

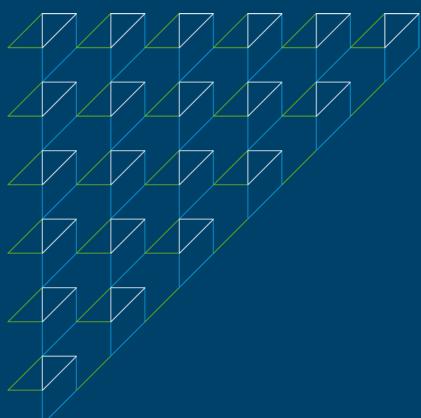
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 10 October 2019



Definitions



Monthly Stock Market Ownership and Trading Activity Report



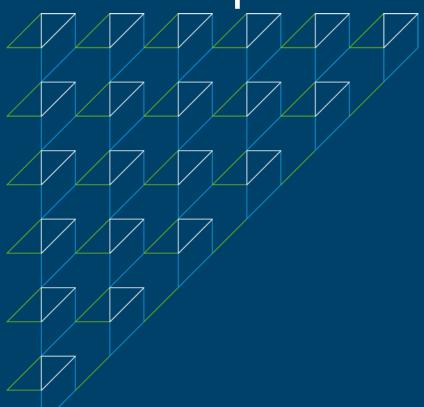
Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Saaai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



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Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,038,176,954 39.05% 5,252,452,117 40.71% -214,275,163 -1.66% **HNWIs** 21.34% 2,623,704,077 20.34% 129,396,653 1.00% 2,753,100,730 **IPIs** 434.429.448 3.37% 542.663.995 4.21% -108.234.547 -0.84% Individual DPMs 177.749.123 1.38% 152.556.766 1.18% 25.192.357 0.20% Sub Total (Individuals) 8,403,456,255 65.13% 8,571,376,955 66.43% -167,920,700 -1.30% Institutions: Saudi 7.55% 6.42% 146.753.897 1.14% Corporates 974.484.706 827.730.810 **Mutual Funds** 589.995.389 4.57% 561.417.063 4.35% 28.578.326 0.22% GRE's 995,065 0.01% 119,349 0.00% 875,716 0.01% Institution DPMs 219.636.126 1.70% 1.217.584.921 9.44% -997.948.795 -7.73% Sub Total (Institutions) 1,785,111,286 13.84% 2,606,852,143 20.20% -821,740,857 -6.37% Total Saudi Investors -989,661,557 10,188,567,541 78.97% 11,178,229,097 86.64% -7.67% Individuals 36.440.038 0.28% 68,484,419 0.53% -32,044,381 -0.25% Institutions 249.134.853 1.93% 144.758.037 1.12% 104.376.816 0.81% GCC GCC DPMs 0.01% 0.01% -11,287 0.00% 1,443,041 1,454,327 Total GCC Investors 287.017.932 2.22% 214.696.783 1.66% 72.321.149 0.56% **SWAP Holders** 24,319,053 0.19% 47,005,796 0.36% -22,686,742 -0.18% Foreign Residents & Others 151.549.677 1.17% 146.561.482 1.14% 4.988.196 0.04% **QFIs** 2,249,478,694 17.43% 1,313,734,963 10.18% 935,743,731 7.25% **Foreign** Foreign DPMs 1.324.656 0.01% 2.029.433 0.02% -704.777 -0.01% 0 Strategic Investor 0.00% 0 0.00% 0.00% Total Foreign Investors 2,426,672,081 18.81% 1,509,331,673 11.70% 917,340,407 7.11% **Grand Total** 12,902,257,554 12,902,257,554 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,922,990,154	38.16%	4,811,055,459	37.29%		111,934,695	0.87%		
Non-Institutional	7,979,267,400	61.84%	8,091,202,095	62.71%		-111,934,695	-0.87%		
Grand Total	12,902,257,554	100.00%	12,902,257,554	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

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Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 03 October 2019 As of 10 October 2019 **Nationality** Investor Type **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Δ Ownership (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 70,415,262,941 3.77% 69,026,638,590 3.80% -1,388,624,351 0.02% **HNWIs** 144,135,771,250 7.72% 140,313,135,943 7.72% -3,822,635,307 0.00% **IPIs** 260.220.453.362 13.94% 252.993.868.235 13.91% -7.226.585.127 -0.02% Individual DPMs 4.359.476.842 0.23% 4.234.814.276 0.23% -124.662.566 0.00% Sub Total (Individuals) 479,130,964,394 25.66% 466,568,457,044 25.66% -12,562,507,350 0.00% Institutions: Saudi Corporates 17.79% 323.328.791.045 17.78% -8.756.186.863 0.00% 332.084.977.908 Mutual Funds 188.561.623.808 10.10% 183.820.210.354 10.11% -4.741.413.453 0.01% GRE's 638,208,078,403 34.18% 620,084,406,869 34.10% -18,123,671,534 -0.08% Institution DPMs 33.815.975.495 1.81% 31 718 894 027 1.74% -2.097.081.468 -0.07% Sub Total (Institutions) 1,192,670,655,614 63.88% 1,158,952,302,294 63.74% -33,718,353,319 -0.14% Total Saudi Investors -46,280,860,670 1,671,801,620,007 89.54% 1,625,520,759,338 89.40% -0.15% Individuals 2.378.758.303 0.13% 2.287.192.868 0.13% -91,565,435 0.00% Institutions 31.518.919.936 1.69% 31.046.087.376 1.71% -472.832.560 0.02% **GCC** GCC DPMs 564,550,313 0.03% 0.03% -23,311,163 0.00% 541,239,150 34,462,228,552 Total GCC Investors 1.85% 33.874.519.394 1.86% -587.709.158 0.02% **SWAP Holders** 3,116,501,865 0.17% 3,040,493,236 0.17% -76,008,629 0.00% 0.82% Foreign Residents & Others 15.395.844.537 15.097.696.875 0.83% -298.147.662 0.01% **QFIs** 103,204,594,524 5.53% 101,767,924,674 5.60% -1,436,669,850 0.07% **Foreign** Foreign DPMs 16.995.585 0.00% 15.840.751 0.00% -1.154.834 0.00% 2.09% -59,519,767 Strategic Investor 39.002.378.335 38.942.858.568 2.14% 0.05% Total Foreign Investors -1,871,500,742 160,736,314,846 8.61% 158,864,814,104 8.74% 0.13% **Grand Total** 1,867,000,163,405 1,818,260,092,836 100.00% 100.00% -48,740,070,569



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 03 October 2019		As of 10 October 2019		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,644,696,568,570	88.09%	1,601,284,036,441	88.07%	-43,412,532,129	-0.03%				
Non-Institutional	222,303,594,835	11.91%	216,976,056,395	11.93%	-5,327,538,440	0.03%				
Grand Total	1,867,000,163,405	100.00%	1,818,260,092,836	100.00%	-48,740,070,569					

Definitions

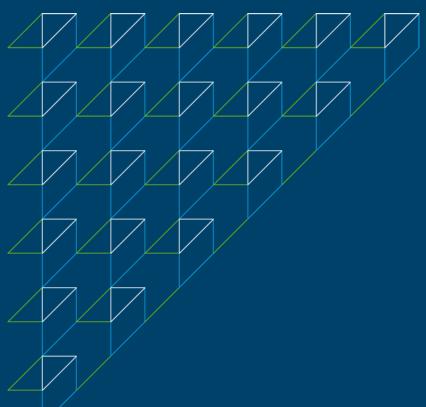
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



2,488,950

8.20%

3.13%

100.00%

949,728

30,349,494

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-P	arallel Market Va	lue Traded E	Breakdown -	- By Nationa	lity and Inves	stor Type	
Nationality	Investor Type	Buy		Sel	I	Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals	1,962,286	6.47%	581,725	1.92%	1,380,561	4.55%
Caural!	Corporates	453,466	1.49%	377,160	1.24%	76,306	0.25%
Saudi	Institution	26,419,027	87.05%	26,828,540	88.40%	-409,513	-1.35%
	Total Saudi Investors	28,834,778	95.01%	27,787,425	91.56%	1,047,353	3.45%
	Individuals	0	0.00%	0	0.00%	0	0.00%
GCC	Institutions	38,324	0.13%	0	0.00%	38,324	0.13%
	Total GCC Investors	38,324	0.13%	0	0.00%	38,324	0.13%
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
Fausien	Foreign Residents	1,476,392	4.86%	368,003	1.21%	1,108,390	3.65%
Foreign	QFIs	0	0.00%	2,194,066	7.23%	-2,194,066	-7.23%
	Total Foreign Investors	1,476,392	4.86%	2,562,069	8.44%	-1,085,677	-3.58%
Grand T	otal	30,349,494	100.00%	30,349,494	100.00%		
Nomu-Pa	rallel Market Value	Traded Break	down - By Inv	estor Classific	cation		
Investor Classification		Bu	у	Sel	ı	Net Value	Traded
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel
Institutional		26,910,816	88.67%	29,399,767	96.87%	-2,488,950	-8.20%

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

11.33%

100.00%

Non Institutional:

Non-Institutional

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

3,438,678

30,349,494

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	As of 03 October 2019		As of 10 October 2019		Weekly Change			
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
	Individuals	4,393,404,375	95.57%	3,246,435,497	93.76%	-1,146,968,878	-1.82%		
Coudi	Corporates	128,444,231	2.79%	135,836,118	3.92%	7,391,888	1.13%		
Saudi	Institution	42,315,804	0.92%	45,574,504	1.32%	3,258,700	0.40%		
	Total Saudi Investors	4,564,164,410	99.29%	3,427,846,120	99.00%	-1,136,318,290	-0.29%		
	Individuals	0	0.00%	0	0.00%	0	0.00%		
GCC	Institutions	12,082,453	0.26%	13,024,749	0.38%	942,296	0.11%		
	Total GCC Investors	12,082,453	0.26%	13,024,749	0.38%	942,296	0.11%		
	SWAP Holders	154,872	0.00%	170,478	0.00%	15,605	0.00%		
Fausian	Foreign Residents	4,266,646	0.09%	5,692,034	0.16%	1,425,389	0.07%		
Foreign	QFIs	16,246,191	0.35%	15,912,043	0.46%	-334,148	0.11%		
	Total Foreign Investors	20,667,709	0.45%	21,774,556	0.63%	1,106,847	0.18%		
Grand Total		4,596,914,572	100.00%	3,462,645,424	100.00%	-1,134,269,148			

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 03 October 2019		As of 10 October 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	199,243,551	4.33%	210,517,893	6.08%		11,274,341	1.75%		
Non-Institutional	4,397,671,021	95.67%	3,252,127,531	93.92%		-1,145,543,489	-1.75%		
Grand Total	4,596,914,572	100.00%	3,462,645,424	100.00%		-1,134,269,148			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



