

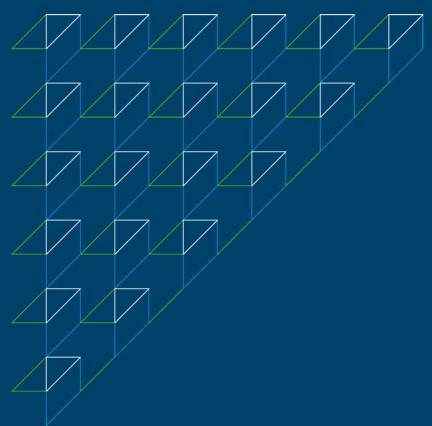
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 27 July 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

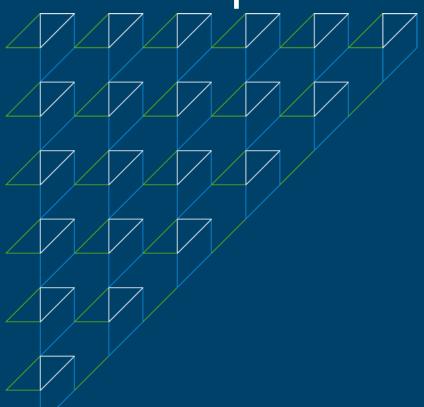
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,367,185,281 45.78% 6,288,214,220 53.63% -921,028,939 -7.86% **HNWIs** 3,264,198,444 27.84% 3,104,359,609 26.48% 159,838,835 1.36% **IPIs** 599.436.245 5.11% 513.651.072 4.38% 85.785.172 0.73% Individual DPMs 45.760.093 0.39% 87.688.598 0.75% -41.928.504 -0.36% Sub Total (Individuals) 9,276,580,063 79.12% 9,993,913,499 85.24% -717,333,436 -6.12% Institutions: Saudi 9.56% 4.69% 572.070.201 4.88% Corporates 1.121.388.491 549.318.290 Mutual Funds 531.643.322 4.53% 360.886.330 3.08% 170.756.992 1.46% GRE's 961,620 0.01% 1,571,284 0.01% -609,664 -0.01% Institution DPMs 147.693.624 1.26% 220.142.463 1.88% -72.448.839 -0.62% Sub Total (Institutions) 1,801,687,056 15.37% 1,131,918,367 9.65% 669,768,689 5.71% Total Saudi Investors -47,564,747 11,078,267,120 94.49% 11,125,831,867 94.89% -0.41% Individuals 40,506,447 1,937,615 0.02% 42,444,062 0.36% 0.35% Institutions 142.992.454 1.22% 216.856.434 1.85% -73.863.981 -0.63% GCC GCC DPMs 0.00% 0.03% -2,919,928 -0.02% 51,534 2,971,462 Total GCC Investors 185.488.050 1.58% 260.334.344 2.22% -74.846.294 -0.64% **SWAP Holders** 102,767,079 0.88% 97,718,726 0.83% 5,048,354 0.04% Foreign Residents 180.921.206 1.54% 200.890.083 1.71% -19.968.878 -0.17% QFIs 154,797,331 1.32% 30,005,515 0.26% 124,791,816 1.06% **Foreign** Foreign DPMs 22,366,497 0.19% 6,686,227 0.06% 15,680,270 0.13% Strategic Partners 0 0.00% 3.140.521 0.03% -3.140.521 -0.03% Total Foreign Investors 460,852,113 3.93% 338,441,072 2.89% 122,411,041 1.04% **Grand Total** 11,724,607,283 100.00% 11,724,607,283 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Bu	y	Sel	ı		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	2,869,858,290	24.48%	2,090,636,923	17.83%		779,221,367	6.65%			
Non-Institutional	8,854,748,993	75.52%	9,633,970,360	82.17%		-779,221,367	-6.65%			
Grand Total	11,724,607,283	100.00%	11,724,607,283	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 20 July 2017 As of 27 July 2017 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 73,160,790,316 4.25% 72,511,218,768 4.26% -649,571,548 0.01% **HNWIs** 131,928,982,284 7.66% 130,736,051,321 7.68% 0.02% -1,192,930,963 **IPIs** 259.287.994.092 15.06% 255.895.223.203 15.03% -3.392.770.889 -0.03% Individual DPMs 4.425.965.321 0.26% 4.366.722.376 0.26% -59.242.945 0.00% Sub Total (Individuals) 468,803,732,013 27.23% 463,509,215,668 27.23% -5,294,516,344 0.00% Institutions: Saudi -5.234.403.972 284.755.439.228 16.54% 279.521.035.256 16.42% -0.12% Corporates Mutual Funds 105.916.245.672 6.15% 104.698.111.844 6.15% -1.218.133.828 0.00% GRE's 698,548,906,453 40.58% 40.73% -5,230,230,261 0.15% 693,318,676,192 Institution DPMs 47 732 399 695 2.77% 47.229.494.894 2.77% -502.904.801 0.00% Sub Total (Institutions) 1,136,952,991,047 66.04% 1,124,767,318,185 66.07% -12,185,672,862 0.03% Total Saudi Investors 1,605,756,723,060 93.28% 1,588,276,533,854 93.30% -17,480,189,206 0.02% 0.17% 2,965,778,525 -32,504,707 0.00% Individuals 2,998,283,231 0.17% Institutions 34.552.087.145 2.01% 33.754.336.150 1.98% -797.750.995 -0.02% **GCC** GCC DPMs 674,990,428 0.04% 0.04% -10,181,488 0.00% 664,808,940 Total GCC Investors 38.225.360.804 2.22% 37.384.923.615 2.20% -840.437.189 -0.02% **SWAP Holders** 10,137,244,601 0.59% 9,948,031,747 0.58% -189,212,854 0.00% Foreign Residents 4.423.785.070 0.26% 4.383.133.824 0.26% -40.651.246 0.00% **QFIs** 6,671,343,769 0.39% 6,599,043,655 0.39% -72,300,115 0.00% **Foreign** Foreign DPMs 2,613,753,598 0.15% 2,615,096,091 0.15% 1,342,493 0.00% 3.12% Strategic Partners 53.687.208.322 53.116.184.689 3.12% -571.023.633 0.00% Total Foreign Investors -871,845,355 77,533,335,361 4.50% 76,661,490,006 4.50% 0.00% **Grand Total** 1,721,515,419,225 1,702,322,947,474 100.00% -19,192,471,751 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 20 Ju	ıly 2017	As of 27 Ju	ıly 2017	Weekly Ch	ange				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,509,003,578,324	87.66%	1,491,726,765,036	87.63%	-17,276,813,287	-0.03%				
Non-Institutional	212,511,840,901	12.34%	210,596,182,438	12.37%	-1,915,658,463	0.03%				
Grand Total	1,721,515,419,225	100.00%	1,702,322,947,474	100.00%	-19,192,471,751					

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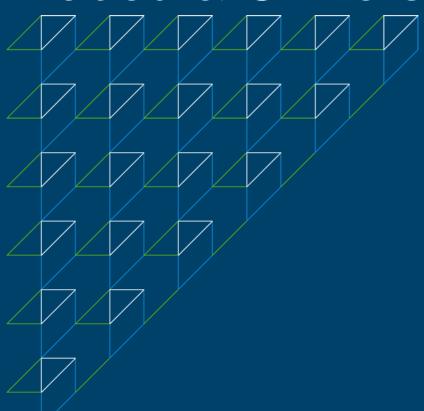
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	I	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
	Individuals:							
Saudi	Individuals	11,357,467	88.47%	10,792,972	84.08%	564,495	4.40%	
	Corporates	35,750	0.28%	276,452	2.15%	-240,702	-1.88%	
	Institution	795,123	6.19%	1,306,697	10.18%	-511,574	-3.99%	
	Total Saudi Investors	12,188,340	94.95%	12,376,121	96.41%	-187,781	-1.46%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	270,407	2.11%	460,842	3.59%	-190,434	-1.48%	
Foreign	QFIs	378,215	2.95%	0	0.00%	378,215	2.95%	
	Total Foreign Investors	648,622	5.05%	460,842	3.59%	187,781	1.46%	
Frand T	otal	12,836,962	100.00%	12,836,962	100.00%			

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification										
	Buy	y	Sel	ı		Net Value	Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	1,209,089	9.42%	1,583,149	12.33%		-374,060	-2.91%			
Non-Institutional	11,627,874	90.58%	11,253,813	87.67%		374,060	2.91%			
Grand Total	12,836,962	100.00%	12,836,962	100.00%						

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality		As of 20 July 2017		As of 27 Jul	y 2017	Weekly Change		
	Investor Type	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
Saudi	Individuals	2,116,384,772	87.71%	2,232,881,166	87.87%	116,496,395	0.15%	
	Corporates	136,036,325	5.64%	142,519,063	5.61%	6,482,738	-0.03%	
	Institution	138,458,261	5.74%	143,846,947	5.66%	5,388,687	-0.08%	
	Total Saudi Investors	2,390,879,357	99.09%	2,519,247,177	99.14%	128,367,820	0.05%	
	Individuals	29,254	0.00%	31,333	0.00%	2,079	0.00%	
GCC	Institutions	15,162,018	0.63%	15,588,969	0.61%	426,950	-0.01%	
	Total GCC Investors	15,191,272	0.63%	15,620,301	0.61%	429,029	-0.01%	
	SWAP Holders	217,025	0.01%	234,610	0.01%	17,586	0.00%	
	Foreign Residents	5,725,666	0.24%	5,117,515	0.20%	-608,151	-0.04%	
Foreign	QFIs	811,650	0.03%	991,777	0.04%	180,127	0.01%	
	Total Foreign Investors	6,754,341	0.28%	6,343,902	0.25%	-410,439	-0.03%	
Grand T	otal	2,412,824,970	100.00%	2,541,211,380	100.00%	128,386,410		

Nomu-Parallel Market Ownership Breakdown - By Investor (Classification
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	As of 20 J	uly 2017	As of 27 Ju	ily 2017	Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Institutional	290,685,278	12.05%	303,181,366	11.93%	12,496,088	-0.12%	
Non-Institutional	2,122,139,692	87.95%	2,238,030,014	88.07%	115,890,322	0.12%	
Grand Total	2,412,824,970	100.00%	2,541,211,380	100.00%	128,386,410		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



