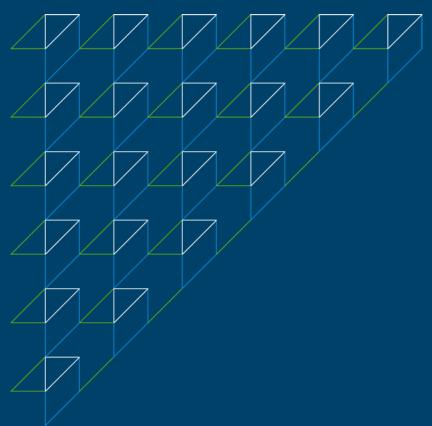


Market Reports

Week Ending 2 March 2017



Definitions





Definitions

Nationality	Investor Type	Description				
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Sauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
Foreign	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				

Highlights

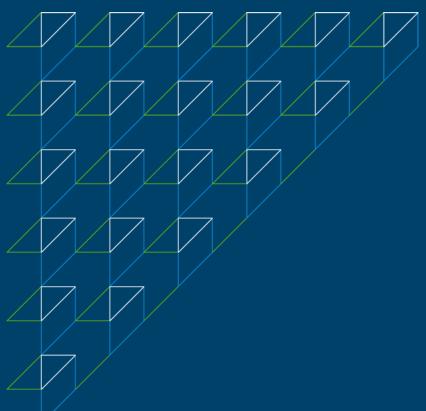


The total value of shares traded for the week ending 2 March 2017 amounted to SAR 19.87 billion, increasing by 8.08% over the previous week; while total stock market capitalization reached SAR 1,643.61 billion at the end of this period, decreasing by 0.40% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 18.29 billion representing 92.05% of total buying activity, and sales of SAR 18.34 billion representing 92.29% of total selling activity. Total ownership of "Saudi Investors" stood at 93.53% of total market capitalization as of 2 March 2017, representing an increase of 0.06% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.403 billion representing 2.03% of total buying activity, and sales of SAR 0.297 billion representing 1.50% of total selling activity. Total ownership of "GCC Investors" stood at 2.40% of total market capitalization as of 2 March 2017, representing a decrease of 0.003% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 1.18 billion representing 5.92% of total buying activity, and sales of SAR 1.24 billion representing 6.22% of total selling activity. Total ownership of "Foreign Investors" stood at 4.07% of total market capitalization as of 2 March 2017, representing a decrease of 0.06% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals:						
	Retail	9,652,993,001	48.58%	10,831,397,719	54.51%	-1,178,404,717	-5.93%
	HNWIs	6,003,899,882	30.22%	5,922,621,018	29.81%	81,278,865	0.41%
	IPIs	520,901,275	2.62%	567,797,830	2.86%	-46,896,554	-0.24%
	Individual DPMs	154,803,467	0.78%	165,574,582	0.83%	-10,771,115	-0.05%
	Sub Total (Individuals)	16,332,597,626	82.20%	17,487,391,148	88.01%	-1,154,793,522	-5.81%
Saudi	Institutions:						
	Corporates	1,265,132,566	6.37%	277,431,547	1.40%	987,701,019	4.97%
	Mutual Funds	521,752,495	2.63%	339,244,895	1.71%	182,507,601	0.92%
	GRE's	0	0.00%	30,177,964	0.15%	-30,177,964	-0.15%
	Institution DPMs	170,757,752	0.86%	202,136,131	1.02%	-31,378,379	-0.16%
	Sub Total (Institutions)	1,957,642,813	9.85%	848,990,537	4.27%	1,108,652,276	5.58%
	Total Saudi Investors	18,290,240,439	92.05%	18,336,381,685	92.29%	-46,141,246	-0.23%
	Individuals	78,591,021	0.40%	72,874,868	0.37%	5,716,154	0.03%
	Institutions	322,651,068	1.62%	221,167,734	1.11%	101,483,334	0.51%
GCC	GCC DPMs	1,651,138	0.01%	3,349,525	0.02%	-1,698,387	-0.01%
	Total GCC Investors	402,893,228	2.03%	297,392,127	1.50%	105,501,101	0.53%
Foreign	SWAP Holders	131,026,682	0.66%	831,271,804	4.18%	-700,245,122	-3.52%
	Foreign Residents	301,942,289	1.52%	336,965,408	1.70%	-35,023,119	-0.18%
	QFIs	730,220,684	3.68%	58,419,079	0.29%	671,801,605	3.38%
	Foreign DPMs	12,787,620	0.06%	8,680,840	0.04%	4,106,780	0.02%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	1,175,977,276	5.92%	1,235,337,131	6.22%	-59,359,855	-0.30%
Frand T	otal	19,869,110,942	100.00%	19,869,110,942	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,831,684,749	19.28%	2,705,251,931	13.62%		1,126,432,818	5.67%		
Non-Institutional	16,037,426,194	80.72%	17,163,859,012	86.38%		-1,126,432,818	-5.67%		
Grand Total	19,869,110,942	100.00%	19,869,110,942	100.00%					

Definitions

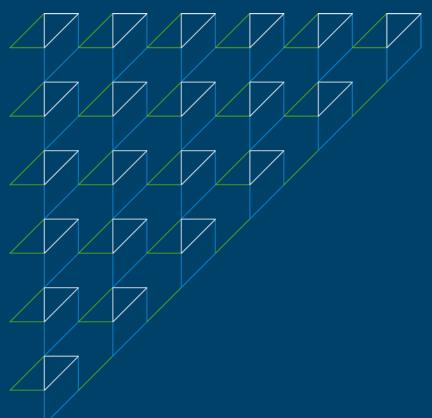
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type								
Nationality	Investor Type	As of 23 February 2017		As of 2 March 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	77,964,965,613	4.72%	75,453,124,817	4.59%	-2,511,840,795	-0.13%	
	HNWIs	132,793,970,521	8.05%	132,850,072,691	8.08%	56,102,170	0.04%	
	IPIs	253,473,201,440	15.36%	253,125,272,814	15.40%	-347,928,626	0.04%	
	Individual DPMs	5,339,831,520	0.32%	5,035,890,486	0.31%	-303,941,035	-0.02%	
	Sub Total (Individuals)	469,571,969,094	28.45%	466,464,360,808	28.38%	-3,107,608,285	-0.07%	
Saudi	Institutions:							
	Corporates	282,762,437,179	17.13%	280,918,089,627	17.09%	-1,844,347,553	-0.04%	
	Mutual Funds	89,425,765,834	5.42%	88,926,413,537	5.41%	-499,352,297	-0.01%	
	GRE's	654,536,741,603	39.66%	654,648,778,966	39.83%	112,037,363	0.17%	
	Institution DPMs	46,248,903,229	2.80%	46,348,761,349	2.82%	99,858,120	0.02%	
	Sub Total (Institutions)	1,072,973,847,845	65.02%	1,070,842,043,479	65.15%	-2,131,804,367	0.13%	
	Total Saudi Investors	1,542,545,816,939	93.47%	1,537,306,404,287	93.53%	-5,239,412,652	0.06%	
	Individuals	2,976,035,838	0.18%	2,955,207,690	0.18%	-20,828,148	0.00%	
000	Institutions	36,012,457,095	2.18%	35,828,241,496	2.18%	-184,215,598	0.00%	
GCC	GCC DPMs	597,096,403	0.04%	593,339,071	0.04%	-3,757,332	0.00%	
	Total GCC Investors	39,585,589,335	2.40%	39,376,788,258	2.40%	-208,801,078	0.00%	
	SWAP Holders	13,538,565,529	0.82%	12,773,974,654	0.78%	-764,590,875	-0.04%	
	Foreign Residents	4,405,921,475	0.27%	4,378,167,098	0.27%	-27,754,377	0.00%	
Foreign	QFls	1,936,526,291	0.12%	2,606,230,415	0.16%	669,704,124	0.04%	
	Foreign DPMs	1,830,912,717	0.11%	1,831,315,824	0.11%	403,107	0.00%	
	Strategic Partners	46,390,272,952	2.81%	45,333,748,179	2.76%	-1,056,524,773	-0.05%	
	Total Foreign Investors	68,102,198,963	4.13%	66,923,436,170	4.07%	-1,178,762,794	-0.06%	
Grand Total		1,650,233,605,238	100.00%	1,643,606,628,714	100.00%	-6,626,976,524		



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 23 February 2017		As of 2 March 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,432,092,711,792	86.78%	1,427,970,056,418	86.88%	-4,122,655,373	0.10%			
Non-Institutional	218,140,893,446	13.22%	215,636,572,295	13.12%	-2,504,321,150	-0.10%			
Grand Total	1,650,233,605,238	100.00%	1,643,606,628,714	100.00%	-6,626,976,524				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

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