

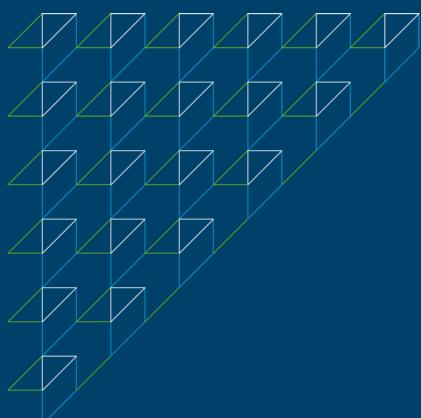
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 6 September 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding I (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

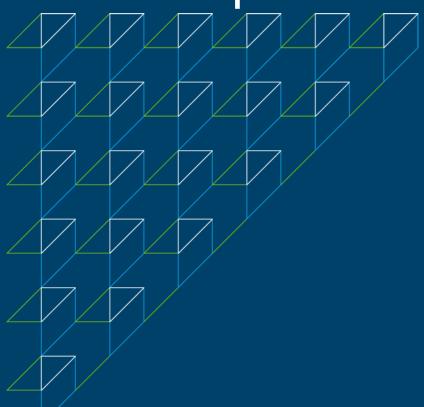
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,115,586,429 35.52% 6,236,235,650 43.30% -1,120,649,221 -7.78% **HNWIs** 4,713,099,843 32.73% 4,558,158,985 31.65% 154,940,858 1.08% **IPIs** 473.105.274 3.29% 507.047.133 3.52% -33.941.859 -0.24% Individual DPMs 154.831.186 1.08% 146.720.782 1.02% 8.110.404 0.06% Sub Total (Individuals) 10,456,622,732 72.61% 11,448,162,550 79.49% -991,539,819 -6.88% Institutions: Saudi 1.945.362.662 2.24% 1.623.206.991 11.27% Corporates 13.51% 322.155.671 **Mutual Funds** 285.882.187 1.99% 214.303.483 1.49% 71.578.704 0.50% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 230,909,359 1.60% 744.955.968 5.17% -514.046.610 -3.57% Sub Total (Institutions) 2,462,154,207 17.10% 1,281,415,122 8.90% 1,180,739,085 8.20% Total Saudi Investors 12,918,776,938 89.70% 12,729,577,672 88.39% 189,199,266 1.31% Individuals 97.763.683 0.68% 49.883.385 0.35% 47.880.297 0.33% Institutions 377.592.180 2.62% 362,293,461 2.52% 15.298.719 0.11% GCC GCC DPMs 0.01% 76,689 0.00% 0.01% 1,829,489 1,752,800 Total GCC Investors 477.185.352 3.31% 412.253.536 2.86% 64.931.816 0.45% **SWAP Holders** 217,835,840 1.51% 515,641,215 3.58% -297,805,376 -2.07% Foreign Residents 152.754.827 1.06% 230.258.695 1.60% -77.503.868 -0.54% QFIs 635,017,426 4.41% 513,737,710 3.57% 121,279,717 0.84% **Foreign** Foreign DPMs 267.169 0.00% 290.014 0.00% -22.8450.00% 0 -78,710 Strategic Partners 0.00% 78,710 0.00% 0.00% Total Foreign Investors 1,005,875,262 6.98% 1,260,006,344 8.75% -254,131,082 -1.76% **Grand Total** 14,401,837,552 14,401,837,552 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,322,632,771	30.01%	3,327,300,837	23.10%		995,331,934	6.91%		
Non-Institutional	10,079,204,781	69.99%	11,074,536,715	76.90%		-995,331,934	-6.91%		
Grand Total	14,401,837,552	100.00%	14,401,837,552	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 30 August 2018 As of 06 September 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership **∆ Holding Value** (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 76,650,865,434 4.05% 72,265,279,354 3.96% -4,385,586,080 -0.09% **HNWIs** 150,856,250,679 7.97% 144,275,587,596 7.91% -6,580,663,083 -0.06% **IPIs** 258.591.203.357 13.66% 252.128.284.224 13.82% -6.462.919.133 0.16% Individual DPMs 4.635.936.579 0.24% 5.472.078.837 0.30% 836.142.258 0.06% Sub Total (Individuals) 490,734,256,049 25.92% 474,141,230,011 25.98% -16,593,026,038 0.06% Institutions: Saudi 295.544.513.317 15.61% 288.433.034.526 -7.111.478.791 0.20% Corporates 15.81% Mutual Funds 166.793.509.155 8.81% 92.934.023.945 5.09% -73.859.485.210 -3.72% GRE's 745,482,542,133 39.37% 711,400,903,248 38.98% -34,081,638,885 -0.39% Institution DPMs 59.777.170.150 3.16% 126.313.847.659 6.92% 66.536.677.509 3.76% Sub Total (Institutions) 1,267,597,734,755 66.95% 1,219,081,809,378 66.81% -48.515.925.377 -0.15% Total Saudi Investors -65,108,951,415 1,758,331,990,804 92.87% 1,693,223,039,389 92.79% -0.08% Individuals 3.106.122.146 0.16% 3.005.382.158 0.16% -100.739.989 0.00% Institutions 35.340.964.023 1.87% 33.954.442.242 1.86% -1.386.521.782 -0.01% **GCC** GCC DPMs 0.03% 0.04% 0.01% 660,840,670 809,302,070 148,461,400 Total GCC Investors 39.107.926.840 2.07% 37.769.126.470 2.07% -1.338.800.370 0.00% **SWAP Holders** 14,105,450,655 0.75% 13,557,538,212 0.74% -547,912,443 0.00% 0.00% Foreign Residents 3.713.319.908 0.20% 3.566.233.430 0.20% -147.086.478 **QFIs** 18,700,652,473 0.99% 15,425,866,605 0.85% -3,274,785,869 -0.14% **Foreign** Foreign DPMs 8.718.364 0.00% 2.870.724.714 0.16% 2.862.006.350 0.16% 3.13% 3.20% 0.07% Strategic Partners 59.346.986.674 58,414,480,395 -932.506.279 -2,040,284,718 Total Foreign Investors 95,875,128,074 5.06% 93,834,843,356 5.14% 0.08% **Grand Total** 1,824,827,009,215 1,893,315,045,718 100.00% -68,488,036,503 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 30 August 2018		As of 06 September 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,658,988,487,551	87.62%	1,601,714,526,677	87.77%	-57,273,960,874	0.15%			
Non-Institutional	234,326,558,167	12.38%	223,112,482,538	12.23%	-11,214,075,629	-0.15%			
Grand Total	1,893,315,045,718	100.00%	1,824,827,009,215	100.00%	-68,488,036,503				

Definitions

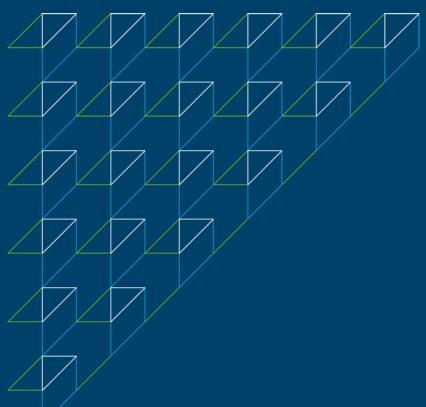
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-F	Parallel Market Va	lue Traded E	Breakdown	- By Nationa	lity and Inve	stor Type	
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel
	Individuals	6,804,182	94.73%	6,187,040	86.14%	617,142	8.59%
Coudi	Corporates	0	0.00%	338,858	4.72%	-338,858	-4.72%
Saudi	Institution	0	0.00%	612,967	8.53%	-612,967	-8.53%
	Total Saudi Investors	6,804,182	94.73%	7,138,865	99.39%	-334,683	-4.66%
	Individuals	0	0.00%	0	0.00%	0	0.009
GCC	Institutions	74,400	1.04%	0	0.00%	74,400	1.049
	Total GCC Investors	74,400	1.04%	0	0.00%	74,400	1.049
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00
	Foreign Residents	53,798	0.75%	43,514	0.61%	10,283	0.14
	QFls	250,000	3.48%	0	0.00%	250,000	3.48
	Total Foreign Investors	303,798	4.23%	43,514	0.61%	260,283	3.62
Frand 7	Total	7,182,379	100.00%	7,182,379	100.00%		
Nomu-Pa	arallel Market Value ⁻	Fraded Break	down - By In	estor Classific	cation		
Investor Classification		Buy	y	Sel	ı	Net Value	Traded
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se
Institutional		324,400	4.52%	951,825	13.25%	-627,425	-8.74
Non-Instituti	onal	6,857,979	95.48%	6,230,554	86.75%	627,425	8.74

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

7,182,379

100.00%

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

7,182,379

Weekly Report – Nomu-Parallel Market



Δ Ownership

(%)

-0.72%

0.72%

Ownership Value (by Nationality, Investor Type, & Classification)

Holding Value

(SAR)

191,110,080

2,053,301,460

2,244,411,540

Nationality	Investor Type	As of 30 August 2018		As of 06 September 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals	2,051,147,478	91.39%	2,051,147,478	92.12%	0	0.73%
O-verl!	Corporates	107,696,917	4.80%	107,696,917	4.84%	0	0.04%
Saudi	Institution	60,768,297	2.71%	43,225,392	1.94%	-17,542,905	-0.77%
	Total Saudi Investors	2,219,612,692	98.90%	2,202,069,786	98.90%	-17,542,905	0.00%
	Individuals	26,719	0.00%	25,223	0.00%	-1,496	0.00%
GCC	Institutions	13,007,175	0.58%	12,977,518	0.58%	-29,657	0.00%
	Total GCC Investors	13,033,894	0.58%	13,002,741	0.58%	-31,153	0.00%
	SWAP Holders	977,944	0.04%	913,582	0.04%	-64,362	0.00%
E	Foreign Residents	2,127,263	0.09%	1,982,657	0.09%	-144,606	-0.01%
Foreign	QFIs	8,659,747	0.39%	8,641,267	0.39%	-18,480	0.00%
	Total Foreign Investors	11,764,955	0.52%	11,537,506	0.52%	-227,449	-0.01%
Frand T	otal	2,244,411,540	100.00%	2,226,610,033	100.00%	-17,801,507	

Ownership

(%)

7.79%

92.21%

100.00%

Holding Value

(SAR)

173,454,675

2.053.155.358

2,226,610,033

Δ Holding Value

(SAR)

-17,655,405

-17,801,507

-146,102

In	sti	tuit	ior	าลไ

Institutional

Non-Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

8.51%

91.49%

100.00%

Ownership

(%)

Non Institutional:

Investor Classification

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



