

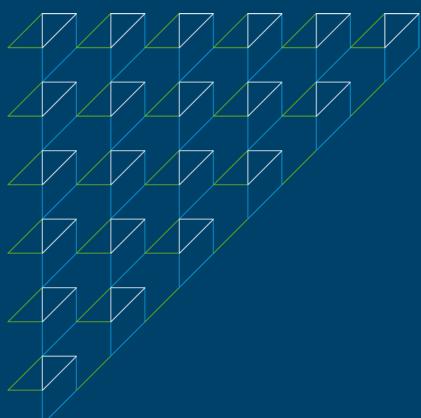
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 30 August 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

| Nationality | Investor Type | Description |
|-------------|--|---|
| | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: |
| | - Retail | Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs. |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually. |
| Saudi | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | Institutions | Saudi Institutions have been classified under 4 categories as defined below: |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. |
| | - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. |
| | - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | Individuals* | GCC natural person |
| GCC | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. |
| | Foreign Residents* | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals). |
| Foreign | QFls | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | Strategic Partners | Foreign investors considered founders and partners of Saudi listed companies. |

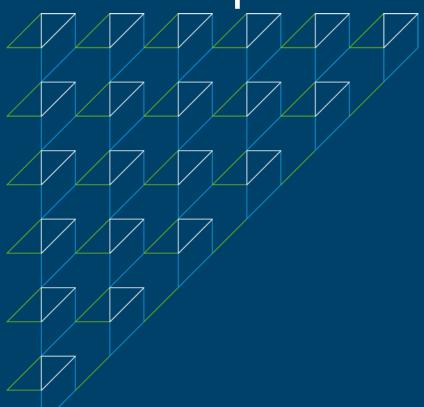
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type **Net Value Traded** Buy Sell **Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: 4,365,585,047 44.00% -599,389,119 -6.04% Retail 3,766,195,928 37.96% **HNWIs** 2,694,300,047 27.15% 27.02% 13,371,243 0.13% 2,680,928,804 **IPIs** 401,505,000 4.05% 491,246,977 4.95% -89,741,978 -0.90% Individual DPMs 0.60% 53.492.260 0.54% 113.236.366 1.14% 59.744.106 Sub Total (Individuals) 6.975.237.341 70.30% 7.597.504.934 76.57% -622.267.594 -6.27% Institutions: Saudi Corporates 1,343,107,357 13.54% 193,123,473 1.95% 1,149,983,883 11.59% **Mutual Funds** 339.803.718 3.42% 281.691.965 2.84% 58.111.753 0.59% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 722.658.922 -608.024.363 -6.13% 114.634.559 1.16% 7.28% Sub Total (Institutions) 1,797,545,633 18.12% 1,197,474,361 12.07% 600,071,273 6.05% Total Saudi Investors 88.41% 8,794,979,295 88.64% -22,196,321 -0.22% 8,772,782,974 Individuals 18.504.482 0.19% 18.542.689 0.19% -38.208 0.00% Institutions 308,759,902 3.11% 166,071,237 1.67% 142,688,665 1.44% GCC GCC DPMs 0.02% -41.622 2.248.391 2.290.012 0.02% 0.00% Total GCC Investors 329,512,774 3.32% 186.903.939 1.88% 142,608,835 1.44% **SWAP Holders** 216,662,251 2.18% 389,358,660 3.92% -172,696,409 -1.74% -0.47% Foreign Residents 101.720.698 1.03% 147.967.550 1.49% -46.246.853 **QFIs** 5.06% 4.02% 102,624,639 1.03% 501,668,486 399,043,846 **Foreign** Foreign DPMs 0 0.00% 0.00% 0 0.00% Strategic Partners 0 0.00% 4,093,892 0.04% -4,093,892 -0.04% Total Foreign Investors 820,051,434 8.26% 940,463,949 9.48% -120,412,514 -1.21% **Grand Total** 9,922,347,182 100.00% 9,922,347,182 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | | | | |
|---|---------------|-----------------|---------------|------------------|---------------------|--------------------------------|--|--|--|
| | Buy | Buy Sell | | ı | Net Value | e Traded | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 3,341,626,027 | 33.68% | 2,709,323,091 | 27.31% | 632,302,936 | 6.37% | | | |
| Non-Institutional | 6,580,721,155 | 66.32% | 7,213,024,091 | 72.69% | -632,302,936 | -6.37% | | | |
| Grand Total | 9,922,347,182 | 100.00% | 9,922,347,182 | 100.00% | | | | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 16 August 2018 **Weekly Change** As of 30 August 2018 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 75.781.605.670 4.06% 76.650.865.434 4.05% 869.259.764 -0.01% 7.99% 7.97% **HNWIs** 149.135.820.543 150.856.250.679 1.720.430.136 -0.03% **IPIs** 256,029,531,430 13.73% 13.66% 2,561,671,927 -0.07% 258,591,203,357 Individual DPMs 4,575,994,622 0.25% 4,635,936,579 0.24% 59,941,957 0.00% Sub Total (Individuals) 485.522.952.265 26.03% 490.734.256.049 25.92% 5.211.303.784 -0.11% Institutions: Saudi 2,567,294,496 -0.10% Corporates 292,977,218,821 15.71% 295,544,513,317 15.61% Mutual Funds 166,426,358,110 8.92% 166,793,509,155 8.81% 367,151,045 -0.11% GRE's 726.562.527.435 38.95% 745.482.542.133 39.37% 18.920.014.698 0.42% Institution DPMs 59.884.586.523 3.21% 59,777,170,150 3.16% -107,416,373 -0.05% Sub Total (Institutions) 1.245.850.690.889 66.79% 1,267,597,734,755 66.95% 21,747,043,866 0.16% Total Saudi Investors 1.731.373.643.154 92.82% 1.758.331.990.804 92.87% 26.958.347.650 0.05% Individuals 3,067,882,535 0.16% 3,106,122,146 0.16% 38,239,611 0.00% 35,325,848,454 1.89% 35,340,964,023 1.87% 15,115,569 -0.03% Institutions **GCC** GCC DPMs 654.124.041 0.04% 660.840.670 0.03% 6.716.629 0.00% Total GCC Investors 39,047,855,031 2.09% 39,107,926,840 2.07% 60,071,810 -0.03% **SWAP Holders** 14.303.943.478 0.77% 14.105.450.655 0.75% -198.492.823 -0.02% Foreign Residents 3,790,298,562 0.20% 3,713,319,908 0.20% -76,978,654 -0.01% QFIs 0.99% 0.99% 0.00% 18.391.909.327 18.700.652.473 308.743.147 **Foreign** Foreign DPMs 8,634,693 0.00% 8,718,364 0.00% 0.00% 83,671 3.13% 0.00% Strategic Partners 58,470,313,158 59,346,986,674 3.13% 876,673,516 5.09% 5.06% Total Foreign Investors 94.965.099.217 95,875,128,074 910.028.857 -0.03% **Grand Total** 1,865,386,597,402 1,893,315,045,718 27,928,448,316 100.00% 100.00%



Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | | | | | |
|--|------------------------|------------------|------------------------|------------------|-----------|--------------------------|--------------------|--|--|--|
| | As of 16 Aug | gust 2018 | As of 30 August 2018 | | Weekly Ch | Weekly Change | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | | ∆ Holding Value (SAR) | ∆ Ownership (%) | | | |
| Institutional | 1,633,610,990,092 | 87.57% | 1,658,988,487,551 | 87.62% | | 25,377,497,459 | 0.05% | | | |
| Non-Institutional | 231,775,607,310 | 12.43% | 234,326,558,167 | 12.38% | | 2,550,950,857 | -0.05% | | | |
| Grand Total | 1,865,386,597,402 | 100.00% | 1,893,315,045,718 | 100.00% | | 27,928,448,316 | | | | |

Definitions

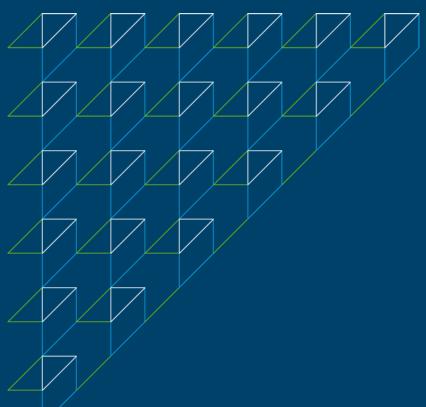
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

| Nationality | | Buy | | Sell | | Net Value Traded | |
|-------------|-------------------------|-----------|-----------------|-----------|------------------|---------------------|-------------------------------|
| | Investor Type | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell |
| Saudi | Individuals | 7,256,327 | 97.31% | 6,040,398 | 81.00% | 1,215,929 | 16.31% |
| | Corporates | 75,973 | 1.02% | 690,478 | 9.26% | -614,505 | -8.24% |
| | Institution | 0 | 0.00% | 519,611 | 6.97% | -519,611 | -6.97% |
| | Total Saudi Investors | 7,332,300 | 98.33% | 7,250,486 | 97.23% | 81,813 | 1.10% |
| | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| GCC | Institutions | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | Total GCC Investors | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | SWAP Holders | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| Foreign | Foreign Residents | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | QFIs | 124,720 | 1.67% | 206,533 | 2.77% | -81,813 | -1.10% |
| | Total Foreign Investors | 124,720 | 1.67% | 206,533 | 2.77% | -81,813 | -1.10% |
| arand T | otal | 7,457,020 | 100.00% | 7,457,020 | 100.00% | | |

| Nomu-Parallel Market Value Traded Breakdown - By Investor Classification | | | | | | | | | |
|--|-----------|-----------------|-----------|------------------|---------------------|--------------------------------|--|--|--|
| | Bu | Buy | | ı | Net Value Traded | | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 200,693 | 2.69% | 1,416,622 | 19.00% | -1,215,929 | -16.31% | | | |
| Non-Institutional | 7,256,327 | 97.31% | 6,040,398 | 81.00% | 1,215,929 | 16.31% | | | |
| Grand Total | 7,457,020 | 100.00% | 7,457,020 | 100.00% | | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

| Nationality | Investor Type | As of 16 August 2018 | | As of 30 August 2018 | | Weekly Change | |
|-------------|-------------------------|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|
| | | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) |
| Saudi | Individuals | 2,018,451,951 | 91.33% | 2,051,147,478 | 91.39% | 32,695,527 | 0.05% |
| | Corporates | 107,804,583 | 4.88% | 107,696,917 | 4.80% | -107,667 | -0.08% |
| | Institution | 59,151,635 | 2.68% | 60,768,297 | 2.71% | 1,616,662 | 0.03% |
| | Total Saudi Investors | 2,185,408,170 | 98.89% | 2,219,612,692 | 98.90% | 34,204,522 | 0.01% |
| GCC | Individuals | 27,023 | 0.00% | 26,719 | 0.00% | -304 | 0.00% |
| | Institutions | 12,851,089 | 0.58% | 13,007,175 | 0.58% | 156,086 | 0.00% |
| | Total GCC Investors | 12,878,112 | 0.58% | 13,033,894 | 0.58% | 155,782 | 0.00% |
| | SWAP Holders | 777,343 | 0.04% | 977,944 | 0.04% | 200,601 | 0.01% |
| Foreign | Foreign Residents | 2,285,805 | 0.10% | 2,127,263 | 0.09% | -158,542 | -0.01% |
| | QFls | 8,599,220 | 0.39% | 8,659,747 | 0.39% | 60,527 | 0.00% |
| | Total Foreign Investors | 11,662,368 | 0.53% | 11,764,955 | 0.52% | 102,586 | 0.00% |
| Grand T | otal | 2,209,948,650 | 100.00% | 2,244,411,540 | 100.00% | 34,462,890 | |

Nomu-Parallel Market Ownership Breakdown - By Investor Classification As of 16 August 2018 **Weekly Change** As of 30 August 2018 **Investor Classification Holding Value** Ownership **Holding Value** Ownership Δ Holding Value **Δ Ownership** (SAR) (SAR) (%) (%) (SAR) (%) Institutional 8.56% 191,110,080 1,926,210 -0.05% 189,183,871 8.51% Non-Institutional 2,020,764,779 91.44% 2,053,301,460 91.49% 32,536,680 0.05% **Grand Total** 2,209,948,650 2,244,411,540 100.00% 100.00% 34,462,890

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



