

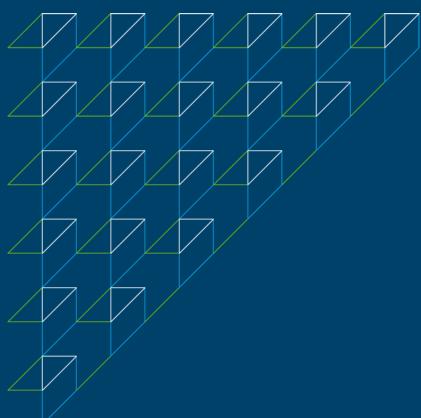
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 05 December 2019



Definitions



Monthly Stock Market Ownership and Trading Activity Report



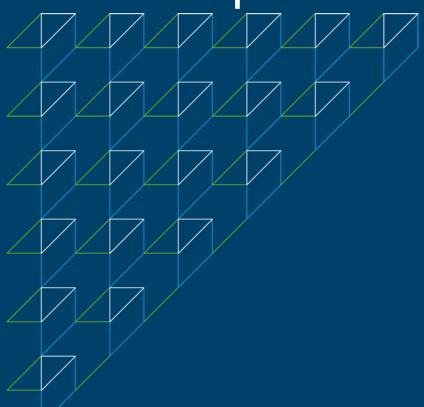
Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Saaai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 4,181,771,427 39.07% 4,460,764,140 41.68% -278,992,713 -2.61% **HNWIs** 24.29% 22.81% 158,884,633 1.48% 2,600,220,155 2,441,335,522 **IPIs** 313.807.085 2.93% 185.067.279 1.73% 128.739.806 1.20% Individual DPMs 100.280.930 0.94% 227.159.785 2.12% -126.878.855 -1.19% Sub Total (Individuals) 7,196,079,597 67.23% 7,314,326,726 68.33% -118,247,129 -1.10% Institutions: Saudi 10.80% 532.036.014 4.97% 623.554.660 5.83% Corporates 1.155.590.674 2.75% Mutual Funds 294.430.524 1.009.329.107 9.43% -714.898.584 -6.68% GRE's 0 0.00% 20,621,142 0.19% -20,621,142 -0.19% Institution DPMs 254.548.191 2.38% 207.199.418 1.94% 47.348.774 0.44% Sub Total (Institutions) 1,704,569,389 15.93% 1,769,185,681 16.53% -64,616,292 -0.60% Total Saudi Investors -182,863,422 8,900,648,986 83.16% 9,083,512,407 84.86% -1.71% Individuals 15.627.486 0.15% 19.110.339 0.18% -3.482.853 -0.03% Institutions 149.612.317 1.40% 240.687.191 2.25% -91.074.874 -0.85% GCC GCC DPMs 0 0.00% 0.02% -1,727,732 -0.02% 1,727,732 Total GCC Investors 165.239.802 1.54% 261.525.261 2.44% -96.285.459 -0.90% **SWAP Holders** 24,006,490 0.22% 30,573,129 0.29% -6,566,639 -0.06% Foreign Residents & Others 119.997.117 1.12% 119.996.063 1.12% 1.054 0.00% **QFIs** 1,493,767,047 13.96% 1,207,934,827 11.29% 285,832,220 2.67% **Foreign** Foreign DPMs 0 0.00% 117.755 0.00% -117.755 0.00% 0 0.00% Strategic Investor 0.00% 0.00% Total Foreign Investors 1,637,770,654 15.30% 1,358,621,774 12.69% 279,148,880 2.61% **Grand Total** 10,703,659,442 10,703,659,442 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Bu	Buy Sell		ı		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,786,043,258	35.37%	3,662,453,378	34.22%		123,589,879	1.15%		
Non-Institutional	6,917,616,185	64.63%	7,041,206,064	65.78%		-123,589,879	-1.15%		
Grand Total	10,703,659,442	100.00%	10,703,659,442	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 28 November 2019 As of 05 December 2019 **Nationality** Investor Type **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Ownership (%) (SAR) (SAR) (%) (SAR) (%) Individuals: Retail 73,577,122,413 3.99% 71,129,504,150 3.85% -2,447,618,263 -0.14% **HNWIs** 144,101,806,944 7.81% 148,007,228,254 8.00% 3,905,421,310 0.19% **IPIs** 254.494.982.421 13.80% 256.642.742.312 13.87% 2.147.759.892 0.08% Individual DPMs 4.331.381.668 0.23% 4.325.433.828 0.23% -5.947.840 0.00% Sub Total (Individuals) 476,505,293,446 25.84% 480,104,908,545 25.96% 3,599,615,099 0.12% Institutions: Saudi 17.52% -0.03% Corporates 323.642.290.231 17.55% 324.043.673.000 401.382.769 **Mutual Funds** 190.266.841.377 10.32% 190.263.090.653 10.29% -3.750.724 -0.03% GRE's 625,540,789,943 33.92% 625,821,424,529 33.83% 280,634,586 -0.08% Institution DPMs 24.478.193.568 1.33% 24.681.494.109 1.33% 203.300.541 0.01% Sub Total (Institutions) 1,163,928,115,120 63.11% 1,164,809,682,291 62.97% 881,567,171 -0.14% Total Saudi Investors 1,640,433,408,566 88.95% 1,644,914,590,836 88.93% 4,481,182,270 -0.02% Individuals 2,314,064,259 0.13% 2.319.927.680 0.13% 5,863,421 0.00% Institutions 30.354.271.150 1.65% 30.367.924.420 1.64% 13.653.270 0.00% GCC GCC DPMs 565,698,079 0.03% 0.03% 0.00% 569,168,605 3,470,526 Total GCC Investors 33.234.033.488 1.80% 33.257.020.705 1.80% 22.987.217 0.00% **SWAP Holders** 3,017,415,748 0.16% 3,013,198,682 0.16% -4,217,066 0.00% Foreign Residents & Others 13.200.647.706 0.72% 13.127.964.373 0.71% -72.683.332 -0.01% **QFIs** 111,793,750,710 6.06% 112,670,469,940 6.09% 876,719,230 0.03% Foreign Foreign DPMs 16.761.630 0.00% 16.863.092 0.00% 101.462 0.00% 0.00% Strategic Investor 42.606.946.826 2.31% 42.742.968.291 2.31% 136,021,465 Total Foreign Investors 170,635,522,620 9.25% 171,571,464,379 9.28% 935.941.759 0.02% **Grand Total** 100.00% 1,844,302,964,674 1,849,743,075,920 5,440,111,246 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 28 Nove	mber 2019	As of 05 Decemb	er 2019	Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership			
Institutional	1,618,593,158,244	87.76%	1,622,619,820,157	87.72%	4,026,661,913	-0.04%			
Non-Institutional	225,709,806,430	12.24%	227,123,255,762	12.28%	1,413,449,333	0.04%			
Grand Total	1,844,302,964,674	100.00%	1,849,743,075,920	100.00%	5,440,111,246				

Definitions

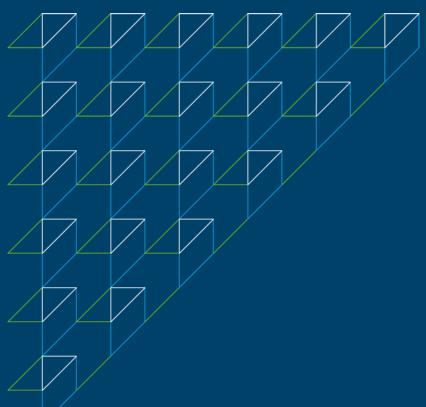
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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Sel		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	104,375,988	95.25%	105,359,052	96.15%	-983,064	-0.90%	
0	Corporates	1,561,077	1.42%	101,200	0.09%	1,459,877	1.339	
Saudi	Institution	612,949	0.56%	437,929	0.40%	175,020	0.169	
	Total Saudi Investors	106,550,014	97.23%	105,898,181	96.64%	651,833	0.59	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00	
	Institutions	0	0.00%	0	0.00%	0	0.00	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00	
Femilian	Foreign Residents	3,029,997	2.77%	3,582,330	3.27%	-552,333	-0.50	
Foreign	QFIs	0	0.00%	99,500	0.09%	-99,500	-0.09	
	Total Foreign Investors	3,029,997	2.77%	3,681,830	3.36%	-651,833	-0.59	
rand T	otal	109,580,011	100.00%	109,580,011	100.00%			
Nomu-Pa	rallel Market Value 1	raded Break	down - By Inve	estor Classific	cation			
Investor Classification		Buy		Sel	II .	Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	

Institutional:

Institutional

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

1.98%

98.02%

100.00%

638,629

108,941,382

109,580,011

0.58%

99.42%

100.00%

1,535,397

-1,535,397

1.40%

-1.40%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

2,174,026

107,405,984

109,580,011

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	As of 28 November 2019		As of 05 Decei	mber 2019	Weekly Change			
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
	Individuals	2,552,254,731	95.45%	2,269,916,152	96.10%	-282,338,579	0.65%		
O-mall:	Corporates	106,880,600	4.00%	88,859,264	3.76%	-18,021,337	-0.24%		
Saudi	Institution	4,072,556	0.15%	1,726,579	0.07%	-2,345,977	-0.08%		
	Total Saudi Investors	2,663,207,888	99.60%	2,360,501,995	99.93%	-302,705,893	0.33%		
	Individuals	0	0.00%	0	0.00%	0	0.00%		
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%		
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%		
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%		
E	Foreign Residents	9,841,366	0.37%	1,548,005	0.07%	-8,293,361	-0.30%		
Foreign	QFIs	788,246	0.03%	0	0.00%	-788,246	-0.03%		
	Total Foreign Investors	10,629,612	0.40%	1,548,005	0.07%	-9,081,607	-0.33%		
Grand Total		2,673,837,500	100.00%	2,362,050,000	100.00%	-311,787,500			

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 28 Nove	November 2019 As of 05 December 2019		Weekly Change						
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	111,741,403	4.18%	90,585,843	3.84%		-21,155,560	-0.34%			
Non-Institutional	2,562,096,097	95.82%	2,271,464,157	96.16%		-290,631,940	0.34%			
Grand Total	2,673,837,500	100.00%	2,362,050,000	100.00%		-311,787,500				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



