

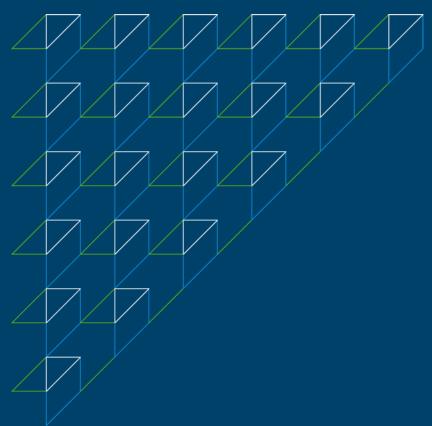
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 14 September 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IP (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

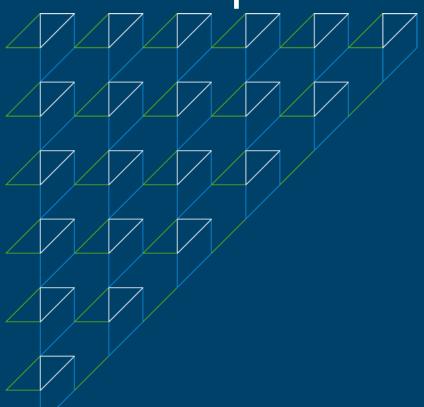
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 6.059,079,364 39.03% 7,501,002,314 48.31% -1,441,922,950 -9.29% **HNWIs** 4,442,546,447 28.61% 4,460,224,440 28.73% -17,677,994 -0.11% **IPIs** 274.739.641 1.77% 425.282.755 2.74% -150.543.114 -0.97% Individual DPMs 167.160.700 1.08% 117.271.172 0.76% 49.889.528 0.32% Sub Total (Individuals) 10,943,526,152 70.49% 12,503,780,682 80.54% -1,560,254,530 -10.05% Institutions: Saudi 1.749.002.919 11.27% 1.476.958.228 272.044.691 1.75% Corporates 9.51% Mutual Funds 590.998.795 3.81% 328.968.034 2.12% 262.030.761 1.69% GRE's 69,574,611 0.45% 11,361,951 0.07% 58,212,660 0.37% Institution DPMs 230.225.834 1.48% 205.366.710 1.32% 24.859.124 0.16% Sub Total (Institutions) 2,639,802,160 17.00% 2.022.654.924 13.03% 617,147,236 3.97% Total Saudi Investors 13,583,328,312 87.49% 14,526,435,606 93.56% -943,107,294 -6.07% Individuals 0.39% 46,306,213 14,749,225 0.09% 61,055,438 0.30% Institutions 397.435.973 2.56% 260.650.959 1.68% 136.785.015 0.88% GCC GCC DPMs 3,668,982 0.02% 0.05% -0.03% 7,585,753 -3,916,771 Total GCC Investors 462,160,393 2.98% 314.542.925 2.03% 147.617.468 0.95% **SWAP Holders** 973,936,303 6.27% 218,487,341 1.41% 755,448,961 4.87% Foreign Residents 182.788.880 1.18% 213.355.755 1.37% -30.566.876 -0.20% QFIs 271,937,540 1.75% 134,112,539 0.86% 137,825,001 0.89% **Foreign** Foreign DPMs 51,744,735 0.33% 117,956,414 0.76% -66,211,679 -0.43% Strategic Partners 0 0.00% 1.005.582 0.01% -1.005.582-0.01% Total Foreign Investors 1,480,407,457 9.54% 684,917,632 4.41% 795,489,826 5.12% **Grand Total** 15,525,896,162 100.00% 15,525,896,162 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,780,426,034	30.79%	3,305,007,439	21.29%		1,475,418,595	9.50%		
Non-Institutional	10,745,470,129	69.21%	12,220,888,723	78.71%		-1,475,418,595	-9.50%		
Grand Total	15,525,896,162	100.00%	15,525,896,162	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 7 September 2017 As of 14 September 2017 **Weekly Change Nationality Investor Type** Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 72,623,208,020 4.18% 73,208,493,654 4.21% 585,285,634 0.03% **HNWIs** 134,352,220,816 7.73% 135,068,620,089 7.77% 716,399,273 0.04% **IPIs** 262.334.184.313 15.09% 262.312.769.835 15.08% -21.414.478 -0.01% Individual DPMs 4.975.881.364 0.29% 5.020.400.346 0.29% 44.518.982 0.00% Sub Total (Individuals) 474,285,494,513 27.28% 475,610,283,923 27.35% 1,324,789,411 0.07% Institutions: Saudi -1.101.693.450 284.164.492.199 16.34% 283.062.798.749 16.27% -0.07% Corporates Mutual Funds 106.712.891.257 6.14% 105.567.054.721 6.07% -1.145.836.536 -0.07% GRE's 705,942,310,073 40.60% 40.59% 73,170,390 -0.01% 706,015,480,463 Institution DPMs 50.655.534.851 2.91% 50.940.305.821 2.93% 284.770.970 0.02% Sub Total (Institutions) 1,147,475,228,380 66.00% 1,145,585,639,754 65.87% -1,889,588,626 -0.13% Total Saudi Investors -564,799,215 1,621,760,722,893 93.28% 1,621,195,923,678 93.21% -0.07% Individuals 3,050,022,376 3,099,459,893 49,437,517 0.00% 0.18% 0.18% Institutions 33.411.154.681 1.92% 33.852.574.288 1.95% 441.419.607 0.02% **GCC** GCC DPMs 0.04% 708,058,872 0.04% -35,964,754 0.00% 744,023,626 Total GCC Investors 37.205.200.683 2.14% 37.660.093.052 2.17% 454.892.370 0.03% **SWAP Holders** 10,351,788,396 0.60% 10,465,166,747 0.60% 113,378,350 0.01% Foreign Residents 4.377.408.930 0.25% 4.404.309.236 0.25% 26.900.306 0.00% **QFIs** 7,374,168,153 0.42% 7,411,135,566 0.43% 36,967,413 0.00% **Foreign** Foreign DPMs 2,729,689,756 0.16% 2,588,341,384 0.15% -141,348,372 -0.01% Strategic Partners 54.850.486.760 3.15% 55,541,203,271 3.19% 690.716.510 0.04% Total Foreign Investors 79,683,541,995 4.58% 80,410,156,203 4.62% 726,614,208 0.04% **Grand Total** 1,738,649,465,570 100.00% 1,739,266,172,934 616,707,363 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 7 September 2017		As of 14 September 2017		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,524,246,605,429	87.67%	1,523,485,290,061	87.59%		-761,315,367	-0.07%			
Non-Institutional	214,402,860,142	12.33%	215,780,882,872	12.41%		1,378,022,731	0.07%			
Grand Total	1,738,649,465,570	100.00%	1,739,266,172,934	100.00%		616,707,363				

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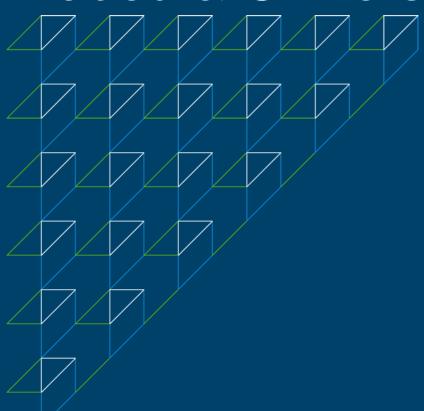
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

11,385,176

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	9,444,984	82.96%	8,511,590	74.76%	933,394	8.20%	
Saudi	Corporates	0	0.00%	247,842	2.18%	-247,842	-2.189	
Saudi	Institution	601,729	5.29%	2,097,362	18.42%	-1,495,633	-13.14	
	Total Saudi Investors	10,046,713	88.24%	10,856,795	95.36%	-810,081	-7.12	
	Individuals	0	0.00%	0	0.00%	0	0.00	
GCC	Institutions	604,443	5.31%	0	0.00%	604,443	5.31	
	Total GCC Investors	604,443	5.31%	0	0.00%	604,443	5.31	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00	
	Foreign Residents	514,894	4.52%	528,381	4.64%	-13,487	-0.12	
Foreign	QFIs	219,125	1.92%	0	0.00%	219,125	1.92	
	Total Foreign Investors	734,019	6.45%	528,381	4.64%	205,638	1.81	
rand T	otal	11,385,176	100.00%	11,385,176	100.00%			
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classifi	cation			
Investor Classification		Bu	y	Sel	ı	Net Value	Fraded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % S	
nstitutional		1,425,298	12.52%	2,345,204	20.60%	-919,907	-8.08	
on-Institutio	anal	9,959,879	87.48%	9,039,972	79.40%	919,907	8.0	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

11,385,176

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

100.00%

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 7 September 2017		As of 14 September 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,124,613,580	88.06%	2,083,986,716	88.22%	-40,626,864	0.16%	
O !!	Corporates	138,716,663	5.75%	134,633,337	5.70%	-4,083,326	-0.05%	
Saudi	Institution	129,763,766	5.38%	125,052,365	5.29%	-4,711,402	-0.08%	
	Total Saudi Investors	2,393,094,009	99.19%	2,343,672,418	99.21%	-49,421,592	0.02%	
	Individuals	30,699	0.00%	30,420	0.00%	-279	0.00%	
GCC	Institutions	13,026,968	0.54%	12,285,147	0.52%	-741,820	-0.02%	
	Total GCC Investors	13,057,667	0.54%	12,315,567	0.52%	-742,099	-0.02%	
	SWAP Holders	206,780	0.01%	206,153	0.01%	-627	0.00%	
Faucien	Foreign Residents	4,666,131	0.19%	4,498,746	0.19%	-167,385	0.00%	
Foreign	QFIs	1,631,913	0.07%	1,596,116	0.07%	-35,797	0.00%	
	Total Foreign Investors	6,504,824	0.27%	6,301,015	0.27%	-203,809	0.00%	
Grand T	otal	2,412,656,500	100.00%	2,362,289,000	100.00%	-50,367,500		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 7 September 2017		As of 14 September 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	283,346,090	11.74%	273,773,118	11.59%		-9,572,972	-0.15%		
Non-Institutional	2,129,310,410	88.26%	2,088,515,882	88.41%		-40,794,528	0.15%		
Grand Total	2,412,656,500	100.00%	2,362,289,000	100.00%		-50,367,500			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



