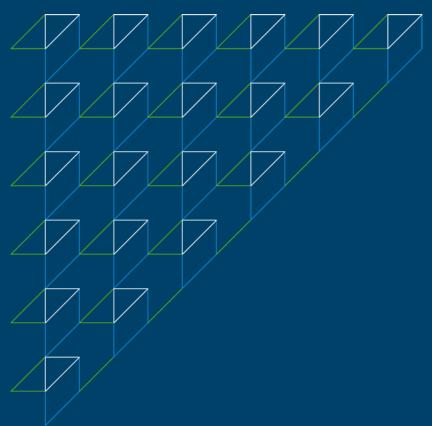


**Market Reports** 

Week Ending 08 December 2016



## Definitions





#### **Definitions**

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	<b>HNWIs</b> are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding <b>IPIs</b> (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Jauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

# Highlights

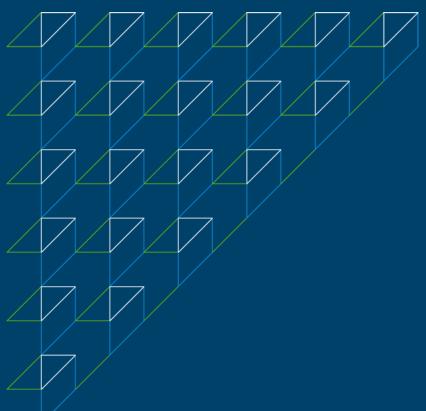


The total value of shares traded for the week ending 08 December 2016 amounted to SAR 31.85 billion, increasing by 8.23% over the previous week; while total stock market capitalization reached SAR 1,660.69 billion at the end of this period, decreasing by 0.02% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 30.83 billion representing 96.79% of total buying activity, and sales of SAR 29.94 billion representing 93.99% of total selling activity. Total ownership of "Saudi Investors" stood at 93.43% of total market capitalization as of 08 December 2016, representing an increase of 0.03% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.400 billion representing 1.26% of total buying activity, and sales of SAR 0.856 billion representing 2.69% of total selling activity. Total ownership of "GCC Investors" stood at 2.29% of total market capitalization as of 08 December 2016, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.622 billion representing 1.95% of total buying activity, and sales of SAR 1.06 billion representing 3.32% of total selling activity. Total ownership of "Foreign Investors" stood at 4.29% of total market capitalization as of 08 December 2016, representing a decrease of 0.03% from the previous week.

# Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals:							
	Retail	14,181,275,879	44.53%	15,451,977,063	48.51%	-1,270,701,184	-3.99%	
	HNWIs	10,062,558,763	31.59%	10,531,523,008	33.07%	-468,964,245	-1.47%	
	IPIs	988,631,651	3.10%	1,400,034,280	4.40%	-411,402,630	-1.29%	
	Individual DPMs	345,586,011	1.09%	262,856,110	0.83%	82,729,901	0.26%	
	Sub Total (Individuals)	25,578,052,303	80.31%	27,646,390,461	86.80%	-2,068,338,158	-6.49%	
Saudi	Institutions:							
	Corporates	1,237,977,948	3.89%	926,806,588	2.91%	311,171,360	0.98%	
	Mutual Funds	3,537,214,251	11.11%	643,770,455	2.02%	2,893,443,797	9.08%	
	GRE's	44,137,396	0.14%	293,199,773	0.92%	-249,062,377	-0.78%	
	Institution DPMs	430,010,020	1.35%	424,967,376	1.33%	5,042,645	0.02%	
	Sub Total (Institutions)	5,249,339,616	16.48%	2,288,744,191	7.19%	2,960,595,425	9.30%	
	Total Saudi Investors	30,827,391,919	96.79%	29,935,134,653	93.99%	892,257,267	2.80%	
	Individuals	82,940,475	0.26%	140,187,724	0.44%	-57,247,249	-0.18%	
	Institutions	301,173,580	0.95%	711,344,386	2.23%	-410,170,806	-1.29%	
GCC	GCC DPMs	16,278,516	0.05%	4,662,112	0.01%	11,616,404	0.04%	
	Total GCC Investors	400,392,571	1.26%	856,194,222	2.69%	-455,801,651	-1.43%	
	SWAP Holders	166,467,630	0.52%	556,368,422	1.75%	-389,900,793	-1.22%	
Foreign	Foreign Residents	450,618,060	1.41%	473,356,311	1.49%	-22,738,252	-0.07%	
	QFIs	5,051,710	0.02%	28,868,282	0.09%	-23,816,571	-0.07%	
	Foreign DPMs	0	0.00%	0	0.00%	0	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	622,137,400	1.95%	1,058,593,016	3.32%	-436,455,616	-1.37%	
Frand T	otal	31,849,921,891	100.00%	31,849,921,891	100.00%			



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	(	SAR Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	7,072,528,714	22.21%	5,252,877,784	16.49%		1,819,650,930	5.71%		
Non-Institutional	24,777,393,177	77.79%	26,597,044,107	83.51%		-1,819,650,930	-5.71%		
Grand Total	31,849,921,891	100.00%	31,849,921,891	100.00%					

#### **Definitions**

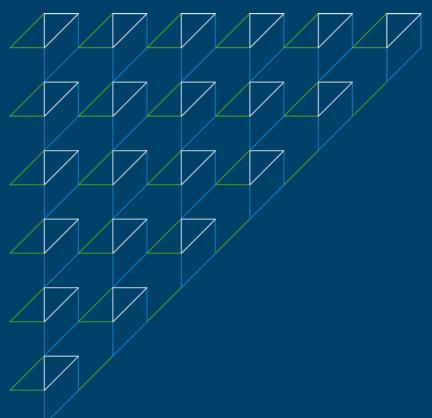
#### Institutional:

Refers to investors with intuitional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Stock Market Ownership Breakdown





#### Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	As of 1 December 2016		As of 8 December 2016		Weekly Change			
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
	Individuals:								
	Retail	74,658,536,281	4.49%	75,796,751,364	4.56%	1,138,215,083	0.07%		
	HNWIs	132,773,226,114	7.99%	133,346,656,161	8.03%	573,430,047	0.04%		
	IPIs	264,618,777,928	15.93%	265,568,562,286	15.99%	949,784,358	0.06%		
	Individual DPMs	4,608,881,220	0.28%	4,719,839,211	0.28%	110,957,991	0.01%		
	Sub Total (Individuals)	476,659,421,544	28.70%	479,431,809,022	28.87%	2,772,387,478	0.17%		
Saudi	Institutions:								
	Corporates	287,163,790,798	17.29%	287,491,216,867	17.31%	327,426,069	0.02%		
	Mutual Funds	80,024,953,725	4.82%	82,887,760,946	4.99%	2,862,807,221	0.17%		
	GRE's	660,872,759,233	39.79%	655,143,827,671	39.45%	-5,728,931,562	-0.34%		
	Institution DPMs	46,590,325,563	2.81%	46,560,327,623	2.80%	-29,997,940	0.00%		
	Sub Total (Institutions)	1,074,651,829,319	64.70%	1,072,083,133,107	64.56%	-2,568,696,212	-0.14%		
	Total Saudi Investors	1,551,311,250,863	93.40%	1,551,514,942,129	93.43%	203,691,266	0.03%		
	Individuals	2,983,086,642	0.18%	2,940,627,928	0.18%	-42,458,714	0.00%		
000	Institutions	34,193,126,458	2.06%	34,308,308,830	2.07%	115,182,372	0.01%		
GCC	GCC DPMs	686,298,537	0.04%	703,991,758	0.04%	17,693,221	0.00%		
	Total GCC Investors	37,862,511,637	2.28%	37,952,928,516	2.29%	90,416,879	0.01%		
	SWAP Holders	16,422,446,840	0.99%	16,134,462,861	0.97%	-287,983,979	-0.02%		
	Foreign Residents	4,435,075,144	0.27%	4,484,467,222	0.27%	49,392,078	0.00%		
Foreign	QFIs	1,632,042,654	0.10%	1,627,439,634	0.10%	-4,603,020	0.00%		
	Foreign DPMs	6,481,174	0.00%	6,507,345	0.00%	26,172	0.00%		
	Strategic Partners	49,268,162,431	2.97%	48,966,079,214	2.95%	-302,083,217	-0.02%		
	Total Foreign Investors	71,764,208,243	4.32%	71,218,956,277	4.29%	-545,251,966	-0.03%		
<b>Grand T</b>	otal	1,660,937,970,743	100.00%	1,660,686,826,922	100.00%	-251,143,821			



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 1 December 2016		As of 8 December 2016		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,446,088,046,563	87.06%	1,444,118,324,247	86.96%	-1,969,722,315	-0.11%			
Non-Institutional	214,849,924,181	12.94%	216,568,502,675	13.04%	1,718,578,494	0.11%			
Grand Total	1,660,937,970,743	100.00%	1,660,686,826,922	100.00%	-251,143,821				

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