

Market Reports

Dataset Period: Week Ending 24 Mar 2016



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# **Definitions**

### **Definitions**



Nationality	Investor Type	Description					
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:					
	<ul><li>Retail</li></ul>	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	<ul><li>High Net Worth Investors (HNWIs)</li></ul>	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, exclud IPIs (see below).					
	<ul><li>Individual Professional Investors (IPIs)</li></ul>	<b>IPIs</b> are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and portfolio turnover ratio of not more than 4 times annually.					
Saudi	<ul> <li>Individual DPMs</li> </ul>	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	<ul><li>Corporates</li></ul>	Saudi company with a commercial registration permitting its investment in the stock market .					
	<ul><li>Mutual Funds</li></ul>	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	<ul><li>Institutional DPMs</li></ul>	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of sh Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					



Highlights

### Highlights



The total value of shares traded for the week ending 24 March 2016 amounted to SAR 29.90 billion, increasing by 12.54% over the previous week; while total stock market capitalization reached SAR 1,457.41\* billion at the end of this period, decreasing by 0.99% over the previous week.

- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 28.74 billion representing 96.13% of total buying activity, and sales of SAR 28.67 billion representing 95.89% of total selling activity. Total ownership of "Saudi Investors" stood at 93.14% of total market capitalization as of 24 March 2016, representing a decrease of 0.08% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.423 billion representing 1.41% of total buying activity, and sales of SAR 0.464 billion representing 1.55% of total selling activity. Total ownership of "GCC Investors" stood at 2.53% of total market capitalization as of 24 March 2016, representing an increase of 0.04% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.733 billion representing 2.45% of total buying activity, and sales of SAR 0.767 billion representing 2.56% of total selling activity. Total ownership of "Foreign Investors" stood at 4.32% of total market capitalization as of 24 March 2016, representing an increase of 0.04% from the previous week.

<sup>\*</sup> Holding value of an acquisition (SAR 360,331,000) was not deposited as on 24 March.



### Stock Market Traded Value Breakdown





### Stock Market Traded Value Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell			Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:								
	Retail	14,818,252,374	49.56%	16,087,349,567	53.81%		-1,269,097,194	-4.24%	
	HNWIs	9,949,558,489	33.28%	10,025,120,863	33.53%		-75,562,373	-0.25%	
	IPIs	710,055,089	2.38%	738,430,372	2.47%		-28,375,282	-0.09%	
	Individual DPMs	154,012,150	0.52%	324,940,252	1.09%		-170,928,102	-0.57%	
	Sub Total (Individuals)	25,631,878,102	85.73%	27,175,841,054	90.90%		-1,543,962,951	-5.16%	
Saudi	Institutions:								
	Corporates	1,861,112,120	6.23%	465,715,086	1.56%		1,395,397,033	4.67%	
	Mutual Funds	904,787,931	3.03%	498,332,471	1.67%		406,455,460	1.36%	
	GRE's	129,358,196	0.43%	62,717,575	0.21%		66,640,621	0.22%	
	Institution DPMs	213,938,645	0.72%	464,072,176	1.55%		-250,133,531	-0.84%	
	Sub Total (Institutions)	3,109,196,892	10.40%	1,490,837,308	4.99%		1,618,359,583	5.41%	
	Total Saudi Investors	28,741,074,994	96.13%	28,666,678,362	95.89%		74,396,632	0.25%	
	Individuals	112,674,722	0.38%	71,857,940	0.24%		40,816,782	0.14%	
000	Institutions	309,220,500	1.03%	389,390,525	1.30%		-80,170,025	-0.27%	
GCC	GCC DPMs	1,052,975	0.00%	2,397,282	0.01%		-1,344,307	0.00%	
	Total GCC Investors	422,948,196	1.41%	463,645,747	1.55%		-40,697,550	-0.14%	
	SWAP Holders	199,046,552	0.67%	200,775,082	0.67%		-1,728,530	-0.01%	
	Foreign Residents	529,386,582	1.77%	546,062,569	1.83%		-16,675,986	-0.06%	
Foreign	QFIs	4,420,369	0.01%	19,311,314	0.06%		-14,890,945	-0.05%	
	Foreign DPMs	0	0.00%	403,620	0.00%		-403,620	0.00%	
	Strategic Partners	0	0.00%	0	0.00%		0.00	0.00%	
	Total Foreign Investors	732,853,503	2.45%	766,552,584	2.56%		-33,699,081	-0.11%	
<b>Grand Total</b>		29,896,876,693	100.00%	29,896,876,693	100.00%				





Stock Market Traded Value Breakdown - By Investor Classification									
	Ві	иу	Sell Net Va			lue Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	4,487,004,526	15.01%	3,166,485,755	10.59%	1,320,518,7	72 4.42%			
Non-Institutional	25,409,872,167	84.99%	26,730,390,939	89.41%	-1,320,518,7	72 -4.42%			
<b>Grand Total</b>	29,896,876,693	100.00%	29,896,876,693	100.00%					

### **Definitions**

#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Stock Market Ownership Breakdown





### Stock Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 17 Mar 2016		As of 24 N	lar 2016*	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	70,000,777,470	4.76%	70,487,869,383	4.84%	487,091,913	0.08%	
	HNWIs	126,427,112,282	8.59%	126,032,538,390	8.65%	-394,573,892	0.06%	
	IPIs	256,376,871,926	17.42%	254,151,356,616	17.44%	-2,225,515,310	0.02%	
	Individual DPMs	3,441,011,478	0.23%	3,327,387,770	0.23%	-113,623,708	-0.01%	
	Sub Total (Individuals)	456,245,773,155	30.99%	453,999,152,159	31.15%	-2,246,620,996	0.16%	
Saudi	Institutions:							
	Corporates	255,890,457,066	17.38%	254,996,040,441	17.50%	-894,416,625	0.11%	
	Mutual Funds	44,254,357,352	3.01%	43,915,277,080	3.01%	-339,080,272	0.01%	
	GRE's	574,276,320,604	39.01%	563,645,522,445	38.67%	-10,630,798,159	-0.34%	
	Institution DPMs	41,634,808,510	2.83%	40,935,935,704	2.81%	-698,872,806	-0.02%	
	Sub Total (Institutions)	916,055,943,532	62.23%	903,492,775,671	61.99%	-12,563,167,861	-0.24%	
	Total Saudi Investors	1,372,301,716,687	93.22%	1,357,491,927,830	93.14%	-14,809,788,857	-0.08%	
	Individuals	2,542,986,097	0.17%	2,564,488,519	0.18%	21,502,422	0.00%	
666	Institutions	33,568,755,857	2.28%	33,716,460,462	2.31%	147,704,605	0.03%	
GCC	GCC DPMs	633,334,708	0.04%	627,569,844	0.04%	-5,764,865	0.00%	
	Total GCC Investors	36,745,076,662	2.50%	36,908,518,825	2.53%	163,442,163	0.04%	
Foreign	SWAP Holders	12,533,669,055	0.85%	12,402,365,357	0.85%	-131,303,698	0.00%	
	Foreign Residents	4,245,947,837	0.29%	4,224,697,442	0.29%	-21,250,396	0.00%	
	QFIs	1,258,559,527	0.09%	1,227,275,539	0.08%	-31,283,988	0.00%	
	Foreign DPMs	14,490,310	0.00%	13,850,942	0.00%	-639,369	0.00%	
	Strategic Partners	44,945,286,267	3.05%	45,145,641,804	3.10%	200,355,537	0.04%	
	Total Foreign Investors	62,997,952,997	4.28%	63,013,831,083	4.32%	15,878,086	0.04%	
Grand Total		1,472,044,746,347	100.00%	1,457,414,277,738	100.00%	-14,630,468,609		





Stock Market Ownership Breakdown - By Investor Classification									
	As of 17 Mar 2016		As of 24 Mar 2016*			Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	1,268,827,922,660	86.19%	1,254,104,684,005	86.05%		-14,723,238,656	-0.14%		
Non-Institutional	203,216,823,686	13.81%	203,309,593,733	13.95%		92,770,047	0.14%		
<b>Grand Total</b>	1,472,044,746,347	100.00%	1,457,414,277,738	100.00%		-14,630,468,609			

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# Thank you

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