

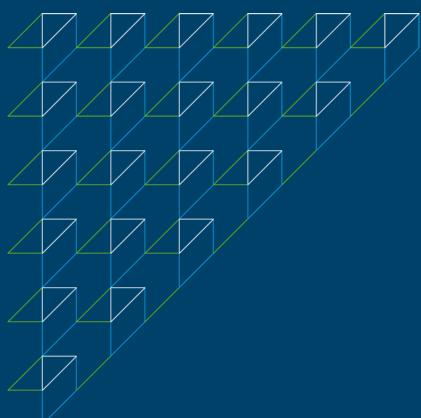
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 07 February 2019



## Definitions



## Weekly Stock Market Ownership and Trading Activity Report



#### **Definitions**

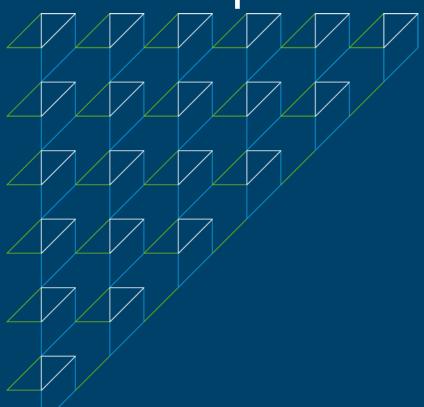
| Nationality | Investor Type                              | Description   |  |  |  |  |  |  |
|-------------|--|---|--|--|--|--|--|--|
|             | Individuals*                               | Saudi Individuals have been classified under 4 categories as defined below:   |  |  |  |  |  |  |
|             | - Retail                                   | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.  |  |  |  |  |  |  |
|             | - High Net Worth Investors (HNWIs)         | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below   |  |  |  |  |  |  |
|             | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover rat of not more than 4 times annually.  |  |  |  |  |  |  |
| Saudi       | - Individual DPMs                          | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).                  |  |  |  |  |  |  |
| Saudi       | Institutions                               | Saudi Institutions have been classified under 4 categories as defined below:  |  |  |  |  |  |  |
|             | - Corporates                               | Saudi company with a commercial registration permitting its investment in the stock market .  |  |  |  |  |  |  |
|             | - Mutual Funds                             | A mutual fund managed by an Authorized Person and licensed by the CMA.  |  |  |  |  |  |  |
|             | - Government Related Entities (GREs)       | A Government entity or a supranational authority recognized by the CMA.   |  |  |  |  |  |  |
|             | - Institutional DPMs                       | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).               |  |  |  |  |  |  |
|             | Individuals*                               | GCC natural person  |  |  |  |  |  |  |
| GCC         | Institutions                               | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.   |  |  |  |  |  |  |
|             | GCC DPMs                                   | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |  |  |  |  |  |  |
|             | SWAP Holders                               | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.   |  |  |  |  |  |  |
|             | Foreign Residents*                         | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).   |  |  |  |  |  |  |
| Foreign     | QFls                                       | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.   |  |  |  |  |  |  |
| Torcign     | Foreign DPMs                               | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).                  |  |  |  |  |  |  |
|             | Strategic Partners                         | Foreign investors considered founders and partners of Saudi listed companies.   |  |  |  |  |  |  |
|             | NRFI                                       | Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market   |  |  |  |  |  |  |

\*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Value Traded & Ownership Breakdown





#### Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type **Net Value Traded** Buy Sell **Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: 5,895,546,515 44.20% -394,324,545 -2.77% Retail 41.43% 6,289,871,061 **HNWIs** 4,155,215,613 29.20% 4,029,895,324 28.32% 125,320,290 0.88% **IPIs** 460,048,817 3.23% 676,174,516 4.75% -216,125,700 -1.52% Individual DPMs 144.060.459 1.01% 0.76% 35.895.641 0.25% 108.164.818 74.87% Sub Total (Individuals) 10,654,871,404 11,104,105,719 78.02% -449,234,314 -3.16% Institutions: Saudi Corporates 935,466,548 6.57% 531,138,267 3.73% 404,328,281 2.84% **Mutual Funds** 279.394.331 1.96% 1.272.054.154 8.94% -992.659.823 -6.98% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 155.474.422 1.09% 94.653.115 0.67% 250.127.537 1.76% Sub Total (Institutions) 1,464,988,416 10.29% 1,958,666,843 13.76% -493,678,427 -3.47% Total Saudi Investors 12,119,859,820 85.16% 13,062,772,561 -942,912,741 -6.63% 91.79% Individuals 56.306.888 0.40% 35,117,605 0.25% 21,189,282 0.15% Institutions 217.904.918 1.53% 197.237.152 1.39% 20.667.766 0.15% GCC GCC DPMs 1,383,236 0.01% 21,039,481 0.15% -19,656,245 -0.14% Total GCC Investors 275,595,042 1.94% 253.394.239 1.78% 22.200.803 0.16% **SWAP Holders** 705,126,365 4.95% 390,638,839 2.74% 314,487,526 2.21% Foreign Residents 150.821.510 1.06% 174.880.137 1.23% -24.058.627 -0.17% QFIs 980.083.995 6.89% 345,621,312 2.43% 4.46% 634,462,683 Foreign Foreign DPMs 0.00% 168,675 0.00% 0.00% 61,136 -107,539 Strategic Partners 0.00% 4,072,105 0.03% -4.072.105 -0.03% Total Foreign Investors 1,836,093,006 12.90% 915,381,068 6.43% 920,711,938 6.47% **Grand Total** 14,231,547,868 100.00% 14,231,547,868 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification |                |                 |                |                  |  |                     |                                |  |  |  |
|---|----------------|-----------------|----------------|------------------|--|---------------------|--------------------------------|--|--|--|
|   | Buy            | y               | Sell Net       |                  |  | Net Value           | Value Traded                   |  |  |  |
| Investor Classification   | SAR            | % of Total Buys | SAR            | % of Total Sells |  | SAR<br>(Buy - Sell) | Difference<br>(% Buy - % Sell) |  |  |  |
| Institutional   | 3,973,657,342  | 27.92%          | 3,701,783,742  | 26.01%           |  | 271,873,600         | 1.91%                          |  |  |  |
| Non-Institutional   | 10,257,890,527 | 72.08%          | 10,529,764,127 | 73.99%           |  | -271,873,600        | -1.91%                         |  |  |  |
| Grand Total   | 14,231,547,868 | 100.00%         | 14,231,547,868 | 100.00%          |  |                     |                                |  |  |  |

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

## Ownership Value (by Nationality and Investor Type)

## Main Market Ownership Breakdown - By Nationality and Investor Type

|             |                          | As of 31 Janu          | uary 2019        | As of 7 Febru          | uary 2019        | Weekly Change            |                    |  |
|-------------|--------------------------|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|
| Nationality | Investor Type            | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR) | Ownership<br>(%) | Δ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |
|             | Individuals:             |                        |                  |                        |                  |                          |                    |  |
|             | Retail                   | 76,461,794,003         | 3.78%            | 76,947,653,658         | 3.77%            | 485,859,656              | 0.00%              |  |
|             | HNWIs                    | 156,946,614,195        | 7.75%            | 156,698,719,963        | 7.68%            | -247,894,232             | -0.07%             |  |
|             | IPIs                     | 273,936,998,599        | 13.53%           | 277,942,320,982        | 13.63%           | 4,005,322,383            | 0.10%              |  |
|             | Individual DPMs          | 5,257,314,172          | 0.26%            | 6,107,921,942          | 0.30%            | 850,607,770              | 0.04%              |  |
|             | Sub Total (Individuals)  | 512,602,720,968        | 25.31%           | 517,696,616,545        | 25.39%           | 5,093,895,577            | 0.07%              |  |
| Saudi       | Institutions:            |                        |                  |                        |                  |                          |                    |  |
|             | Corporates               | 309,733,882,877        | 15.29%           | 308,572,769,681        | 15.13%           | -1,161,113,196           | -0.16%             |  |
|             | Mutual Funds             | 105,969,918,163        | 5.23%            | 189,726,129,299        | 9.30%            | 83,756,211,136           | 4.07%              |  |
|             | GRE's                    | 817,985,807,244        | 40.39%           | 829,070,703,042        | 40.65%           | 11,084,895,798           | 0.26%              |  |
|             | Institution DPMs         | 137,211,621,888        | 6.78%            | 52,608,649,567         | 2.58%            | -84,602,972,321          | -4.20%             |  |
|             | Sub Total (Institutions) | 1,370,901,230,172      | 67.69%           | 1,379,978,251,589      | 67.67%           | 9,077,021,417            | -0.03%             |  |
|             | Total Saudi Investors    | 1,883,503,951,140      | 93.00%           | 1,897,674,868,134      | 93.05%           | 14,170,916,994           | 0.05%              |  |
|             | Individuals              | 3,027,514,082          | 0.15%            | 3,068,097,197          | 0.15%            | 40,583,115               | 0.00%              |  |
| 000         | Institutions             | 36,745,096,194         | 1.81%            | 36,837,587,131         | 1.81%            | 92,490,937               | -0.01%             |  |
| GCC         | GCC DPMs                 | 981,138,986            | 0.05%            | 955,529,807            | 0.05%            | -25,609,179              | 0.00%              |  |
|             | Total GCC Investors      | 40,753,749,262         | 2.01%            | 40,861,214,136         | 2.00%            | 107,464,873              | -0.01%             |  |
|             | SWAP Holders             | 11,678,926,631         | 0.58%            | 12,073,028,781         | 0.59%            | 394,102,150              | 0.02%              |  |
|             | Foreign Residents        | 3,595,540,237          | 0.18%            | 3,718,382,012          | 0.18%            | 122,841,775              | 0.00%              |  |
| F           | QFIs                     | 17,452,252,672         | 0.86%            | 18,239,113,601         | 0.89%            | 786,860,929              | 0.03%              |  |
| Foreign     | Foreign DPMs             | 4,303,586,957          | 0.21%            | 4,340,703,617          | 0.21%            | 37,116,660               | 0.00%              |  |
|             | Strategic Partners       | 63,884,308,444         | 3.15%            | 62,446,508,774         | 3.06%            | -1,437,799,670           | -0.09%             |  |
|             | Total Foreign Investors  | 100,914,614,941        | 4.98%            | 100,817,736,785        | 4.94%            | -96,878,156              | -0.04%             |  |
| Grand 7     | Cotal                    | 2,025,172,315,343      | 100.00%          | 2,039,353,819,054      | 100.00%          | 14,181,503,711           |                    |  |



## Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification |                        |                  |                        |                  |  |                          |                    |  |  |  |
|--|------------------------|------------------|------------------------|------------------|--|--------------------------|--------------------|--|--|--|
|  | As of 31 Jan           | uary 2019        | As of 7 February 2019  |                  |  | Weekly Ch                | Weekly Change      |  |  |  |
| Investor Classification                                      | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR) | Ownership<br>(%) |  | ∆ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |  |  |
| Institutional  | 1,785,140,852,826      | 88.15%           | 1,798,920,966,224      | 88.21%           |  | 13,780,113,397           | 0.06%              |  |  |  |
| Non-Institutional  | 240,031,462,516        | 11.85%           | 240,432,852,831        | 11.79%           |  | 401,390,314              | -0.06%             |  |  |  |
| Grand Total  | 2,025,172,315,343      | 100.00%          | 2,039,353,819,054      | 100.00%          |  | 14,181,503,711           |                    |  |  |  |

#### **Definitions**

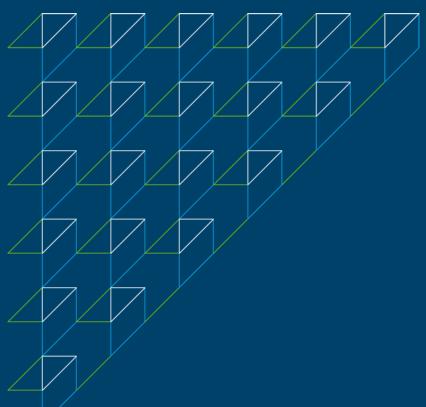
#### Institutional:

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#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



## Weekly Report – Nomu-Parallel Market



## Value Traded (by Nationality, Investor Type, & Classification)

| Nationality             |                         | Buy         |                 | Sel            | <u>_</u>         | Net Value Traded    |                              |  |
|-------------------------|-------------------------|-------------|-----------------|----------------|------------------|---------------------|------------------------------|--|
|                         | Investor Type           | SAR         | % of Total Buys | SAR            | % of Total Sells | SAR<br>(Buy - Sell) | Difference<br>(% Buy - % Sel |  |
| Saudi                   | Individuals             | 7,540,206   | 79.63%          | 8,576,970      | 90.58%           | -1,036,763          | -10.95%                      |  |
|                         | Corporates              | 402,183     | 4.25%           | 73,303         | 0.77%            | 328,880             | 3.47%                        |  |
|                         | Institution             | 1,083,177   | 11.44%          | 626,835        | 6.62%            | 456,342             | 4.82%                        |  |
|                         | Total Saudi Investors   | 9,025,566   | 95.31%          | 9,277,107      | 97.97%           | -251,542            | -2.66%                       |  |
| GCC                     | Individuals             | 0           | 0.00%           | 0              | 0.00%            | 0                   | 0.00%                        |  |
|                         | Institutions            | 0           | 0.00%           | 89,853         | 0.95%            | -89,853             | -0.95%                       |  |
|                         | Total GCC Investors     | 0           | 0.00%           | 89,853         | 0.95%            | -89,853             | -0.95%                       |  |
|                         | SWAP Holders            | 0           | 0.00%           | 0              | 0.00%            | 0                   | 0.00%                        |  |
| Faraina                 | Foreign Residents       | 309,355     | 3.27%           | 102,347        | 1.08%            | 207,008             | 2.19%                        |  |
| Foreign                 | QFIs                    | 134,387     | 1.42%           | 0              | 0.00%            | 134,387             | 1.42%                        |  |
|                         | Total Foreign Investors | 443,742     | 4.69%           | 102,347        | 1.08%            | 341,394             | 3.61%                        |  |
| Grand Total             |                         | 9,469,307   | 100.00%         | 9,469,307      | 100.00%          |                     |                              |  |
| Nomu-Pa                 | rallel Market Value T   | raded Break | down - By Inve  | stor Classific | cation           |                     |                              |  |
|                         |                         | Buy         | y               | Sel            | ı                | Net Value           | Traded                       |  |
| Investor Classification |                         | SAR         | % of Total Buys | SAR            | % of Total Sells | SAR                 | Difference                   |  |

#### Institutional:

Institutional

Non-Institutional

**Grand Total** 

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

17.11%

82.89%

100.00%

789,990

8,679,317

9,469,307

8.34%

91.66%

100.00%

829,756

-829,756

8.76%

-8.76%

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

1,619,746

7,849,561

9,469,307

## Weekly Report – Nomu-Parallel Market



## Ownership Value (by Nationality, Investor Type, & Classification)

|             |                         | As of 31 January 2019  |                  | As of 7 February 2019  |                  | Weekly Change            |                    |  |
|-------------|-------------------------|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|
| Nationality | Investor Type           | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR) | Ownership<br>(%) | Δ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |
| Saudi       | Individuals             | 3,071,076,364          | 93.52%           | 3,837,420,765          | 94.88%           | 766,344,401              | 1.35%              |  |
|             | Corporates              | 144,844,629            | 4.41%            | 139,924,760            | 3.46%            | -4,919,869               | -0.95%             |  |
|             | Institution             | 37,877,427             | 1.15%            | 37,545,125             | 0.93%            | -332,302                 | -0.23%             |  |
|             | Total Saudi Investors   | 3,253,798,420          | 99.09%           | 4,014,890,650          | 99.26%           | 761,092,230              | 0.18%              |  |
|             | Individuals             | 0                      | 0.00%            | 0                      | 0.00%            | 0                        | 0.00%              |  |
| GCC         | Institutions            | 13,287,645             | 0.40%            | 12,955,500             | 0.32%            | -332,145                 | -0.08%             |  |
|             | Total GCC Investors     | 13,287,645             | 0.40%            | 12,955,500             | 0.32%            | -332,145                 | -0.08%             |  |
|             | SWAP Holders            | 201,058                | 0.01%            | 193,902                | 0.00%            | -7,156                   | 0.00%              |  |
| F           | Foreign Residents       | 2,583,491              | 0.08%            | 2,524,748              | 0.06%            | -58,743                  | -0.02%             |  |
| Foreign     | QFIs                    | 13,931,886             | 0.42%            | 14,145,599             | 0.35%            | 213,713                  | -0.07%             |  |
|             | Total Foreign Investors | 16,716,435             | 0.51%            | 16,864,250             | 0.42%            | 147,815                  | -0.09%             |  |
| Frand T     | otal                    | 3,283,802,500          | 100.00%          | 4,044,710,400          | 100.00%          | 760,907,900              |                    |  |

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification |                        |                  |                                |                  |  |                          |                    |  |  |  |
|---|------------------------|------------------|--------------------------------|------------------|--|--------------------------|--------------------|--|--|--|
|   | As of 31 Jan           | uary 2019        | As of 7 February 2019 Weekly ( |                  |  | hange                    |                    |  |  |  |
| Investor Classification   | Holding Value<br>(SAR) | Ownership<br>(%) | Holding Value<br>(SAR)         | Ownership<br>(%) |  | Δ Holding Value<br>(SAR) | Δ Ownership<br>(%) |  |  |  |
| Institutional   | 210,142,645            | 6.40%            | 204,764,887                    | 5.06%            |  | -5,377,758               | -1.34%             |  |  |  |
| Non-Institutional   | 3,073,659,855          | 93.60%           | 3,839,945,513                  | 94.94%           |  | 766,285,658              | 1.34%              |  |  |  |
| Grand Total   | 3,283,802,500          | 100.00%          | 4,044,710,400                  | 100.00%          |  | 760,907,900              |                    |  |  |  |

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



