875	28.08%	-1,538,078	-27.83%	
	Total Saudi Investors	5,481,314	99.19%	5,406,286	97.83%	75,027	1.36%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	44,806	0.81%	119,834	2.17%	-75,028	-1.36%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	44,806	0.81%	119,834	2.17%	-75,028	-1.36%	
Grand Total		5,526,120	100.00%	5,526,120	100.00%			
	arallel Market Value T	raded Break		vestor Classific		Net Value [•]	Гraded	
Investor Classification		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
Institutional		1,070,704	19.38%	1,565,790	28.33%	-495,086	-8.96%	
		4.455.440	80.62%	3,960,330	71.67%	495,086	8.96%	
Non-Instituti	onai	4,455,416	80.62%	3,960,330	71.07%	493,000	0.90 /	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 9 November 2017		As of 16 Nove	mber 2017	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	1,867,564,556	88.53%	113,453,373	5.44%	-1,754,111,184	-83.09	
o "	Corporates	115,256,544	5.46%	1,843,529,235	88.38%	1,728,272,691	82.92	
Saudi	Institution	107,321,275	5.09%	109,976,200	5.27%	2,654,926	0.18	
	Total Saudi Investors	2,090,142,375	99.08%	2,066,958,808	99.09%	-23,183,568	0.01	
GCC	Individuals	26,770	0.00%	26,972	0.00%	203	0.00	
	Institutions	12,908,865	0.61%	12,625,376	0.61%	-283,489	-0.01	
	Total GCC Investors	12,935,635	0.61%	12,652,349	0.61%	-283,286	-0.01	
	SWAP Holders	191,436	0.01%	194,060	0.01%	2,624	0.00	
Fausian	Foreign Residents	3,236,586	0.15%	3,118,399	0.15%	-118,187	0.00	
Foreign	QFls	2,993,563	0.14%	2,984,575	0.14%	-8,988	0.00	
	Total Foreign Investors	6,421,585	0.30%	6,297,034	0.30%	-124,551	0.00	
Grand Total		2,109,499,595	100.00%	2,085,908,190	100.00%	-23,591,405		

Notitu-Faraties Market Ownership Breakdown - By investor Classification									
	As of 9 November 2017		As of 16 November 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	238,671,683	11.31%	1,969,309,446	94.41%		1,730,637,763	83.10%		
Non-Institutional	1,870,827,912	88.69%	116,598,744	5.59%		-1,754,229,168	-83.10%		
Grand Total	2,109,499,595	100.00%	2,085,908,190	100.00%		-23,591,405			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



