

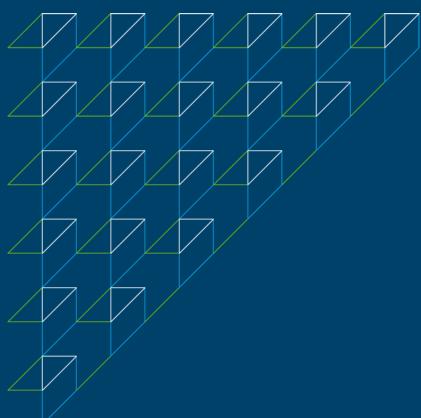
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 26 September 2019



Definitions



Weekly Stock Market Ownership and Trading Activity Report



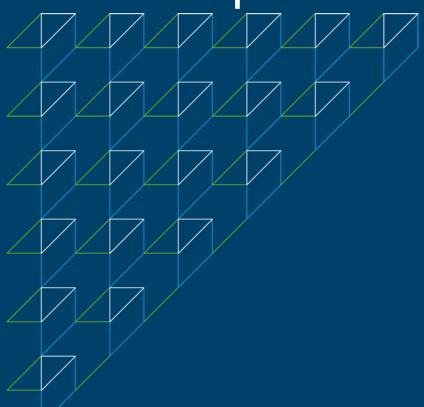
Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Saddi	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entitles (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non-Resident Foreigners in Parallel Market

*Nomu-Parallel Market Individual Investors Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 3,734,958,785 37.96% 4,176,265,677 42.44% -441,306,892 -4.48% **HNWIs** 2,417,949,883 24.57% 2,610,681,707 26.53% -192,731,824 -1.96% **IPIs** 241.835.563 2.46% 279.830.767 2.84% -37.995.204 -0.39% Individual DPMs 71.959.711 0.73% 124.210.942 1.26% -52.251.231 -0.53% Sub Total (Individuals) 6,466,703,942 65.72% 7,190,989,092 73.08% -724,285,150 -7.36% Institutions: Saudi 7.08% 2.44% 456.089.571 4.64% Corporates 696.305.396 240.215.824 **Mutual Funds** 346.151.765 3.52% 455.942.307 4.63% -109.790.543 -1.12% GRE's 122,751 0.00% 11,693 0.00% 111,058 0.00% Institution DPMs 102.182.978 1.04% 588.234.002 5.98% -486.051.024 -4.94% Sub Total (Institutions) 1,144,762,889 11.63% 1,284,403,826 13.05% -139,640,937 -1.42% Total Saudi Investors 7,611,466,831 77.35% 8,475,392,918 86.13% -863,926,087 -8.78% Individuals 16.232.604 0.16% 21.071.331 0.21% -4.838.727 -0.05% Institutions 132.858.679 1.35% 168.642.333 1.71% -35.783.654 -0.36% GCC GCC DPMs 0.01% 532,894 370,714 0.00% 903,608 0.01% Total GCC Investors 149.994.891 1.52% 190.246.558 1.93% -40.251.667 -0.41% **SWAP Holders** 29,727,708 0.30% 52,737,065 0.54% -23,009,357 -0.23% Foreign Residents 132.189.625 1.34% 126.974.252 1.29% 5.215.373 0.05% QFIs 1,916,015,600 19.47% 994,355,189 10.11% 921,660,412 9.37% **Foreign** Foreign DPMs 311.327 0.00% 0.00% 311.327 0.00% Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 2,078,244,260 21.12% 1,174,066,506 11.93% 904,177,754 9.19% **Grand Total** 9,839,705,982 100.00% 9,839,705,982 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy	/	Sel	ı	Net Value Traded		Traded		
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,538,375,085	35.96%	2,904,713,015	29.52%		633,662,070	6.44%		
Non-Institutional	6,301,330,897	64.04%	6,934,992,967	70.48%		-633,662,070	-6.44%		
Grand Total	9,839,705,982	100.00%	9,839,705,982	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 19 September 2019 As of 26 September 2019 **Weekly Change Nationality Investor Type Holding Value** Ownership **Holding Value** Ownership Δ Holding Value △ Ownership (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 71,662,352,436 3.82% 73,029,478,240 3.85% 1,367,125,804 0.03% **HNWIs** 143,486,785,955 7.65% 145,218,691,479 7.66% 1,731,905,523 0.01% **IPIs** 261.368.316.570 13.93% 262.289.188.471 13.83% 920.871.901 -0.10% Individual DPMs 4.256.591.283 0.23% 4.249.246.564 0.22% -7.344.719 0.00% Sub Total (Individuals) 480,774,046,243 25.63% 484,786,604,753 25.56% 4,012,558,510 -0.07% Institutions: Saudi 17.71% 336.138.567.374 17.72% 3.923.891.414 0.01% Corporates 332.214.675.961 **Mutual Funds** 190.239.925.070 10.14% 191.037.844.824 10.07% 797.919.754 -0.07% GRE's 644,881,429,370 34.38% 652,842,023,458 34.42% 7,960,594,088 0.05% Institution DPMs 34.553.933.401 1.84% 34 784 003 606 1.83% 230.070.204 -0.01% Sub Total (Institutions) 1,201,889,963,802 64.07% 1.214.802.439.262 64.06% 12,912,475,460 -0.02% Total Saudi Investors 1,682,664,010,045 89.70% 1,699,589,044,015 89.62% 16,925,033,970 -0.09% Individuals 2.476.924.969 0.13% 2,441,669,637 0.13% -35.255.333 0.00% Institutions 31.829.096.218 1.70% 31.882.469.237 1.68% 53.373.019 -0.02% **GCC** GCC DPMs 577,888,731 0.03% 569,937,176 0.03% -7,951,555 0.00% Total GCC Investors 34.883.909.918 1.86% 34.894.076.050 1.84% 10.166.131 -0.02% **SWAP Holders** 3,147,489,407 0.17% 3,077,294,200 0.16% -70,195,207 -0.01% Foreign Residents 0.29% 0.00% 5.377.131.300 5.398.088.115 0.28% 20.956.815 **QFIs** 101,028,864,816 5.39% 104,622,490,949 5.52% 3,593,626,132 0.13% **Foreign** Foreign DPMs 17.260.288 0.00% 16.724.378 0.00% -535.910 0.00% 2.59% -0.02% Strategic Partners 48.658.140.920 48.848.465.063 2.58% 190,324,143 158,228,886,731 Total Foreign Investors 8.44% 161,963,062,704 8.54% 3,734,175,973 0.10% **Grand Total** 1,875,776,806,695 1,896,446,182,769 100.00% 100.00% 20,669,376,074



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 19 September 2019		As of 26 September 2019		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,652,773,612,035	88.11%	1,670,358,255,299	88.08%	17,584,643,264	-0.03%				
Non-Institutional	223,003,194,660	11.89%	226,087,927,470	11.92%	3,084,732,810	0.03%				
Grand Total	1,875,776,806,695	100.00%	1,896,446,182,769	100.00%	20,669,376,074					

Definitions

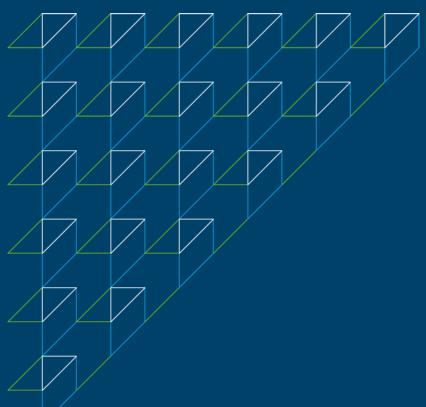
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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	I	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals	5,126,403	82.72%	5,238,657	84.53%	-112,254	-1.81%	
o "	Corporates	27,030	0.44%	279,186	4.50%	-252,156	-4.07%	
Saudi	Institution	570,830	9.21%	101,145	1.63%	469,685	7.58%	
	Total Saudi Investors	5,724,263	92.36%	5,618,988	90.67%	105,275	1.70%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	137,637	2.22%	578,450	9.33%	-440,814	-7.11%	
Foreign	QFIs	335,538	5.41%	0	0.00%	335,538	5.41%	
	Total Foreign Investors	473,175	7.64%	578,450	9.33%	-105,275	-1.70%	
Grand Total		6,197,438	100.00%	6,197,438	100.00%			
	rallel Market Value	Traded Break		estor Classific		Net Value	Traded	
Investor Classification		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
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Institution <u>al</u>		933,398	15.06%	380,331	6.14%	553,068	8.92%	
Institutional Non-Institutio	onal	933,398 5,264,040	15.06% 84.94%	5,817,107	93.86%	-553,068	-8.92%	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 19 September 2019		As of 26 Septer	mber 2019	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	4,285,917,526	95.62%	4,332,453,291	95.56%	46,535,765	-0.06%	
	Corporates	125,273,236	2.79%	128,743,003	2.84%	3,469,767	0.04%	
	Institution	40,261,989	0.90%	40,660,628	0.90%	398,639	0.00%	
	Total Saudi Investors	4,451,452,751	99.31%	4,501,856,922	99.29%	50,404,171	-0.02%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	11,128,104	0.25%	11,793,692	0.26%	665,589	0.01%	
	Total GCC Investors	11,128,104	0.25%	11,793,692	0.26%	665,589	0.01%	
	SWAP Holders	133,969	0.00%	134,070	0.00%	102	0.00%	
	Foreign Residents	4,759,310	0.11%	4,796,529	0.11%	37,220	0.00%	
Foreign	QFIs	14,764,078	0.33%	15,309,431	0.34%	545,353	0.01%	
	Total Foreign Investors	19,657,356	0.44%	20,240,030	0.45%	582,674	0.01%	
Frand T	otal	4,482,238,210	100.00%	4,533,890,644	100.00%	51,652,434		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 19 September 2019		As of 26 September 2019		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	191,561,375	4.27%	196,640,824	4.34%		5,079,449	0.06%			
Non-Institutional	4,290,676,835	95.73%	4,337,249,820	95.66%		46,572,985	-0.06%			
Grand Total	4,482,238,210	100.00%	4,533,890,644	100.00%		51,652,434				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



