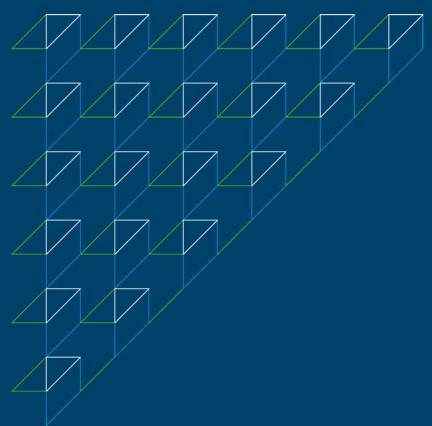


Market Reports

Week Ending 20 July 2017



Definitions





Definitions

Nationality	Investor Type	Description					
	Individuals	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfo turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
Jauui	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

Highlights

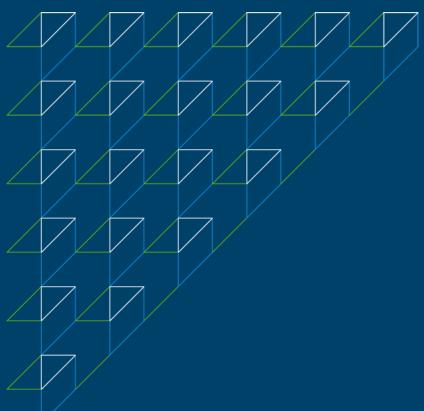


The total value of shares traded for the week ending 20 July 2017 amounted to SAR 13.21 billion, decreasing by 11.17% over the previous week; while total stock market capitalization reached SAR 1,721.52 billion at the end of this period, decreasing by 0.55% over the previous week.



- The total value of shares purchased by "Saudi Investors" during this period amounted to SAR 12.61 billion representing 95.45% of total buying activity, and sales of SAR 12.18 billion representing 92.22% of total selling activity. Total ownership of "Saudi Investors" stood at 93.28% of total market capitalization as of 20 July 2017, representing a decrease of 0.02% from the previous week.
- The total value of shares purchased by "GCC Investors" during this period amounted to SAR 0.241 billion representing 1.83% of total buying activity, and sales of SAR 0.273 billion representing 2.06% of total selling activity. Total ownership of "GCC Investors" stood at 2.22% of total market capitalization as of 20 July 2017, representing an increase of 0.01% from the previous week.
- The total value of shares purchased by "Foreign Investors" during this period amounted to SAR 0.359 billion representing 2.72% of total buying activity, and sales of SAR 0.755 billion representing 5.71% of total selling activity. Total ownership of "Foreign Investors" stood at 4.50% of total market capitalization as of 20 July 2017, representing an increase of 0.01% from the previous week.

Stock Market Value Traded Breakdown





Value Traded (by Nationality and Investor Type)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel
	Individuals:						
	Retail	5,603,784,214	42.42%	6,799,736,916	51.47%	-1,195,952,701	-9.05%
	HNWIs	3,995,252,034	30.24%	3,816,099,500	28.89%	179,152,533	1.36%
	IPIs	600,988,890	4.55%	214,011,977	1.62%	386,976,914	2.93%
	Individual DPMs	44,129,736	0.33%	51,436,442	0.39%	-7,306,706	-0.06%
	Sub Total (Individuals)	10,244,154,875	77.54%	10,881,284,835	82.36%	-637,129,960	-4.82%
Saudi	Institutions:						
	Corporates	1,468,518,467	11.12%	595,534,435	4.51%	872,984,032	6.61%
	Mutual Funds	603,094,062	4.57%	484,199,166	3.67%	118,894,897	0.90%
	GRE's	6,060,098	0.05%	1,471,395	0.01%	4,588,703	0.03%
	Institution DPMs	288,860,110	2.19%	221,512,534	1.68%	67,347,575	0.51%
	Sub Total (Institutions)	2,366,532,738	17.91%	1,302,717,531	9.86%	1,063,815,207	8.05%
	Total Saudi Investors	12,610,687,612	95.45%	12,184,002,366	92.22%	426,685,247	3.23%
	Individuals	49,390,932	0.37%	42,224,501	0.32%	7,166,430	0.05%
000	Institutions	191,543,403	1.45%	227,480,288	1.72%	-35,936,885	-0.27%
GCC	GCC DPMs	183,229	0.00%	2,969,417	0.02%	-2,786,188	-0.02%
	Total GCC Investors	241,117,564	1.83%	272,674,207	2.06%	-31,556,643	-0.24%
Foreign	SWAP Holders	76,479,661	0.58%	304,930,949	2.31%	-228,451,288	-1.73%
	Foreign Residents	188,025,969	1.42%	204,504,382	1.55%	-16,478,414	-0.12%
	QFIs	80,426,091	0.61%	238,695,630	1.81%	-158,269,539	-1.20%
	Foreign DPMs	14,493,750	0.11%	2,934,537	0.02%	11,559,213	0.09%
	Strategic Partners	0	0.00%	3,488,576	0.03%	-3,488,576	-0.03%
	Total Foreign Investors	359,425,470	2.72%	754,554,074	5.71%	-395,128,604	-2.99%
Frand T	otal	13,211,230,646	100.00%	13,211,230,646	100.00%		



Value Traded (by Investor Classification)

Stock Market Traded Value Breakdown - By Investor Classification								
	Buy		Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	3,374,777,498	25.54%	2,348,665,347	17.78%		1,026,112,151	7.77%	
Non-Institutional	9,836,453,148	74.46%	10,862,565,299	82.22%		-1,026,112,151	-7.77%	
Grand Total	13,211,230,646	100.00%	13,211,230,646	100.00%				

Definitions

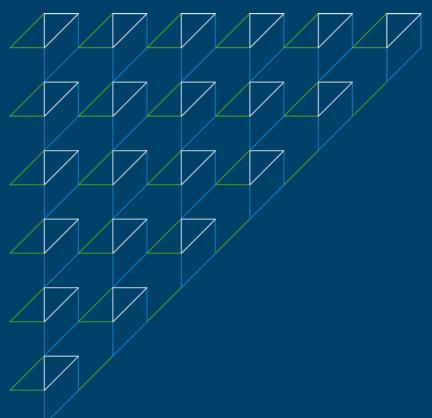
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Stock Market Ownership Breakdown





Ownership Value (by Nationality and Investor Type)

Stock Market Ownership Breakdown - By Nationality and Investor Type								
Nationality	Investor Type	As of 13 July 2017		As of 20 July 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	72,840,419,566	4.21%	73,160,790,316	4.25%	320,370,750	0.04%	
	HNWIs	132,455,258,604	7.65%	131,928,982,284	7.66%	-526,276,320	0.01%	
	IPIs	260,457,491,020	15.05%	259,287,994,092	15.06%	-1,169,496,928	0.02%	
	Individual DPMs	4,456,908,869	0.26%	4,425,965,321	0.26%	-30,943,548	0.00%	
	Sub Total (Individuals)	470,210,078,059	27.16%	468,803,732,013	27.23%	-1,406,346,046	0.07%	
Saudi	Institutions:							
	Corporates	287,006,894,573	16.58%	284,755,439,228	16.54%	-2,251,455,345	-0.04%	
	Mutual Funds	106,847,963,161	6.17%	105,916,245,672	6.15%	-931,717,489	-0.02%	
	GRE's	702,893,657,776	40.60%	698,548,906,453	40.58%	-4,344,751,324	-0.03%	
	Institution DPMs	48,080,987,333	2.78%	47,732,399,695	2.77%	-348,587,638	0.00%	
	Sub Total (Institutions)	1,144,829,502,843	66.13%	1,136,952,991,047	66.04%	-7,876,511,795	-0.09%	
	Total Saudi Investors	1,615,039,580,901	93.30%	1,605,756,723,060	93.28%	-9,282,857,841	-0.02%	
	Individuals	3,016,637,840	0.17%	2,998,283,231	0.17%	-18,354,609	0.00%	
-	Institutions	34,598,806,569	2.00%	34,552,087,145	2.01%	-46,719,424	0.01%	
GCC	GCC DPMs	687,136,823	0.04%	674,990,428	0.04%	-12,146,396	0.00%	
	Total GCC Investors	38,302,581,232	2.21%	38,225,360,804	2.22%	-77,220,428	0.01%	
	SWAP Holders	10,261,548,889	0.59%	10,137,244,601	0.59%	-124,304,288	0.00%	
Foreign	Foreign Residents	4,390,784,526	0.25%	4,423,785,070	0.26%	33,000,544	0.00%	
	QFIs	6,786,165,586	0.39%	6,671,343,769	0.39%	-114,821,817	0.00%	
	Foreign DPMs	2,643,837,082	0.15%	2,613,753,598	0.15%	-30,083,484	0.00%	
	Strategic Partners	53,682,115,060	3.10%	53,687,208,322	3.12%	5,093,262	0.02%	
	Total Foreign Investors	77,764,451,143	4.49%	77,533,335,361	4.50%	-231,115,783	0.01%	
Grand T	otal	1,731,106,613,277	100.00%	1,721,515,419,225	100.00%	-9,591,194,052		



Ownership Value (by Investor Classification)

Stock Market Ownership Breakdown - By Investor Classification									
	As of 13 July 2017		As of 20 July 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,518,403,512,741	87.71%	1,509,003,578,324	87.66%	-9,399,934,417	-0.06%			
Non-Institutional	212,703,100,536	12.29%	212,511,840,901	12.34%	-191,259,635	0.06%			
Grand Total	1,731,106,613,277	100.00%	1,721,515,419,225	100.00%	-9,591,194,052				

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



