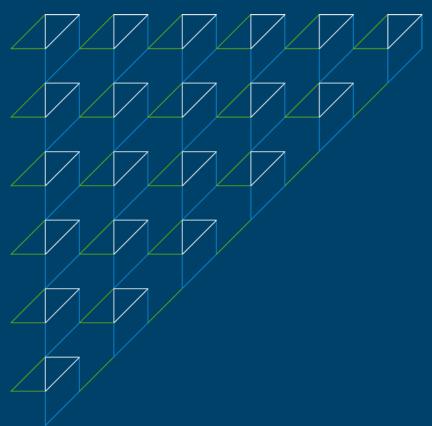


Market Reports

Week Ending 11 May 2017



Definitions





Definitions

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

Highlights

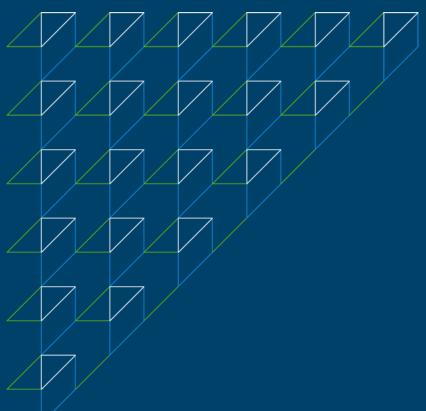


The total value of shares traded for the week ending 11 May 2017 amounted to SAR 13.35 billion, decreasing by 26.70% over the previous week; while total stock market capitalization reached SAR 1,622.56 billion at the end of this period, decreasing by 0.48% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 12.52 billion representing 93.74% of total buying activity, and sales of SAR 12.66 billion representing 94.81% of total selling activity. Total ownership of "Saudi Investors" stood at 93.44% of total market capitalization as of 11 May 2017, representing an increase of 0.02% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.265 billion representing 1.99% of total buying activity, and sales of SAR 0.242 billion representing 1.81% of total selling activity. Total ownership of "GCC Investors" stood at 2.36% of total market capitalization as of 11 May 2017, representing a decrease of 0.02% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.571 billion representing 4.28% of total buying activity, and sales of SAR 0.451 billion representing 3.38% of total selling activity. Total ownership of "Foreign Investors" stood at 4.20% of total market capitalization as of 11 May 2017, representing an increase of 0.01% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals:						
	Retail	5,377,321,077	40.27%	6,489,673,146	48.60%	-1,112,352,070	-8.33%
	HNWIs	4,456,271,028	33.37%	4,625,409,956	34.64%	-169,138,928	-1.27%
	IPIs	525,056,183	3.93%	553,852,387	4.15%	-28,796,204	-0.22%
	Individual DPMs	104,602,408	0.78%	240,063,080	1.80%	-135,460,671	-1.01%
	Sub Total (Individuals)	10,463,250,696	78.35%	11,908,998,569	89.18%	-1,445,747,873	-10.83%
Saudi	Institutions:						_
	Corporates	1,174,519,477	8.79%	302,702,587	2.27%	871,816,889	6.53%
	Mutual Funds	570,135,857	4.27%	334,432,462	2.50%	235,703,395	1.76%
	GRE's	944,260	0.01%	3,539,439	0.03%	-2,595,179	-0.02%
	Institution DPMs	309,593,752	2.32%	111,974,444	0.84%	197,619,308	1.48%
	Sub Total (Institutions)	2,055,193,346	15.39%	752,648,932	5.64%	1,302,544,414	9.75%
	Total Saudi Investors	12,518,444,042	93.74%	12,661,647,501	94.81%	-143,203,460	-1.07%
	Individuals	33,548,433	0.25%	33,037,709	0.25%	510,724	0.00%
	Institutions	230,910,758	1.73%	208,504,421	1.56%	22,406,337	0.17%
GCC	GCC DPMs	703,694	0.01%	117,777	0.00%	585,918	0.00%
	Total GCC Investors	265,162,885	1.99%	241,659,907	1.81%	23,502,978	0.18%
	SWAP Holders	147,265,280	1.10%	150,465,762	1.13%	-3,200,482	-0.02%
Foreign	Foreign Residents	160,781,304	1.20%	193,944,558	1.45%	-33,163,254	-0.25%
	QFIs	127,613,015	0.96%	88,454,200	0.66%	39,158,815	0.29%
	Foreign DPMs	135,266,379	1.01%	18,360,977	0.14%	116,905,402	0.88%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	570,925,978	4.28%	451,225,496	3.38%	119,700,482	0.90%
Grand T	otal	13,354,532,905	100.00%	13,354,532,905	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,326,611,063	24.91%	2,012,467,536	15.07%		1,314,143,528	9.84%		
Non-Institutional	10,027,921,841	75.09%	11,342,065,369	84.93%		-1,314,143,528	-9.84%		
Grand Total	13,354,532,905	100.00%	13,354,532,905	100.00%					

Definitions

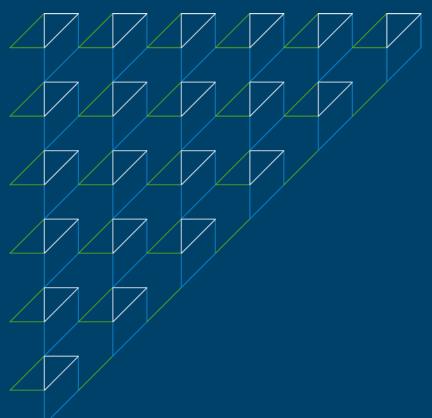
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 4 May 2017		As of 11 May 2017*		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals:						
	Retail	73,802,440,097	4.53%	73,039,405,264	4.50%	-763,034,833	-0.03%
	HNWIs	131,605,817,550	8.07%	129,862,804,153	8.00%	-1,743,013,396	-0.07%
	IPIs	248,423,795,207	15.24%	246,922,530,252	15.22%	-1,501,264,955	-0.02%
	Individual DPMs	4,542,667,393	0.28%	4,499,953,716	0.28%	-42,713,677	0.00%
	Sub Total (Individuals)	458,374,720,246	28.12%	454,324,693,385	28.00%	-4,050,026,861	-0.12%
Saudi	Institutions:						
	Corporates	279,611,242,825	17.15%	277,511,756,413	17.10%	-2,099,486,412	-0.05%
	Mutual Funds	89,694,916,004	5.50%	89,473,582,007	5.51%	-221,333,997	0.01%
	GRE's	649,483,633,400	39.84%	649,120,707,014	40.01%	-362,926,386	0.17%
	Institution DPMs	45,995,597,828	2.82%	45,739,243,019	2.82%	-256,354,810	0.00%
	Sub Total (Institutions)	1,064,785,390,056	65.31%	1,061,845,288,452	65.44%	-2,940,101,604	0.13%
	Total Saudi Investors	1,523,160,110,303	93.43%	1,516,169,981,837	93.44%	-6,990,128,466	0.02%
	Individuals	2,943,612,149	0.18%	2,892,712,543	0.18%	-50,899,606	0.00%
000	Institutions	35,344,313,448	2.17%	34,825,299,653	2.15%	-519,013,795	-0.02%
GCC	GCC DPMs	603,663,532	0.04%	607,861,315	0.04%	4,197,783	0.00%
	Total GCC Investors	38,891,589,129	2.39%	38,325,873,512	2.36%	-565,715,618	-0.02%
	SWAP Holders	10,515,765,556	0.65%	10,199,897,543	0.63%	-315,868,013	-0.02%
	Foreign Residents	4,217,766,905	0.26%	4,177,424,778	0.26%	-40,342,127	0.00%
Foreign	QFIs	4,789,331,927	0.29%	5,093,837,135	0.31%	304,505,208	0.02%
	Foreign DPMs	2,075,257,256	0.13%	2,150,017,788	0.13%	74,760,532	0.01%
	Strategic Partners	46,661,190,071	2.86%	46,447,692,649	2.86%	-213,497,421	0.00%
	Total Foreign Investors	68,259,311,714	4.19%	68,068,869,893	4.20%	-190,441,821	0.01%
Grand Total		1,630,311,011,146	100.00%	1,622,564,725,242	100.00%	-7,746,285,904	

[·] Delisting of Sanad Cooperative Insurance Co shares amount of 304,600,000 SAR was reflected as on 11 May holding value



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 4 May 2017		As of 11 May 2017*		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,417,741,374,445	86.96%	1,412,592,378,503	87.06%	-5,148,995,942	0.10%			
Non-Institutional	212,569,636,701	13.04%	209,972,346,738	12.94%	-2,597,289,962	-0.10%			
Grand Total	1,630,311,011,146	100.00%	1,622,564,725,242	100.00%	-7,746,285,904				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



