

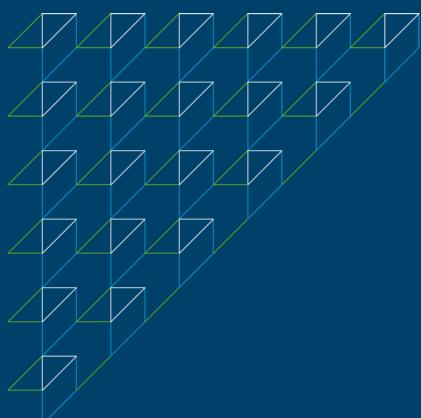
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 16 August 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
Foreign	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

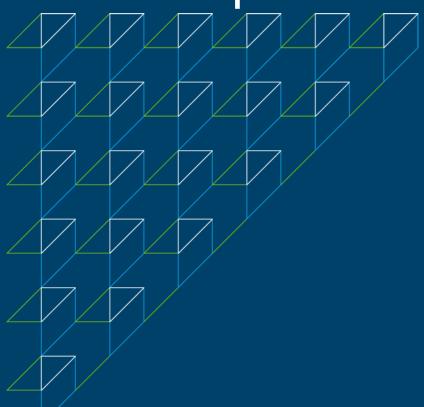
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 4,694,581,259 30.88% 6,976,693,497 45.89% -2,282,112,238 -15.01% **HNWIs** 5,050,315,699 33.22% 4,516,121,106 29.71% 534,194,593 3.51% **IPIs** 581.377.530 3.82% 346.274.929 2.28% 235.102.602 1.55% Individual DPMs 120.451.272 0.79% 133.277.909 0.88% -12.826.637 -0.08% Sub Total (Individuals) 10,446,725,761 68.72% 11,972,367,441 78.76% -1,525,641,680 -10.04% Institutions: Saudi 20.25% 341.145.969 2.24% 2.736.645.165 18.00% Corporates 3.077.791.134 **Mutual Funds** 325.086.459 2.14% 262.497.186 1.73% 62.589.273 0.41% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 385.074.938 2.53% 1.118.365.257 7.36% -733,290,319 -4.82% Sub Total (Institutions) 3,787,952,530 24.92% 1,722,008,412 11.33% 2,065,944,119 13.59% Total Saudi Investors 14,234,678,292 93.64% 13,694,375,853 90.08% 540,302,438 3.55% Individuals 38.561.995 0.25% 11,308,651 0.07% 27.253.343 0.18% Institutions 231.782.662 1.52% 166.622.066 1.10% 65.160.596 0.43% GCC GCC DPMs 0.02% 0.02% -1,192,099 -0.01% 2,466,407 3,658,506 Total GCC Investors 272.811.063 1.79% 181.589.223 1.19% 91.221.841 0.60% **SWAP Holders** 43,016,661 0.28% 435,190,843 2.86% -392,174,182 -2.58% Foreign Residents 115.325.434 0.76% 145.807.729 0.96% -30.482.295 -0.20% QFIs 535,939,111 3.53% 744,853,183 4.90% -208,914,072 -1.37% Foreign Foreign DPMs 46.270 0.00% 0.00% 46.270 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 694,327,475 4.57% 1,325,851,754 8.72% -631,524,279 -4.15% **Grand Total** 15,201,816,830 15,201,816,830 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	5,303,032,444	34.88%	3,551,885,847	23.36%	1,751,146,597	11.52%			
Non-Institutional	9,898,784,386	65.12%	11,649,930,983	76.64%	-1,751,146,597	-11.52%			
Grand Total	15,201,816,830	100.00%	15,201,816,830	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 09 August 2018 As of 16 August 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 77,297,716,292 3.98% 75,781,605,670 4.06% -1,516,110,622 0.08% **HNWIs** 154,089,920,517 7.94% 149,135,820,543 7.99% -4,954,099,974 0.05% **IPIs** 268.739.355.310 13.85% 256.029.531.430 13.73% -12.709.823.880 -0.13% Individual DPMs 4.727.637.846 0.24% 4.575.994.622 0.25% -151.643.224 0.00% Sub Total (Individuals) 504,854,629,965 26.02% 485,522,952,265 26.03% -19,331,677,700 0.00% Institutions: Saudi 0.22% Corporates 15.48% 292.977.218.821 15.71% -7.416.160.085 300.393.378.907 **Mutual Funds** 169.619.313.059 8.74% 166.426.358.110 8.92% -3.192.954.949 0.18% GRE's 762,858,604,577 39.32% 726,562,527,435 38.95% -36,296,077,142 -0.37% Institution DPMs 62 741 074 832 3.23% 59.884.586.523 3.21% -2.856.488.309 -0.02% Sub Total (Institutions) 1,295,612,371,375 66.79% 1.245.850.690.889 66.79% -49.761.680.486 0.00% Total Saudi Investors 1,800,467,001,339 92.81% 1,731,373,643,154 92.82% -69,093,358,185 0.01% Individuals 3,144,615,642 0.16% 3.067.882.535 0.16% -76.733.107 0.00% Institutions 36.620.140.843 1.89% 35.325.848.454 1.89% -1.294.292.388 0.01% **GCC** GCC DPMs 0.04% 0.04% -24,915,413 0.00% 679,039,454 654,124,041 Total GCC Investors 40.443.795.939 2.08% 39,047,855,031 2.09% -1.395.940.909 0.01% **SWAP Holders** 15,143,024,785 0.78% 14,303,943,478 0.77% -839,081,307 -0.01% 0.00% Foreign Residents 3.948.546.090 0.20% 3.790.298.562 0.20% -158.247.528 **QFIs** 19,370,535,120 1.00% 18,391,909,327 0.99% -978,625,793 -0.01% **Foreign** Foreign DPMs 8.809.636 0.00% 8.634.693 0.00% -174.943 0.00% 3.12% -2,081,647,205 0.01% Strategic Partners 60.551.960.364 58.470.313.158 3.13% 94.965.099.217 Total Foreign Investors 99,022,875,993 5.10% 5.09% -4,057,776,776 -0.01% **Grand Total** 1,939,933,673,272 100.00% 1,865,386,597,402 -74,547,075,870 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 09 August 2018		As of 16 August 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	Δ Ownership (%)				
Institutional	1,701,452,874,731	87.71%	1,633,610,990,092	87.57%	-67,841,884,639	-0.13%				
Non-Institutional	238,480,798,541	12.29%	231,775,607,310	12.43%	-6,705,191,231	0.13%				
Grand Total	1,939,933,673,272	100.00%	1,865,386,597,402	100.00%	-74,547,075,870					

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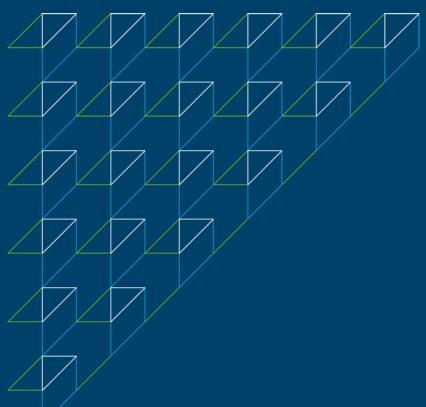
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Sel		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	11,068,073	85.71%	9,183,684	71.12%	1,884,390	14.599	
0	Corporates	137,527	1.07%	415,307	3.22%	-277,780	-2.15	
Saudi	Institution	1,442,839	11.17%	3,034,065	23.50%	-1,591,226	-12.329	
	Total Saudi Investors	12,648,440	97.95%	12,633,056	97.83%	15,384	0.129	
	Individuals	0	0.00%	0	0.00%	0	0.00	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00	
	SWAP Holders	166,546	1.29%	0	0.00%	166,546	1.29	
F	Foreign Residents	97,747	0.76%	279,677	2.17%	-181,930	-1.41	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00	
	Total Foreign Investors	264,292	2.05%	279,677	2.17%	-15,384	-0.12	
rand T	otal	12,912,732	100.00%	12,912,732	100.00%			
Nomu-Pa	rallel Market Value 1					Net Value	Traded	
Investor Classification		Bu	у	Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % S	

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

3,449,372

9,463,360

12,912,732

26.71%

73.29%

100.00%

-1,702,460

1,702,460

-13.18%

13.18%

13.53%

86.47%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

1,746,912

11,165,820

12,912,732

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

	Investor Type	As of 09 August 2018		As of 16 August 2018		Weekly Change		
Nationality		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,088,310,342	91.59%	2,018,451,951	91.33%	-69,858,391	-0.25%	
OII	Corporates	103,751,123	4.55%	107,804,583	4.88%	4,053,460	0.33%	
Saudi	Institution	64,008,676	2.81%	59,151,635	2.68%	-4,857,041	-0.13%	
	Total Saudi Investors	2,256,070,141	98.95%	2,185,408,170	98.89%	-70,661,972	-0.06%	
	Individuals	26,567	0.00%	27,023	0.00%	456	0.00%	
GCC	Institutions	12,545,546	0.55%	12,851,089	0.58%	305,543	0.03%	
	Total GCC Investors	12,572,113	0.55%	12,878,112	0.58%	305,999	0.03%	
Foreign	SWAP Holders	781,390	0.03%	777,343	0.04%	-4,047	0.00%	
	Foreign Residents	2,259,549	0.10%	2,285,805	0.10%	26,256	0.00%	
	QFIs	8,424,206	0.37%	8,599,220	0.39%	175,014	0.02%	
	Total Foreign Investors	11,465,146	0.50%	11,662,368	0.53%	197,223	0.02%	
Grand Total		2,280,107,400	100.00%	2,209,948,650	100.00%	-70,158,750		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 09 Aug	gust 2018	As of 16 August 2018			Weekly Change			
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	189,510,942	8.31%	189,183,871	8.56%		-327,072	0.25%		
Non-Institutional	2,090,596,458	91.69%	2,020,764,779	91.44%		-69,831,678	-0.25%		
Grand Total	2,280,107,400	100.00%	2,209,948,650	100.00%		-70,158,750			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



