

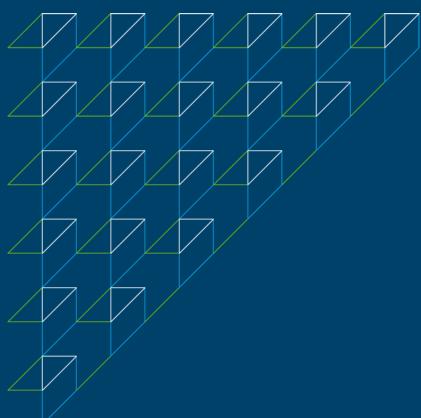
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 30 January 2020



Definitions



Monthly Stock Market Ownership and Trading Activity Report



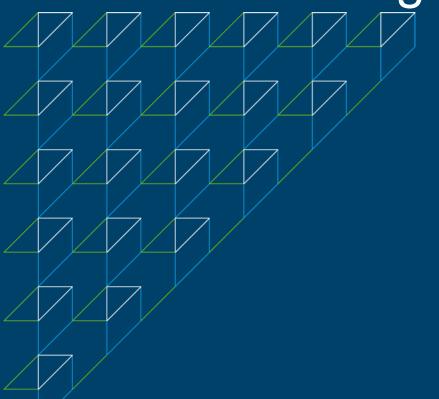
Definitions

| Nationality | Investor Type | Description | | | | | | | |
|-------------------------------------|--|---|--|--|--|--|--|--|--|
| | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: | | | | | | | |
| | - Retail | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs. | | | | | | | |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). | | | | | | | |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover not more than 4 times annually. | | | | | | | |
| Saudi | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | | |
| Saaai | Institutions | Saudi Institutions have been classified under 4 categories as defined below: | | | | | | | |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . | | | | | | | |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. | | | | | | | |
| | - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. | | | | | | | |
| | - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | | |
| | Individuals* | GCC natural person | | | | | | | |
| GCC | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. | | | | | | | |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | | |
| | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. | | | | | | | |
| | Foreign Residents & Others | Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors). | | | | | | | |
| Foreign | QFIs | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. | | | | | | | |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | | |
| | Strategic Investors | A foreign legal entity that aims to own a strategic shareholding in listed companies. | | | | | | | |
| *Nomu-Parallel Market Individual | Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4 | 0m, and not less than 10 transaction in each quarter during last 12 months. | | | | | | | |

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Highlights



Highlights

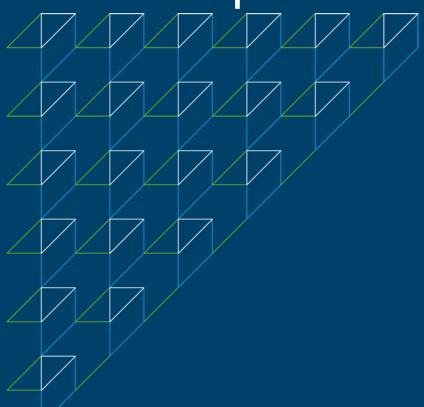


The total value of shares traded for the month ending 30 January 2020 amounted to SAR 84.38 billion, decreasing by 25.32% over the previous month; while total stock market capitalization reached SAR 8,748.85 billion at the end of this period, decreasing by 3.06 % over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 75.74 billion representing 89.76 % of total buying activity, and sales of SAR 76.94 billion representing 91.81 % of total selling activity. Total ownership of "Saudi Investors" stood at 97.28 % of total market capitalization as of 30 January 2020, representing a decrease of 0.03 % from the previous month.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 1.36 billion representing 1.62 % of total buying activity, and sales of SAR 2.16 billion representing 2.57% of total selling activity. Total ownership of "GCC Investors" stood at 0.50% of total market capitalization as of 30 January 2020, representing an increase of 0.01% from the previous month.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 7.27 billion representing 8.62% of total buying activity, and sales of SAR 5.27 billion representing 6.25% of total selling activity. Total ownership of "Foreign Investors" stood at 2.21% of total market capitalization as of 30 January 2020, representing an increase of 0.02% from the previous month.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 40,274,137,231 47.73% 41,959,765,609 49.73% -1,685,628,378 -2.00% **HNWIs** 25.77% 21,769,342,417 25.80% -25,019,980 -0.03% 21,744,322,437 **IPIs** 2.855.058.593 3.38% 4.052.013.721 4.80% -1.196.955.128 -1.42% Individual DPMs 850.932.405 1.01% 993.080.710 1.18% -142.148.305 -0.17% Sub Total (Individuals) 65,724,450,667 77.89% 68,774,202,457 81.51% -3,049,751,791 -3.61% Institutions: Saudi 4.160.132.179 317.204.461 0.38% Corporates 4.93% 3.842.927.718 4.55% Mutual Funds 4.663.909.457 5.53% 3.391.609.536 4.02% 1.272.299.920 1.51% GRE's 0.02% 77,710,683 0.09% -59,743,727 -0.07% 17,966,956 Institution DPMs 1.175.421.449 1.39% 850.031.401 1.01% 325.390.049 0.39% Sub Total (Institutions) 10,017,430,041 11.87% 8,162,279,338 9.67% 1,855,150,703 2.20% **Total Saudi Investors** 91.18% 75,741,880,708 89.76% 76,936,481,795 -1,194,601,087 -1.42% Individuals 167,414,549 0.20% 182,465,957 0.22% -15.051.408 -0.02% Institutions 1.194.781.419 1.42% 1.978.251.299 2.34% -783.469.880 -0.93% **GCC** GCC DPMs 0.01% 0.01% -1,477,562 0.00% 5,584,057 7,061,619 Total GCC Investors 1.367.780.025 1.62% 2.167.778.875 2.57% -799.998.850 -0.95% **SWAP Holders** 137,072,003 0.16% 232,184,801 0.28% -95,112,799 -0.11% Foreign Residents & Others 1.211.432.326 1.44% 1.254.930.042 1.49% -43.497.716 -0.05% **QFIs** 5,919,681,751 7.02% 3,780,623,953 4.48% 2,139,057,798 2.54% **Foreign** Foreign DPMs 1.782.269 0.00% 1.461.708 0.00% 320.561 0.00% 0.00% Strategic Investor 0 6,167,907 0.01% -6.167.907-0.01% Total Foreign Investors 7,269,968,349 8.62% 6.25% 1,994,599,937 2.36% 5,275,368,411 **Grand Total** 84,379,629,081 100.00% 84,379,629,081 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | | | | | |
|---|----------------|-----------------|----------------|------------------|--|---------------------|--------------------------------|--|--|--|
| Investor Classification | Buy | , | Sell | | | Net Value Traded | | | | |
| | SAR | % of Total Buys | SAR | % of Total Sells | | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 20,982,322,537 | 24.87% | 19,213,125,056 | 22.77% | | 1,769,197,481 | 2.10% | | | |
| Non-Institutional | 63,397,306,544 | 75.13% | 65,166,504,025 | 77.23% | | -1,769,197,481 | -2.10% | | | |
| Grand Total | 84,379,629,081 | 100.00% | 84,379,629,081 | 100.00% | | | | | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.





| | Investor Type Individuals: Retail HNWIs | Holding Value (SAR) 106,900,387,756 | Owned (%) | Free Float | Holding Value (SAR) | Own | ership | Δ Holding Value | Owne | ership |
|---------|---|---|--------------|------------|------------------------|---------------|-------------------|------------------|-----------------|--------------------|
| | Retail | (SAR) | | | _ | | | _ | | |
| | Retail | 106,900,387.756 | | (70) | | Issued (%) | Free Float (%) | (SAR) | Δ Issued (%) | Δ Free Floa (%) |
| | | 106,900,387.756 | | | | | | | | |
| | HNWIs | | 1.18% | 8.69% | 105,261,483,858 | 1.20% | 9.00% | -1,638,903,897 | 0.02% | 0.31% |
| | | 168,152,963,294 | 1.86% | 13.44% | 168,619,713,076 | 1.93% | 13.58% | 466,749,782 | 0.06% | 0.14% |
| | IPIs | 285,870,909,857 | 3.17% | 18.11% | 279,956,890,672 | 3.20% | 18.07% | -5,914,019,185 | 0.03% | -0.04% |
| | Individual DPMs | 5,326,583,100 | 0.06% | 0.45% | 5,260,489,779 | 0.06% | 0.44% | -66,093,321 | 0.00% | -0.01% |
| | Sub Total (Individuals) | 566,250,844,007 | 6.27% | 40.69% | 559,098,577,385 | 6.39% | 41.09% | -7,152,266,622 | 0.12% | 0.40% |
| Saudi | Institutions: | | | | | | | | _ | |
| | Corporates | 382,098,319,018 | 4.23% | 23.35% | 376,109,010,315 | 4.30% | 23.04% | -5,989,308,703 | 0.07% | -0.31% |
| | Mutual Funds | 204,478,953,425 | 2.27% | 11.44% | 201,516,679,422 | 2.30% | 11.43% | -2,962,274,003 | 0.04% | 0.00% |
| | GRE's | 7,600,352,668,903 | 84.21% | 6.61% | 7,345,148,455,634 | 83.96% | 7.12% | -255,204,213,269 | -0.25% | 0.50% |
| | Institution DPMs | 29,547,731,526 | 0.33% | 2.49% | 29,284,621,955 | 0.33% | 2.42% | -263,109,571 | 0.01% | -0.07% |
| | Sub Total (Institutions) | 8,216,477,672,872 | 91.04% | 43.89% | 7,952,058,767,326 | 90.89% | 44.02% | -264,418,905,546 | -0.14% | 0.13% |
| | Total Saudi Investors | 8,782,728,516,879 | 97.31% | 84.58% | 8,511,157,344,711 | 97.28% | 85.10% | -271,571,172,167 | -0.03% | 0.52% |
| | Individuals | 2,700,678,261 | 0.03% | 0.23% | 2,655,326,036 | 0.03% | 0.22% | -45,352,225 | 0.00% | -0.01% |
| | Institutions | 41,373,571,471 | 0.46% | 2.41% | 40,892,878,387 | 0.47% | 2.24% | -480,693,084 | 0.01% | -0.16% |
| GCC | GCC DPMs | 634,393,136 | 0.01% | 0.05% | 632,015,540 | 0.01% | 0.05% | -2,377,596 | 0.00% | 0.00% |
| | Total GCC Investors | 44,708,642,868 | 0.50% | 2.69% | 44,180,219,963 | 0.50% | 2.52% | -528,422,906 | 0.01% | -0.17% |
| | SWAP Holders | 3,353,786,886 | 0.04% | 0.28% | 3,174,443,086 | 0.04% | 0.27% | -179,343,800 | 0.00% | -0.01% |
| | Foreign Residents & Others | 15,152,331,436 | 0.17% | 1.02% | 14,928,055,626 | 0.17% | 0.98% | -224,275,810 | 0.00% | -0.04% |
| | QFIs | 134,483,991,481 | 1.49% | 11.43% | 133,079,755,632 | 1.52% | 11.13% | -1,404,235,849 | 0.03% | -0.30% |
| Foreign | Foreign DPMs | 19,032,454 | 0.00% | 0.00% | 19,716,157 | 0.00% | 0.00% | 683,703 | 0.00% | 0.00% |
| | Strategic Investors | 44,992,367,336 | 0.50% | 0.00% | 42,306,038,034 | 0.48% | 0.00% | -2,686,329,303 | -0.01% | 0.00% |
| _ | Total Foreign Investors | 198,001,509,594 | 2.19% | 12.73% | 193,508,008,535 | 2.21% | 12.38% | -4,493,501,059 | 0.02% | -0.35% |

^{*} Non deposited shares for Saudi Cable Co. 2110 (Corporate Action - Capital Increase-Right issue) was not reflected on 30 January 2020

^{*} Non deposited shares for Al Sorayai Trading and Industrial Group 1213 (Corporate Action - Capital Increase-Right issue) was not reflected on 30 January 2020



Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | | | | | | |
|--|-------------------|-----------------------|------------------|-------------------|----------------|------------------|------------------|-----------------|---------------------|--|--|
| Investor Classification | As of 31 Dec | As of 30 January 2020 | | | Monthly Change | | | | | | |
| | Holding Value | Ownership | | Holding Value | Ownership | | Δ Holding Value | Ownership | | | |
| | (SAR) | Issued (%) | FreeFloat (%) | (SAR) | Issued (%) | FreeFloat (%) | (SAR) | Δ Issued (%) | Δ Free Float (%) | | |
| Institutional | 8,740,441,861,297 | 96.75% | 76.63% | 8,465,361,511,984 | 96.67% | 76.21% | -275,080,349,313 | -0.09% | -0.41% | | |
| Non-Institutional | 284,996,808,044 | 3.25% | 23.38% | 283,484,061,225 | 3.33% | 23.79% | -1,512,746,819 | 0.09% | 0.41% | | |
| Grand Total | 9,025,438,669,341 | 100.00% | 100.00% | 8,748,845,573,209 | 100.00% | 100.00% | -276,593,096,132 | | | | |

Definitions

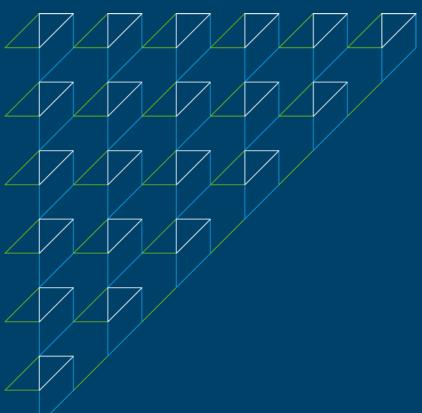
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Highlights



Monthly Report – Nomu-Parallel Market Highlights

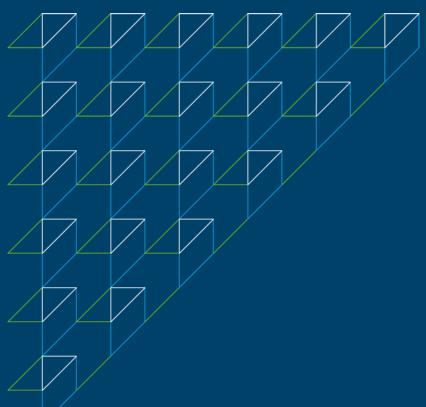


The total value of shares traded for the month ending 30 January 2020 amounted to SAR 276.78 million, decreasing by 26.32% over the previous month; while total stock market capitalization reached SAR 2,349.30 million at the end of this period, decreasing by 7.57 % over the previous month.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 267.25 million representing 96.56% of total buying activity, and sales of SAR 268.72 million representing 97.09% of total selling activity. Total ownership of "Saudi Investors" stood at 99.84% of total market capitalization as of 30 January 2020, representing a decrease of 0.04% from the previous month.
- The total value of shares purchased and sold by "GCC Investors" during this period amounted to SAR 0.00 million. Total ownership of "GCC Investors" stood at 0.00% of total market capitalization as of 30 January 2020.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 9.53 million representing 3.44% of total buying activity, and sales of SAR 8.06 million representing 2.91% of total selling activity. Total ownership of "Foreign Investors" stood at 0.16% of total market capitalization as of 30 January 2020, representing an increase of 0.04% from the previous month.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

| Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type | | | | | | | | | | |
|--|-------------------------|-------------|-----------------|-------------|------------------|---------------------|--------------------------------|--|--|--|
| Nationality | | Bu | У | Sel | ı | Net Value Traded | | | | |
| | Investor Type | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Saudi | Individuals | 266,208,211 | 96.18% | 256,712,764 | 92.75% | 9,495,447 | 3.43% | | | |
| | Corporates | 865,808 | 0.31% | 11,759,477 | 4.25% | -10,893,670 | -3.94% | | | |
| | Institution | 178,116 | 0.06% | 244,346 | 0.09% | -66,230 | -0.02% | | | |
| | Total Saudi Investors | 267,252,134 | 96.56% | 268,716,587 | 97.09% | -1,464,453 | -0.53% | | | |
| | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | | | |
| GCC | Institutions | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | | | |
| | Total GCC Investors | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | | | |
| | SWAP Holders | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | | | |
| Familian | Foreign Residents | 9,525,596 | 3.44% | 8,061,143 | 2.91% | 1,464,453 | 0.53% | | | |
| Foreign | QFls | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | | | |
| | Total Foreign Investors | 9,525,596 | 3.44% | 8,061,143 | 2.91% | 1,464,453 | 0.53% | | | |
| Grand Total | | 276,777,730 | 100.00% | 276,777,730 | 100.00% | | | | | |

| Nomu-Parallel Market Value Traded Breakdown - By Investor Classification | | | | | | | | | | |
|--|-------------|-----------------|-------------|------------------|------------------|---------------------|--------------------------------|--|--|--|
| Investor Classification | Bu | у | Sel | II | Net Value Traded | | | | | |
| | SAR | % of Total Buys | SAR | % of Total Sells | | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 1,043,924 | 0.38% | 12,003,824 | 4.34% | | -10,959,900 | -3.96% | | | |
| Non-Institutional | 275,733,806 | 99.62% | 264,773,906 | 95.66% | | 10,959,900 | 3.96% | | | |
| Grand Total | 276,777,730 | 100.00% | 276,777,730 | 100.00% | | | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Monthly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

| Nationality | Investor Type | As of 31 De | 020 | As of 30 | 0 January 2 | 2020 | Monthly Change | | | |
|-------------|-------------------------|---------------|---------------|------------------|---------------|---------------|------------------|-----------------|--------------------|--------------------|
| | | Holding Value | Ownership | | Holding Value | Ownership | | Δ Holding Value | Δ Ownership (%) | |
| | | (SAR) | Issued (%) | FreeFloat (%) | (SAR) | Issued (%) | FreeFloat (%) | (SAR) | Δ Issued (%) | Δ FreeFloat (%) |
| | Individuals | 2,448,030,609 | 96.32% | 98.47% | 2,261,850,173 | 96.28% | 98.99% | -186,180,437 | -0.04% | 0.52% |
| Saudi | Corporates | 88,188,459 | 3.47% | 0.81% | 81,270,231 | 3.46% | 0.17% | -6,918,228 | -0.01% | -0.64% |
| | Institution | 2,385,473 | 0.09% | 0.32% | 2,309,670 | 0.10% | 0.31% | -75,803 | 0.00% | -0.01% |
| | Total Saudi Investors | 2,538,604,542 | 99.88% | 99.60% | 2,345,430,073 | 99.84% | 99.47% | -193,174,468 | -0.04% | -0.13% |
| | Individuals | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.009 |
| GCC | Institutions | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.009 |
| | Total GCC Investors | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% |
| | SWAP Holders | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.009 |
| | Foreign Residents | 3,045,458 | 0.12% | 0.40% | 3,869,927 | 0.16% | 0.53% | 824,468 | 0.04% | 0.13% |
| Foreign | QFIs | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% | 0 | 0.00% | 0.00% |
| | Total Foreign Investors | 3,045,458 | 0.12% | 0.40% | 3,869,927 | 0.16% | 0.53% | 824,468 | 0.04% | 0.13% |
| Grand T | otal | 2,541,650,000 | 100.00% | 100.00% | 2,349,300,000 | 100.00% | 100.00% | -192,350,000 | | |

| Noma i arailei market ewitersing breakdewii. By investor classification | | | | | | | | | | | | |
|---|--------------------------------|---------------|------------------|------------------|----------------|------------------|-------------|-------------|-----------------|--------------------|--|--|
| Investor Classification | As of 31 December 2020 | | | As of 30 | Monthly Change | | | | | | | |
| | Ownership Holding Value (%) | | Holding Value | Ownership (%) | | Δ Ηο | lding Value | Ownership | | | | |
| | (SAR) | Issued (%) | FreeFloat (%) | (SAR) | Issued (%) | FreeFloat (%) | | (SAR) | Δ Issued (%) | Δ FreeFloat (%) | | |
| Institutional | 90,573,932 | 3.56% | 1.13% | 83,579,900 | 3.56% | 0.48% | | -6,994,032 | -0.01% | -0.65% | | |
| Non-Institutional | 2,451,076,068 | 96.44% | 98.87% | 2,265,720,100 | 96.44% | 99.52% | - | 185,355,968 | 0.01% | 0.65% | | |
| Grand Total | 2,541,650,000 | 100% | 100% | 2,349,300,000 | 100% | 100% | -19 | 92,350,000 | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



