

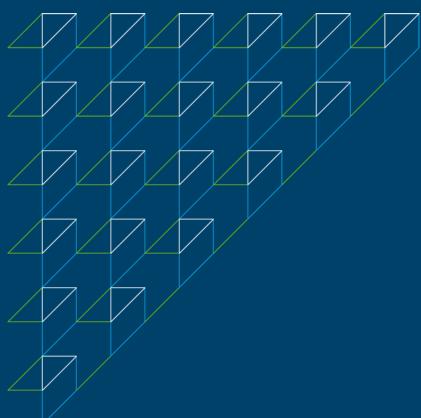
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 26 April 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

| Nationality | Investor Type | Description | | | | | | |
|-------------|--|---|--|--|--|--|--|--|
| | Individuals* | Saudi Individuals have been classified under 4 categories as defined below: | | | | | | |
| | - Retail | Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs. | | | | | | |
| | - High Net Worth Investors (HNWIs) | HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below). | | | | | | |
| | - Individual Professional Investors (IPIs) | IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually. | | | | | | |
| Saudi | - Individual DPMs | Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | Institutions | Saudi Institutions have been classified under 4 categories as defined below: | | | | | | |
| | - Corporates | Saudi company with a commercial registration permitting its investment in the stock market . | | | | | | |
| | - Mutual Funds | A mutual fund managed by an Authorized Person and licensed by the CMA. | | | | | | |
| | - Government Related Entities (GREs) | A Government entity or a supranational authority recognized by the CMA. | | | | | | |
| | - Institutional DPMs | Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | Individuals* | GCC natural person | | | | | | |
| GCC | Institutions | GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities. | | | | | | |
| | GCC DPMs | GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | SWAP Holders | Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients. | | | | | | |
| Foreign | Foreign Residents* | Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals). | | | | | | |
| | QFls | Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange. | | | | | | |
| | Foreign DPMs | Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them). | | | | | | |
| | Strategic Partners | Foreign investors considered founders and partners of Saudi listed companies. | | | | | | |

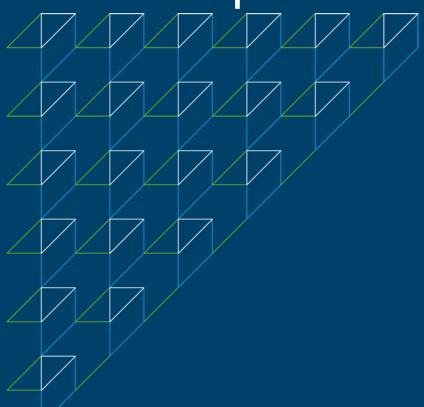
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 11,349,903,670 44.80% 12,299,804,853 48.55% -949,901,183 -3.75% **HNWIs** 8,218,501,363 32.44% 8,447,858,607 33.34% -229,357,244 -0.91% **IPIs** 718.531.377 2.84% 931.323.148 3.68% -212.791.772 -0.84% Individual DPMs 185.416.107 0.73% 177.813.223 0.70% 7.602.884 0.03% Sub Total (Individuals) 20,472,352,517 80.80% 21,856,799,832 86.27% -1,384,447,315 -5.46% Institutions: Saudi 1.877.389.176 7.41% 555.452.126 2.19% 1.321.937.050 5.22% Corporates **Mutual Funds** 841.025.831 3.32% 497.759.762 1.96% 343.266.069 1.35% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 210.652.232 0.83% 368.417.522 1.45% -157.765.290 -0.62% Sub Total (Institutions) 2,929,067,239 11.56% 1,421,629,410 5.61% 1,507,437,829 5.95% Total Saudi Investors 23,401,419,756 92.36% 23,278,429,242 91.88% 122,990,514 0.49% Individuals 67.373.461 0.27% 224,650,186 0.89% -157.276.725 -0.62% Institutions 693.072.201 2.74% 474.977.951 1.87% 218.094.250 0.86% GCC GCC DPMs 0.00% 0.02% -0.01% 1,124,578 4,845,340 -3,720,761 Total GCC Investors 761.570.240 3.01% 704.473.477 2.78% 57.096.763 0.23% **SWAP Holders** 208,760,528 0.82% 487,662,053 1.92% -278,901,525 -1.10% -0.42% Foreign Residents 297.558.311 1.17% 403.662.368 1.59% -106.104.057 QFIs 666,713,815 2.63% 461,861,870 1.82% 204,851,945 0.81% Foreign Foreign DPMs 66.360 0.00% 0.00% 66.360 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% -180,087,277 Total Foreign Investors 1,173,099,014 4.63% 1,353,186,291 5.34% -0.71% **Grand Total** 25,336,089,010 100.00% 25,336,089,010 100.00%



Value Traded (by Investor Classification)

| Main Market Value Traded Breakdown - By Investor Classification | | | | | | | | | | |
|---|----------------|-----------------|----------------|------------------|---------------------|--------------------------------|--|--|--|--|
| | Buy | | Sell | | Net Value Traded | | | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | | |
| Institutional | 5,402,752,205 | 21.32% | 3,960,112,995 | 15.63% | 1,442,639,210 | 5.69% | | | | |
| Non-Institutional | 19,933,336,805 | 78.68% | 21,375,976,015 | 84.37% | -1,442,639,210 | -5.69% | | | | |
| Grand Total | 25,336,089,010 | 100.00% | 25,336,089,010 | 100.00% | | | | | | |

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 19 April 2018 As of 26 April 2018 **Weekly Change Nationality Investor Type Holding Value** Ownership **Holding Value** Ownership Δ Holding Value Δ Ownership (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 82,422,199,722 4.22% 82,763,486,609 4.26% 341,286,887 0.04% **HNWIs** 152,764,977,397 7.81% 151,849,613,492 7.81% -915,363,905 -0.01% **IPIs** 272.719.750.420 13.95% 272.708.129.585 14.02% -11.620.835 0.07% Individual DPMs 5.497.616.358 0.28% 5.410.305.696 0.28% -87.310.662 0.00% Sub Total (Individuals) 513,404,543,897 26.26% 512,731,535,382 26.36% -673,008,514 0.11% Institutions: Saudi Corporates 310.109.751.929 15.86% 308.605.056.592 15.87% -1.504.695.337 0.01% Mutual Funds 180.185.453.821 9.22% 184.698.123.941 9.50% 4.512.670.120 0.28% GRE's 752,296,848,401 38.47% 739,034,515,343 38.00% -13,262,333,057 -0.48% Institution DPMs 60.351.318.485 3.09% 59.437.234.289 3.06% -914.084.196 -0.03% Sub Total (Institutions) 1.302.943.372.635 66.64% 1,291,774,930,165 66.42% -11,168,442,470 -0.22% Total Saudi Investors -11,841,450,985 1,816,347,916,532 92.89% 1,804,506,465,547 92.78% -0.11% Individuals 3.489.828.139 0.18% 3.289.809.782 0.17% -200.018.356 -0.01% Institutions 37.143.406.813 1.90% 37.827.838.726 1.95% 684.431.913 0.05% **GCC** GCC DPMs 646,835,070 0.03% 649,389,038 0.03% 2,553,968 0.00% Total GCC Investors 41.280.070.022 2.11% 41.767.037.546 2.15% 486.967.524 0.04% **SWAP Holders** 16,547,889,537 0.85% 16,519,802,701 0.85% -28,086,836 0.00% 0.23% Foreign Residents 4.510.055.134 0.23% 4.434.990.242 -75.064.892 0.00% **QFIs** 16,939,470,395 0.87% 17,520,846,868 0.90% 581,376,473 0.03% **Foreign** Foreign DPMs 8.687.555 0.00% 8.653.135 0.00% -34.4200.00% 3.05% 416,550,428 0.04% Strategic Partners 59.654.960.857 60.071.511.285 3.09% 894,740,754 Total Foreign Investors 97,661,063,478 4.99% 98,555,804,232 5.07% 0.07% **Grand Total** 1,955,289,050,032 100.00% 1,944,829,307,325 -10,459,742,707 100.00%



Ownership Value (by Investor Classification)

| Main Market Ownership Breakdown - By Investor Classification | | | | | | | | | | |
|--|------------------------|------------------|------------------------|------------------|--------------------------|--------------------|--|--|--|--|
| | As of 19 April 2018 | | As of 26 April 2018 | | Weekly Change | | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | ∆ Holding Value (SAR) | ∆ Ownership (%) | | | | |
| Institutional | 1,712,101,989,640 | 87.56% | 1,702,491,407,200 | 87.54% | -9,610,582,440 | -0.02% | | | | |
| Non-Institutional | 243,187,060,391 | 12.44% | 242,337,900,125 | 12.46% | -849,160,267 | 0.02% | | | | |
| Grand Total | 1,955,289,050,032 | 100.00% | 1,944,829,307,325 | 100.00% | -10,459,742,707 | | | | | |

Definitions

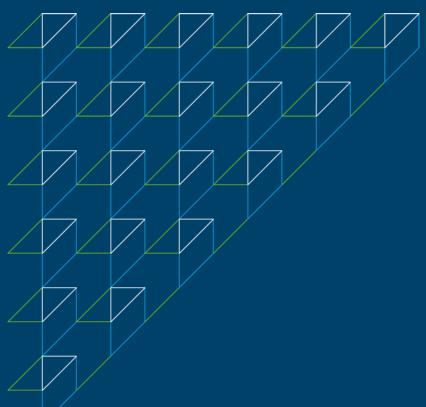
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

| Nationality | Investor Type | Buy | | Sel | | Net Value Traded | | |
|-------------|-------------------------|-----------|-----------------|-----------|------------------|---------------------|--------------------------------|--|
| | | SAR | % of Total Buys | SAR | % of Total Sells | SAR (Buy - Sell) | Difference (% Buy - % Sell) | |
| Saudi | Individuals | 5,735,436 | 86.86% | 5,958,506 | 90.24% | -223,069 | -3.38% | |
| | Corporates | 14,138 | 0.21% | 0 | 0.00% | 14,138 | 0.21% | |
| | Institution | 816,899 | 12.37% | 443,041 | 6.71% | 373,857 | 5.66% | |
| | Total Saudi Investors | 6,566,473 | 99.44% | 6,401,547 | 96.95% | 164,926 | 2.50% | |
| | Individuals | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| GCC | Institutions | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | Total GCC Investors | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| | SWAP Holders | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | |
| Familian | Foreign Residents | 36,742 | 0.56% | 46,614 | 0.71% | -9,872 | -0.15% | |
| Foreign | QFIs | 0 | 0.00% | 155,054 | 2.35% | -155,054 | -2.35% | |
| | Total Foreign Investors | 36,742 | 0.56% | 201,668 | 3.05% | -164,926 | -2.50% | |
| Grand Total | | 6,603,215 | 100.00% | 6,603,215 | 100.00% | | | |

| Nomu-Parallel Market Value Traded Breakdown - By Investor Classification | | | | | | | | | | |
|--|-----------|-----------------|-----------|------------------|------------------|---------------------|--------------------------------|--|--|--|
| | Bu | у | Sel | I | Net Value Traded | | | | | |
| Investor Classification | SAR | % of Total Buys | SAR | % of Total Sells | | SAR (Buy - Sell) | Difference (% Buy - % Sell) | | | |
| Institutional | 831,037 | 12.59% | 598,096 | 9.06% | | 232,941 | 3.53% | | | |
| Non-Institutional | 5,772,178 | 87.41% | 6,005,120 | 90.94% | | -232,941 | -3.53% | | | |
| Grand Total | 6,603,215 | 100.00% | 6,603,215 | 100.00% | | | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type As of 26 April 2018 As of 19 April 2018 **Weekly Change Nationality Investor Type** Δ Holding Value **Holding Value** Ownership **Holding Value** Ownership **A Ownership** (SAR) (%) (SAR) (%) (SAR) (%) 47,220,651 Individuals 2,009,710,970 89.04% 2,056,931,621 88.92% -0.12% Corporates 130,408,999 5.78% 133,978,309 5.79% 3,569,309 0.01% Saudi Institution 93.367.579 4.14% 98.053.911 4.24% 4,686,333 0.10% Total Saudi Investors 2,233,487,548 98.96% 2,288,963,841 98.95% 55,476,293 -0.01% Individuals 31.028 0.00% 32.195 0.00% 1.166 0.00% **GCC** Institutions 13.744.145 0.61% 14,326,309 0.62% 582,165 0.01% Total GCC Investors 13,775,173 14,358,504 0.62% 583,331 0.61% 0.01% **SWAP Holders** 904,340 0.04% 911,497 0.04% 0.00% 7,157 Foreign Residents 2.895.393 0.13% 2.854.658 0.12% -40.735 0.00% **Foreign** QFIs 5,914,646 0.26% 6,087,605 0.26% 172,959 0.00% Total Foreign Investors 9,714,379 0.43% 9,853,761 0.43% 139,382 0.00% **Grand Total** 2,313,176,105 2,256,977,100 100.00% 56,199,005 100.00%

| Nomu-Parallel Market Ownership Breakdown - By Investor Classification | | | | | | | | | | |
|---|------------------------|------------------|------------------------|------------------|---------------|------------------------|--------------------|--|--|--|
| | As of 19 April 2018 | | As of 26 April 2018 | | Weekly Change | | | | | |
| Investor Classification | Holding Value (SAR) | Ownership (%) | Holding Value (SAR) | Ownership (%) | Δ | Holding Value (SAR) | Δ Ownership (%) | | | |
| Institutional | 244,339,708 | 10.83% | 253,357,632 | 10.95% | | 9,017,923 | 0.13% | | | |
| Non-Institutional | 2,012,637,392 | 89.17% | 2,059,818,473 | 89.05% | | 47,181,082 | -0.13% | | | |
| Grand Total | 2,256,977,100 | 100.00% | 2,313,176,105 | 100.00% | | 56,199,005 | | | | |

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



