

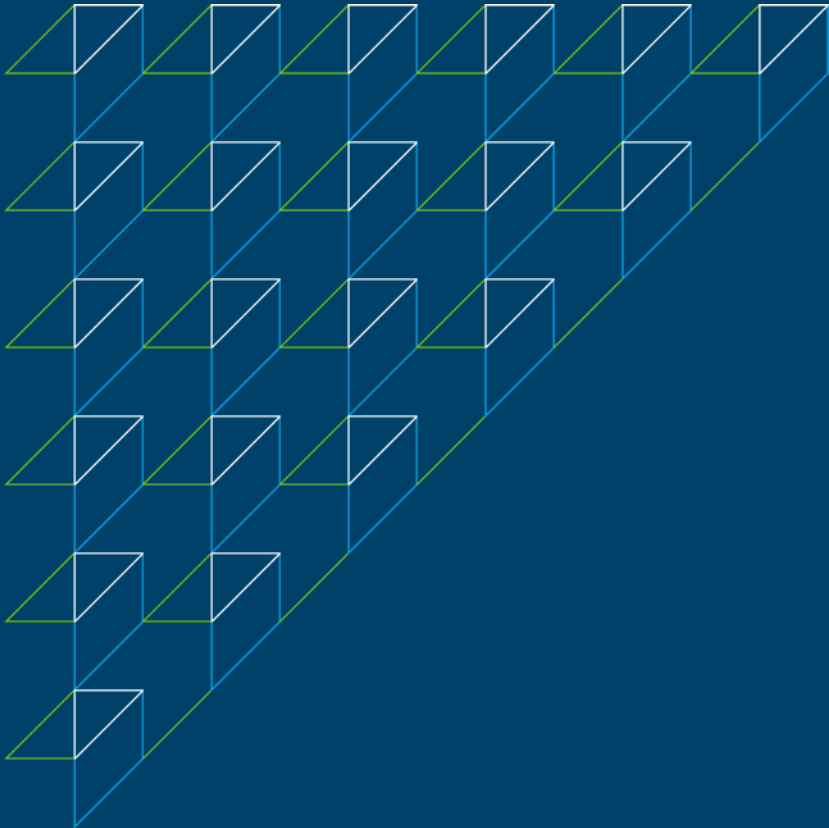
Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 30 September 2018



Definitions



Monthly Stock Market Ownership and Trading Activity Report

Definitions

| Nationality | Investor Type | Description |
|---|---|---|
| Saudi | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: |
| | - Retail | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs . |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually. |
| | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | Institutions | Saudi Institutions have been classified under 4 categories as defined below: |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. |
| - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. | |
| - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | |
| GCC | Individuals* | GCC natural person |
| | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| Foreign | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. |
| | Foreign Residents* | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals). |
| | QFIs | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). |
| | Strategic Partners | Foreign investors considered founders and partners of Saudi listed companies. |

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Highlights

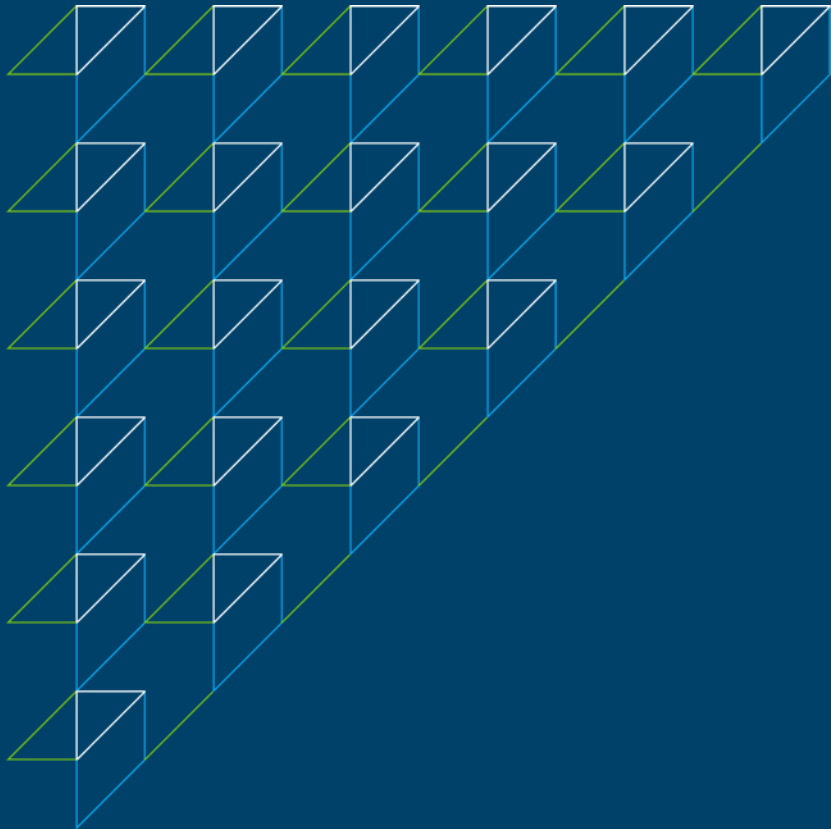


The total value of shares traded for the month ending 30 September 2018 amounted to SAR 49.76 billion, decreasing by 8.28% over the previous month; while total stock market capitalization reached SAR 1,898.93 billion at the end of this period, increasing by 0.30% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 44.36 billion representing 89.14% of total buying activity, and sales of SAR 43.70 billion representing 87.83% of total selling activity. Total ownership of “Saudi Investors” stood at 92.88% of total market capitalization as of 30 September 2018, representing an increase of 0.01% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 1.43 billion representing 2.88% of total buying activity, and sales of SAR 1.47 billion representing 2.95% of total selling activity. Total ownership of “GCC Investors” stood at 2.08% of total market capitalization as of 30 September 2018, representing an increase of 0.01% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 3.97 billion representing 7.98% of total buying activity, and sales of SAR 4.59 billion representing 9.22% of total selling activity. Total ownership of “Foreign Investors” stood at 5.04% of total market capitalization as of 30 September 2018, representing a decrease of 0.02% from the previous month.



Main Market - Value Traded & Ownership Breakdown



Monthly Report - Main Market

Value Traded (by Nationality and Investor Type)

| Main Market Value Traded Breakdown - By Nationality and Investor Type | | | | | | | |
|---|---------------------------------|-----------------------|-----------------|-----------------------|------------------|-----------------------|-----------------------------|
| Nationality | Investor Type | Buy | | Sell | | Net Value Traded | |
| | | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) |
| Saudi | Individuals: | | | | | | |
| | Retail | 17,701,338,915 | 35.57% | 21,621,586,998 | 43.45% | -3,920,248,083 | -7.88% |
| | HNWIs | 14,873,753,400 | 29.89% | 15,296,637,958 | 30.74% | -422,884,558 | -0.85% |
| | IPIs | 1,964,523,738 | 3.95% | 2,111,461,642 | 4.24% | -146,937,905 | -0.30% |
| | Individual DPMs | 937,952,622 | 1.88% | 715,502,091 | 1.44% | 222,450,531 | 0.45% |
| | Sub Total (Individuals) | 35,477,568,675 | 71.30% | 39,745,188,689 | 79.87% | -4,267,620,015 | -8.58% |
| | Institutions: | | | | | | |
| | Corporates | 7,254,735,158 | 14.58% | 1,553,500,919 | 3.12% | 5,701,234,239 | 11.46% |
| | Mutual Funds | 922,976,648 | 1.85% | 761,259,571 | 1.53% | 161,717,077 | 0.32% |
| | GRE's | 0 | 0.00% | 162,823 | 0.00% | -162,823 | 0.00% |
| | Institution DPMs | 701,194,592 | 1.41% | 1,643,037,639 | 3.30% | -941,843,047 | -1.89% |
| | Sub Total (Institutions) | 8,878,906,398 | 17.84% | 3,957,960,952 | 7.95% | 4,920,945,446 | 9.89% |
| | Total Saudi Investors | 44,356,475,072 | 89.14% | 43,703,149,641 | 87.83% | 653,325,431 | 1.31% |
| GCC | Individuals | 258,082,790 | 0.52% | 262,976,311 | 0.53% | -4,893,521 | -0.01% |
| | Institutions | 1,171,002,723 | 2.35% | 1,203,932,124 | 2.42% | -32,929,401 | -0.07% |
| | GCC DPMs | 4,959,636 | 0.01% | 3,077,716 | 0.01% | 1,881,920 | 0.00% |
| | Total GCC Investors | 1,434,045,148 | 2.88% | 1,469,986,151 | 2.95% | -35,941,002 | -0.07% |
| Foreign | SWAP Holders | 959,291,537 | 1.93% | 1,508,936,245 | 3.03% | -549,644,707 | -1.10% |
| | Foreign Residents | 558,532,351 | 1.12% | 847,943,224 | 1.70% | -289,410,873 | -0.58% |
| | QFIs | 2,451,834,727 | 4.93% | 1,470,856,194 | 2.96% | 980,978,533 | 1.97% |
| | Foreign DPMs | 1,395,950 | 0.00% | 1,312,396 | 0.00% | 83,555 | 0.00% |
| | Strategic Partners | 0 | 0.00% | 759,390,935 | 1.53% | -759,390,935 | -1.53% |
| | Total Foreign Investors | 3,971,054,565 | 7.98% | 4,588,438,994 | 9.22% | -617,384,428 | -1.24% |
| Grand Total | | 49,761,574,786 | 100.00% | 49,761,574,786 | 100.00% | | |

Monthly Report - Main Market

Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | |
|---|-----------------------|-----------------|-----------------------|------------------|------------------|-----------------------------|
| Investor Classification | Buy | | Sell | | Net Value Traded | |
| | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) |
| Institutional | 16,369,867,330 | 32.90% | 11,732,430,295 | 23.58% | 4,637,437,035 | 9.32% |
| Non-Institutional | 33,391,707,456 | 67.10% | 38,029,144,491 | 76.42% | -4,637,437,035 | -9.32% |
| Grand Total | 49,761,574,786 | 100.00% | 49,761,574,786 | 100.00% | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Monthly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

| Nationality | Investor Type | As of 31 August 2018 | | As of 30 September 2018 | | Monthly Change | | |
|--------------------------------|---------------------------------|--------------------------|--------------------------|--------------------------|----------------------|-----------------------|-----------------|--|
| | | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) | |
| Saudi | Individuals: | | | | | | | |
| | Retail | 74,667,076,046 | 3.94% | 73,989,524,538 | 3.90% | -677,551,508 | -0.05% | |
| | HNWIs | 150,559,627,226 | 7.95% | 148,127,794,693 | 7.80% | -2,431,832,533 | -0.15% | |
| | IPIs | 260,871,616,197 | 13.78% | 263,029,055,771 | 13.85% | 2,157,439,574 | 0.07% | |
| | Individual DPMs | 4,635,936,579 | 0.24% | 5,654,707,365 | 0.30% | 1,018,770,785 | 0.05% | |
| | Sub Total (Individuals) | 490,734,256,049 | 25.92% | 490,801,082,367 | 25.85% | 66,826,318 | -0.07% | |
| | Institutions: | | | | | | | |
| | Corporates | 295,544,513,317 | 15.61% | 296,351,988,877 | 15.61% | 807,475,560 | 0.00% | |
| | Mutual Funds | 166,793,509,155 | 8.81% | 94,247,303,661 | 4.96% | -72,546,205,494 | -3.85% | |
| | GRE's | 745,482,542,133 | 39.37% | 753,151,834,225 | 39.66% | 7,669,292,092 | 0.29% | |
| | Institution DPMs | 59,777,170,150 | 3.16% | 129,163,492,664 | 6.80% | 69,386,322,513 | 3.64% | |
| | Sub Total (Institutions) | 1,267,597,734,755 | 66.95% | 1,272,914,619,427 | 67.03% | 5,316,884,672 | 0.08% | |
| Total Saudi Investors | 1,758,331,990,804 | 92.87% | 1,763,715,701,794 | 92.88% | 5,383,710,990 | 0.01% | | |
| GCC | Individuals | 3,106,122,146 | 0.16% | 3,067,062,615 | 0.16% | -39,059,531 | 0.00% | |
| | Institutions | 35,340,964,023 | 1.87% | 35,545,206,704 | 1.87% | 204,242,680 | 0.01% | |
| | GCC DPMs | 660,840,670 | 0.03% | 843,029,452 | 0.04% | 182,188,782 | 0.01% | |
| | Total GCC Investors | 39,107,926,840 | 2.07% | 39,455,298,771 | 2.08% | 347,371,931 | 0.01% | |
| Foreign | SWAP Holders | 14,105,450,655 | 0.75% | 13,576,966,623 | 0.71% | -528,484,032 | -0.03% | |
| | Foreign Residents | 3,713,319,908 | 0.20% | 6,998,505,025 | 0.37% | 3,285,185,117 | 0.17% | |
| | QFIs | 18,700,652,473 | 0.99% | 16,507,163,052 | 0.87% | -2,193,489,421 | -0.12% | |
| | Foreign DPMs | 8,718,364 | 0.00% | 3,223,761,056 | 0.17% | 3,215,042,692 | 0.17% | |
| | Strategic Partners | 59,346,986,674 | 3.13% | 55,457,535,096 | 2.92% | -3,889,451,578 | -0.21% | |
| Total Foreign Investors | 95,875,128,074 | 5.06% | 95,763,930,852 | 5.04% | -111,197,222 | -0.02% | | |
| Grand Total | | 1,893,315,045,718 | 100.00% | 1,898,934,931,417 | 100.00% | 5,619,885,699 | | |

* Non deposited amount of 592,000,000 SAR was not reflected as on 30 September holding value (The Mediterranean and Gulf Insurance and Reinsurance Co. 8030 - Corporate Action - Tradable Rights)

Monthly Report - Main Market

Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | |
|--|--------------------------|----------------|--------------------------|----------------|-----------------------|-----------------|
| Investor Classification | As of 31 August 2018 | | As of 30 September 2018 | | Monthly Change | |
| | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) |
| Institutional | 1,661,268,900,392 | 87.74% | 1,666,752,044,546 | 87.77% | 5,483,144,154 | 0.03% |
| Non-Institutional | 232,046,145,326 | 12.26% | 232,182,886,871 | 12.23% | 136,741,545 | -0.03% |
| Grand Total | 1,893,315,045,718 | 100.00% | 1,898,934,931,417 | 100.00% | 5,619,885,699 | |

Definitions

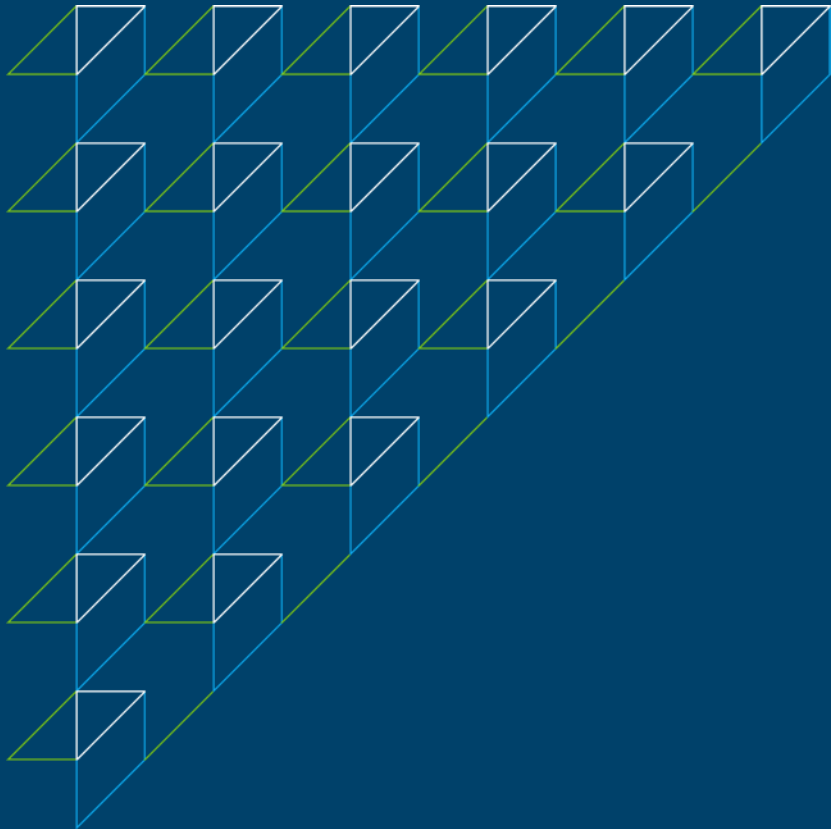
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Highlights

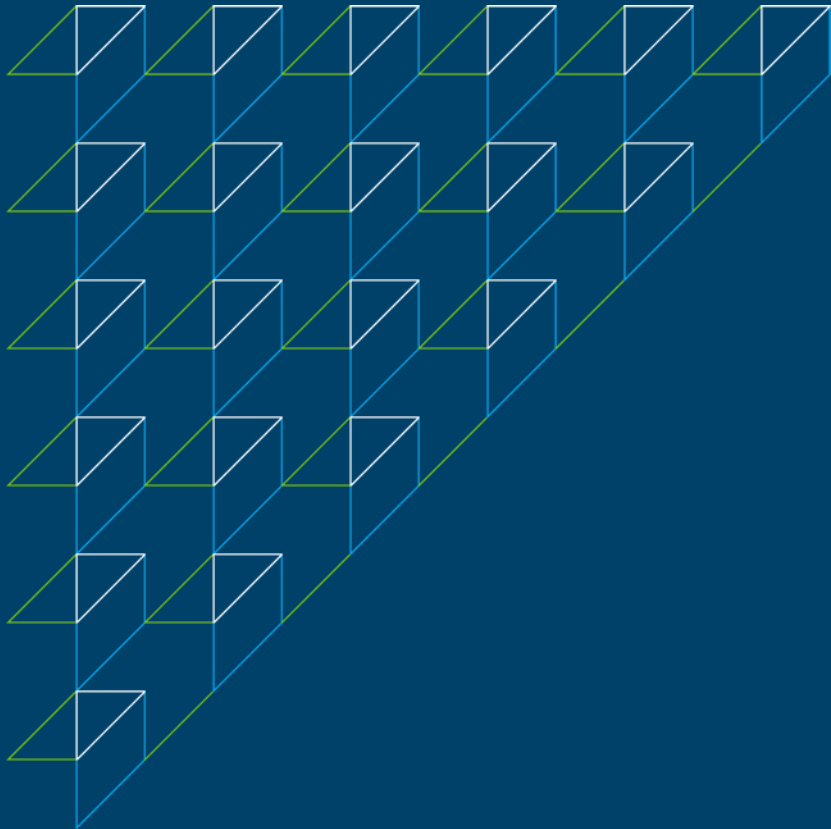


The total value of shares traded for the month ending 30 September 2018 amounted to SAR 21.29 million, decreasing by 21.35% over the previous month; while total stock market capitalization reached SAR 2,138.67 million at the end of this period, decreasing by 4.71% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 20.11 million representing 94.47% of total buying activity, and sales of SAR 20.47 million representing 96.15% of total selling activity. Total ownership of “Saudi Investors” stood at 98.86% of total market capitalization as of 30 September 2018, representing a decrease of 0.03% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.07 million representing 0.35% of total buying activity, and sales of SAR 0.00 million representing 0.00% of total selling activity. Total ownership of “GCC Investors” stood at 0.60% of total market capitalization as of 30 September 2018, representing an increase of 0.02% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 1.10 million representing 5.18% of total buying activity, and sales of SAR 0.82 million representing 3.85% of total selling activity. Total ownership of “Foreign Investors” stood at 0.54% of total market capitalization as of 30 September 2018 representing an increase of 0.01% from the previous month.



Nomu-Parallel Market - Value Traded & Ownership Breakdown



Monthly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

| Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type | | | | | | | |
|--|--------------------------------|-------------------|-----------------|-------------------|------------------|------------------|-----------------------------|
| Nationality | Investor Type | Buy | | Sell | | Net Value Traded | |
| | | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) |
| Saudi | Individuals | 18,762,192 | 88.13% | 16,809,362 | 78.96% | 1,952,830 | 9.17% |
| | Corporates | 1,349,523 | 6.34% | 1,172,987 | 5.51% | 176,536 | 0.83% |
| | Institution | 0 | 0.00% | 2,487,289 | 11.68% | -2,487,289 | -11.68% |
| | Total Saudi Investors | 20,111,715 | 94.47% | 20,469,638 | 96.15% | -357,923 | -1.68% |
| GCC | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| | Institutions | 74,400 | 0.35% | 0 | 0.00% | 74,400 | 0.35% |
| | Total GCC Investors | 74,400 | 0.35% | 0 | 0.00% | 74,400 | 0.35% |
| Foreign | SWAP Holders | 0 | 0.00% | 633,754 | 2.98% | -633,754 | -2.98% |
| | Foreign Residents | 181,324 | 0.85% | 167,422 | 0.79% | 13,902 | 0.07% |
| | QFIs | 921,477 | 4.33% | 18,102 | 0.09% | 903,375 | 4.24% |
| | Total Foreign Investors | 1,102,801 | 5.18% | 819,278 | 3.85% | 283,523 | 1.33% |
| Grand Total | | 21,288,916 | 100.00% | 21,288,916 | 100.00% | | |

| Nomu-Parallel Market Value Traded Breakdown - By Investor Classification | | | | | | |
|--|-------------------|-----------------|-------------------|------------------|------------------|-----------------------------|
| Investor Classification | Buy | | Sell | | Net Value Traded | |
| | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) |
| Institutional | 2,345,400 | 11.02% | 4,312,132 | 20.26% | -1,966,732 | -9.24% |
| Non-Institutional | 18,943,516 | 88.98% | 16,976,784 | 79.74% | 1,966,732 | 9.24% |
| Grand Total | 21,288,916 | 100.00% | 21,288,916 | 100.00% | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Monthly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

| Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type | | | | | | | |
|---|--------------------------------|----------------------|----------------|-------------------------|----------------|-----------------------|-----------------|
| Nationality | Investor Type | As of 31 August 2018 | | As of 30 September 2018 | | Monthly Change | |
| | | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) |
| Saudi | Individuals | 2,051,147,478 | 91.39% | 1,959,174,446 | 91.61% | -91,973,032 | 0.22% |
| | Corporates | 107,696,917 | 4.80% | 113,081,769 | 5.29% | 5,384,852 | 0.49% |
| | Institution | 60,768,297 | 2.71% | 42,037,378 | 1.97% | -18,730,919 | -0.74% |
| | Total Saudi Investors | 2,219,612,692 | 98.90% | 2,114,293,593 | 98.86% | -105,319,099 | -0.03% |
| GCC | Individuals | 26,719 | 0.00% | 24,133 | 0.00% | -2,586 | 0.00% |
| | Institutions | 13,007,175 | 0.58% | 12,820,532 | 0.60% | -186,644 | 0.02% |
| | Total GCC Investors | 13,033,894 | 0.58% | 12,844,665 | 0.60% | -189,229 | 0.02% |
| Foreign | SWAP Holders | 977,944 | 0.04% | 358,505 | 0.02% | -619,439 | -0.03% |
| | Foreign Residents | 2,127,263 | 0.09% | 2,000,215 | 0.09% | -127,048 | 0.00% |
| | QFIs | 8,659,747 | 0.39% | 9,170,523 | 0.43% | 510,775 | 0.04% |
| | Total Foreign Investors | 11,764,955 | 0.52% | 11,529,242 | 0.54% | -235,712 | 0.01% |
| Grand Total | | 2,244,411,540 | 100.00% | 2,138,667,500 | 100.00% | -105,744,040 | |

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification | | | | | | |
|---|----------------------|----------------|-------------------------|----------------|-----------------------|-----------------|
| Investor Classification | As of 31 August 2018 | | As of 30 September 2018 | | Monthly Change | |
| | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ Holding Value (SAR) | Δ Ownership (%) |
| Institutional | 191,110,080 | 8.51% | 177,468,707 | 8.30% | -13,641,374 | -0.22% |
| Non-Institutional | 2,053,301,460 | 91.49% | 1,961,198,793 | 91.70% | -92,102,666 | 0.22% |
| Grand Total | 2,244,411,540 | 100.00% | 2,138,667,500 | 100.00% | -105,744,040 | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

السوق المالية السعودية
Saudi Stock Exchange

تداول
Tadawul

Thank you

