

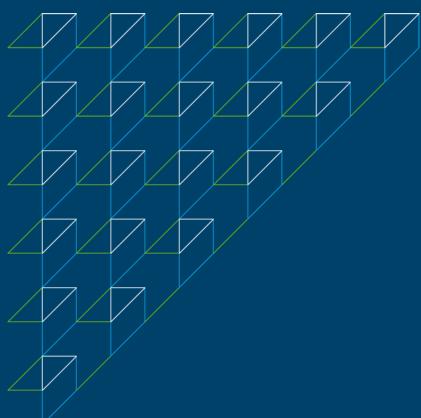
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 14 November 2019



Definitions



Monthly Stock Market Ownership and Trading Activity Report



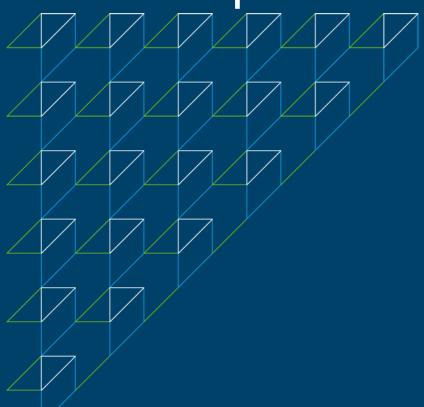
Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 6,948,359,138 44.83% 6,419,237,580 41.41% 529,121,558 3.41% **HNWIs** 3,470,066,102 22.39% 25.35% -459,160,236 -2.96% 3,929,226,338 **IPIs** 494.162.147 3.19% 545.990.332 3.52% -51.828.185 -0.33% Individual DPMs 219.248.494 1.41% 254.848.404 1.64% -35.599.910 -0.23% Sub Total (Individuals) 11,131,835,881 71.82% 11,149,302,654 71.93% -17,466,773 -0.11% Institutions: Saudi 7.73% 623.880.232 4.02% Corporates 1.198.679.426 574.799.195 3.71% **Mutual Funds** 381.619.580 2.46% 595.923.637 3.84% -214.304.058 -1.38% GRE's 2,303,669 0.01% 16,274,748 0.10% -13,971,078 -0.09% Institution DPMs 190.407.504 1.23% 160.489.603 1.04% 29.917.901 0.19% Sub Total (Institutions) 1,773,010,179 11.44% 1,347,487,182 8.69% 425.522.997 2.75% Total Saudi Investors 12,904,846,060 83.25% 12,496,789,836 80.62% 408,056,223 2.63% Individuals 42.285.672 0.27% 28,804,732 0.19% 13,480,940 0.09% Institutions 247.148.795 1.59% 237,207,726 1.53% 9.941.069 0.06% GCC GCC DPMs 0.00% 0.01% -0.01% 192,674 2,000,525 -1,807,851 Total GCC Investors 289.627.141 1.87% 268.012.982 1.73% 21.614.159 0.14% **SWAP Holders** 40,008,812 0.26% 18,915,024 0.12% 21,093,789 0.14% Foreign Residents & Others 156.070.543 1.01% 175.209.192 1.13% -19.138.649 -0.12% **QFIs** 2,109,945,516 13.61% 2,541,683,460 16.40% -431,737,944 -2.79% **Foreign** Foreign DPMs 112,421 0.00% 0 0.00% 112,421 0.00% 0 Strategic Investor 0.00% 0.00% 0.00% Total Foreign Investors 2,306,137,293 14.88% 2,735,807,675 17.65% -429,670,382 -2.77% **Grand Total** 15,500,610,494 15,500,610,494 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,883,829,039	31.51%	4,948,132,653	31.92%		-64,303,613	-0.41%		
Non-Institutional	10,616,781,454	68.49%	10,552,477,841	68.08%		64,303,613	0.41%		
Grand Total	15,500,610,494	100.00%	15,500,610,494	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 07 November 2019 As of 14 November 2019 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (SAR) (%) (%) (SAR) (%) Individuals: Retail 70,540,757,148 3.84% 71,248,895,211 3.81% 708,138,063 -0.03% **HNWIs** 141,369,306,237 7.69% 144,404,607,137 7.72% 3,035,300,900 0.03% **IPIs** 256.947.515.566 13.98% 258.135.453.326 13.80% 1.187.937.760 -0.18% Individual DPMs 4.412.231.561 0.24% 4.510.054.094 0.24% 97.822.533 0.00% Sub Total (Individuals) 473,269,810,512 25.75% 478,299,009,768 25.56% 5,029,199,256 -0.19% Institutions: Saudi 3.738.486.740 Corporates 17.66% 328.304.204.051 17.55% -0.11% 324.565.717.311 **Mutual Funds** 192.496.740.159 10.47% 194.625.572.907 10.40% 2.128.832.747 -0.07% GRE's 623,651,299,109 33.93% 639,334,493,787 34.17% 15,683,194,679 0.24% Institution DPMs 24 422 901 653 1.33% 24.834.052.301 1.33% 411.150.647 0.00% 63.39% Sub Total (Institutions) 1,165,136,658,233 1,187,098,323,046 63.44% 21,961,664,813 0.06% Total Saudi Investors 1,665,397,332,814 26,990,864,069 1,638,406,468,745 89.13% 89.01% -0.13% 44,081,403 Individuals 2,304,624,242 0.13% 2.348.705.644 0.13% 0.00% Institutions 30.769.217.747 1.67% 30.951.484.950 1.65% 182.267.203 -0.02% **GCC** GCC DPMs 550,849,616 0.03% 0.03% 12,805,856 0.00% 563,655,472 Total GCC Investors 33.624.691.605 1.83% 33.863.846.067 1.81% 239.154.462 -0.02% **SWAP Holders** 3,048,252,720 0.17% 3,102,658,815 0.17% 54,406,094 0.00% 0.86% Foreign Residents & Others 15.869.282.446 16.054.733.399 0.86% 185.450.953 -0.01% **QFIs** 107,185,765,138 5.83% 110,101,157,608 5.88% 2,915,392,470 0.05% **Foreign** Foreign DPMs 16.482.059 0.00% 16.719.947 0.00% 237.888 0.00% 2.17% 2,614,381,235 Strategic Investor 39.971.952.498 42.586.333.732 2.28% 0.10% Total Foreign Investors 166,091,734,862 9.04% 171,861,603,502 9.18% 5,769,868,640 0.15% **Grand Total** 1,838,122,895,211 100.00% 1,871,122,782,382 32,999,887,171 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
Investor Classification	As of 07 November 2019		As of 14 November 2019		Weekly Change				
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,618,381,645,718	88.05%	1,647,338,483,900	88.04%	28,956,838,182	-0.01%			
Non-Institutional	219,741,249,493	11.95%	223,784,298,482	11.96%	4,043,048,990	0.01%			
Grand Total	1,838,122,895,211	100.00%	1,871,122,782,382	100.00%	32,999,887,171				

Definitions

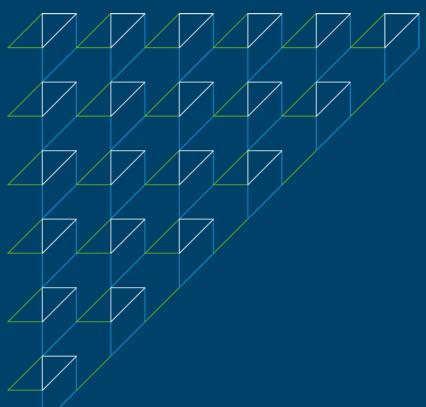
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Net Value Traded

Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded	
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	594,558,235	89.26%	581,268,927	87.27%	13,289,308	2.00%
	Corporates	11,057,848	1.66%	36,735,964	5.52%	-25,678,116	-3.86%
	Institution	42,515,096	6.38%	33,120,939	4.97%	9,394,156	1.41%
	Total Saudi Investors	648,131,179	97.30%	651,125,831	97.75%	-2,994,652	-0.45%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	0	0.00%	296,313	0.04%	-296,313	-0.04%
Familian	Foreign Residents	17,883,619	2.68%	14,670,019	2.20%	3,213,600	0.48%
Foreign	QFIs	77,364	0.01%	0	0.00%	77,364	0.01%
	Total Foreign Investors	17,960,983	2.70%	14,966,332	2.25%	2,994,652	0.45%
Frand T	otal	666,092,162	100.00%	666,092,162	100.00%		

Investor Classification							
investor Glassification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	53,650,308	8.05%	70,153,216	10.53%	-16,502,908	-2.48%	
Non-Institutional	612,441,854	91.95%	595,938,946	89.47%	16,502,908	2.48%	
Grand Total	666 092 162	100 00%	666 092 162	100.00%			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 07 November 2019		As of 14 November 2019		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals	3,801,636,860	93.38%	1,993,241,483	91.79%	-1,808,395,377	-1.59%
0	Corporates	194,600,506	4.78%	128,983,417	5.94%	-65,617,089	1.16%
Saudi	Institution	55,802,034	1.37%	43,421,220	2.00%	-12,380,814	0.63%
	Total Saudi Investors	4,052,039,401	99.53%	2,165,646,120	99.73%	-1,886,393,281	0.20%
	Individuals	0	0.00%	0	0.00%	0	0.00%
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	258,298	0.01%	0	0.00%	-258,298	-0.01%
F	Foreign Residents	10,459,639	0.26%	5,610,301	0.26%	-4,849,338	0.00%
Foreign	QFIs	8,486,412	0.21%	256,079	0.01%	-8,230,333	-0.20%
	Total Foreign Investors	19,204,349	0.47%	5,866,380	0.27%	-13,337,969	-0.20%
Grand T	otal	4,071,243,750	100.00%	2,171,512,500	100.00%	-1,899,731,250	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 07 November 2019		As of 14 November 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	259,147,250	6.37%	172,660,716	7.95%	-86,486,535	1.59%			
Non-Institutional	3,812,096,500	93.63%	1,998,851,784	92.05%	-1,813,244,715	-1.59%			
Grand Total	4,071,243,750	100.00%	2,171,512,500	100.00%	-1,899,731,250				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



