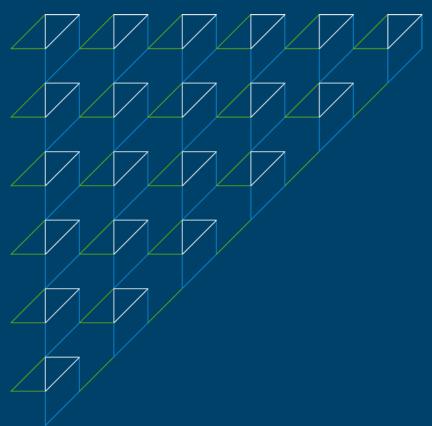


**Market Reports** 

Week Ending 22 June 2017



## Definitions





#### **Definitions**

Nationality	Investor Type	Description					
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

# Highlights

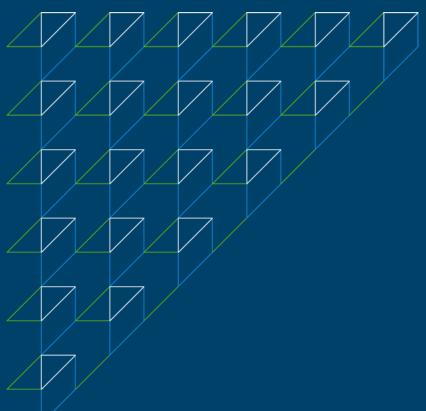


The total value of shares traded for the week ending 22 June 2017 amounted to SAR 26.12 billion, increasing by 65.67% over the previous week; while total stock market capitalization reached SAR 1,763.99 billion at the end of this period, increasing by 8.99% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 23.97 billion representing 91.77% of total buying activity, and sales of SAR 23.02 billion representing 88.14% of total selling activity. Total ownership of "Saudi Investors" stood at 93.35% of total market capitalization as of 22 June 2017, representing a decrease of 0.11% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.626 billion representing 2.40% of total buying activity, and sales of SAR 1.23 billion representing 4.73% of total selling activity. Total ownership of "GCC Investors" stood at 2.23% of total market capitalization as of 22 June 2017, representing a decrease of 0.03% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 1.52 billion representing 5.83% of total buying activity, and sales of SAR 1.86 billion representing 7.13% of total selling activity. Total ownership of "Foreign Investors" stood at 4.43% of total market capitalization as of 22 June 2017, representing an increase of 0.14% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:							
	Retail	5,331,752,140	20.42%	7,239,007,887	27.72%	-1,907,255,747	-7.30%	
	HNWIs	6,268,399,448	24.00%	8,913,897,567	34.13%	-2,645,498,119	-10.13%	
	IPIs	631,094,751	2.42%	2,829,516,650	10.83%	-2,198,421,899	-8.42%	
	Individual DPMs	171,299,679	0.66%	338,071,357	1.29%	-166,771,678	-0.64%	
Saudi	Sub Total (Individuals)	12,402,546,018	47.49%	19,320,493,461	73.98%	-6,917,947,443	-26.49%	
	Institutions:							
	Corporates	2,079,982,550	7.96%	2,584,656,136	9.90%	-504,673,586	-1.93%	
	Mutual Funds	9,075,300,870	34.75%	652,999,575	2.50%	8,422,301,295	32.25%	
	GRE's	163,703,998	0.63%	430,800	0.00%	163,273,198	0.63%	
	Institution DPMs	246,318,535	0.94%	461,029,693	1.77%	-214,711,158	-0.82%	
	Sub Total (Institutions)	11,565,305,953	44.28%	3,699,116,204	14.16%	7,866,189,749	30.12%	
	Total Saudi Investors	23,967,851,971	91.77%	23,019,609,665	88.14%	948,242,306	3.63%	
	Individuals	60,576,027	0.23%	100,561,904	0.39%	-39,985,876	-0.15%	
	Institutions	562,944,693	2.16%	1,130,629,934	4.33%	-567,685,241	-2.17%	
GCC	GCC DPMs	2,392,047	0.01%	3,078,657	0.01%	-686,610	0.00%	
	Total GCC Investors	625,912,768	2.40%	1,234,270,495	4.73%	-608,357,727	-2.33%	
Foreign	SWAP Holders	783,440,872	3.00%	813,193,848	3.11%	-29,752,976	-0.11%	
	Foreign Residents	161,075,462	0.62%	309,289,748	1.18%	-148,214,287	-0.57%	
	QFIs	514,414,113	1.97%	627,631,075	2.40%	-113,216,962	-0.43%	
	Foreign DPMs	63,893,810	0.24%	112,594,165	0.43%	-48,700,355	-0.19%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	1,522,824,256	5.83%	1,862,708,836	7.13%	-339,884,580	-1.30%	
Grand T	otal	26,116,588,996	100.00%	26,116,588,996	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	14,294,785,918	54.73%	9,553,831,890	36.58%		4,740,954,029	18.15%	
Non-Institutional	11,821,803,078	45.27%	16,562,757,106	63.42%		-4,740,954,029	-18.15%	
<b>Grand Total</b>	26,116,588,996	100.00%	26,116,588,996	100.00%				

#### **Definitions**

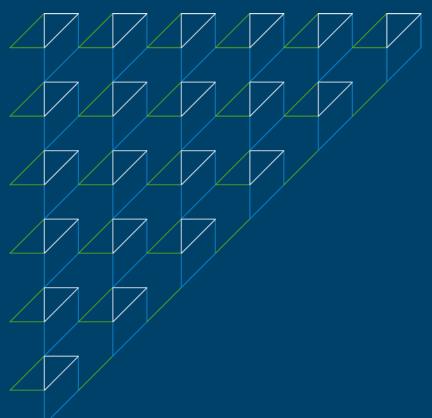
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type								
Nationality	Investor Type	As of 15 June 2017		As of 22 June 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	69,397,112,581	4.29%	73,034,176,038	4.14%	3,637,063,457	-0.15%	
	HNWIs	128,430,405,253	7.94%	136,708,338,314	7.75%	8,277,933,061	-0.19%	
	IPIs	245,229,358,956	15.15%	268,096,038,023	15.20%	22,866,679,067	0.05%	
	Individual DPMs	4,310,891,032	0.27%	4,627,498,031	0.26%	316,606,999	0.00%	
	Sub Total (Individuals)	447,367,767,822	27.64%	482,466,050,406	27.35%	35,098,282,584	-0.29%	
Saudi	Institutions:							
	Corporates	271,943,261,986	16.80%	294,948,305,567	16.72%	23,005,043,581	-0.08%	
	Mutual Funds	90,335,019,437	5.58%	100,045,881,815	5.67%	9,710,862,378	0.09%	
	GRE's	657,087,147,375	40.60%	719,289,647,426	40.78%	62,202,500,051	0.18%	
	Institution DPMs	45,742,343,117	2.83%	49,848,871,010	2.83%	4,106,527,892	0.00%	
	Sub Total (Institutions)	1,065,107,771,915	65.81%	1,164,132,705,818	65.99%	99,024,933,903	0.18%	
	Total Saudi Investors	1,512,475,539,737	93.45%	1,646,598,756,223	93.35%	134,123,216,486	-0.11%	
	Individuals	2,874,841,983	0.18%	3,099,629,156	0.18%	224,787,173	0.00%	
	Institutions	33,036,517,787	2.04%	35,515,268,954	2.01%	2,478,751,167	-0.03%	
GCC	GCC DPMs	614,493,604	0.04%	703,346,301	0.04%	88,852,697	0.00%	
	Total GCC Investors	36,525,853,373	2.26%	39,318,244,411	2.23%	2,792,391,038	-0.03%	
	SWAP Holders	9,591,786,869	0.59%	10,979,122,091	0.62%	1,387,335,223	0.03%	
Foreign	Foreign Residents	6,542,848,077	0.40%	8,128,198,560	0.46%	1,585,350,483	0.06%	
	QFIs	6,341,292,959	0.39%	7,106,316,643	0.40%	765,023,684	0.01%	
	Foreign DPMs	2,524,601,244	0.16%	2,783,368,341	0.16%	258,767,097	0.00%	
	Strategic Partners	44,438,849,358	2.75%	49,077,447,709	2.78%	4,638,598,351	0.04%	
	Total Foreign Investors	69,439,378,506	4.29%	78,074,453,343	4.43%	8,635,074,837	0.14%	
Grand T	otal	1,618,440,771,617	100.00%	1,763,991,453,978	100.00%	145,550,682,361		



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 15 June 2017		As of 22 June 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,411,195,563,722	87.23%	1,543,021,111,910	87.47%	131,825,548,187	0.24%			
Non-Institutional	207,245,207,894	12.77%	220,970,342,068	12.53%	13,725,134,174	-0.24%			
Grand Total	1,618,440,771,617	100.00%	1,763,991,453,978	100.00%	145,550,682,361				

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