

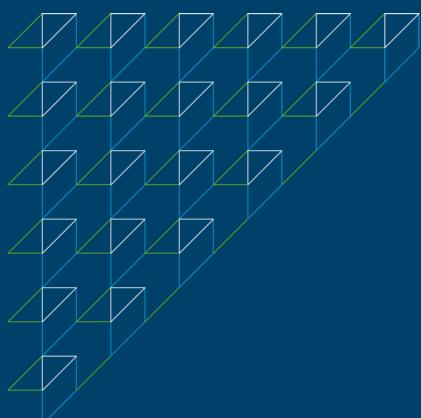
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 4 October 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

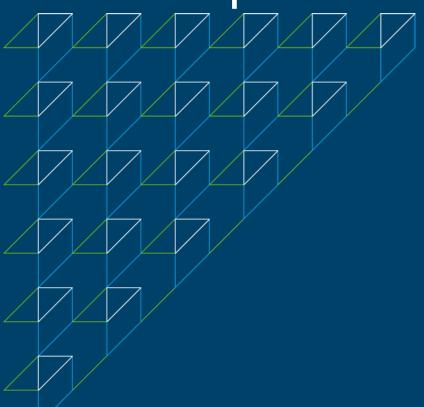
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 4.826.485.159 31.91% 6.598.540.375 43.63% -1.772.055.217 -11.72% -2.62% **HNWIs** 4.948.195.331 32.72% 5.345.207.824 35.34% -397.012.493 4.08% 5.07% -149,721,958 -0.99% **IPIs** 617,196,272 766,918,230 Individual DPMs 238,317,487 1.58% 252,668,821 1.67% -14,351,334 -0.09% Sub Total (Individuals) 10,630,194,249 70.28% 12.963.335.250 85.71% -2.333.141.001 -15.43% Institutions: Saudi 1,792,192,241 Corporates 2,276,564,645 15.05% 484,372,404 3.20% 11.85% Mutual Funds 187,005,586 1.24% 229,250,267 1.52% -42,244,681 -0.28% GRE's 239.094 0.00% 0 0.00% 239.094 0.00% Institution DPMs 194,636,337 1.29% 290,070,994 1.92% -95,434,657 -0.63% Sub Total (Institutions) 2,658,445,662 17.58% 1.003.693.665 6.64% 1.654.751.997 10.94% Total Saudi Investors 13,288,639,911 87.86% 13.967.028.915 92.35% -678.389.004 -4.49% Individuals 105,816,685 0.70% 45,283,209 0.30% 60,533,477 0.40% 338,110,823 2.24% 350,429,528 2.32% -12,318,705 -0.08% Institutions GCC GCC DPMs 2.206.182 0.01% 123.612 0.00% 2.082.570 0.01% Total GCC Investors 446,133,690 2.95% 395.836.349 2.62% 50,297,342 0.33% **SWAP Holders** 360.588.893 2.38% 257,994,188 1.71% 102,594,706 0.68% Foreign Residents 139,790,758 0.92% 230,723,256 1.53% -90,932,498 -0.60% QFIs 5.88% 4.08% 889.100.998 272.646.155 1.80% 616.454.844 Foreign Foreign DPMs 415,350 0.00% 440,739 0.00% -25,389 0.00% Strategic Partners 0.00% 0.00% 0.00% 628.091.662 Total Foreign Investors 1,389,895,999 9.19% 761,804,337 5.04% 4.15% **Grand Total** 15,124,669,600 100.00% 15,124,669,600 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
Investor Classification	Buy		Sell		Net Value Traded				
	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	5,104,381,668	33.75%	2,904,914,937	19.21%		2,199,466,730	14.54%		
Non-Institutional	10,020,287,933	66.25%	12,219,754,663	80.79%		-2,199,466,730	-14.54%		
Grand Total	15,124,669,600	100.00%	15,124,669,600	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

	Investor Type	As of 27 September 2018		As of 4 Octob	per 2018	Weekly Change		
Nationality		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Retail	76,364,303,341	4.07%	74,623,686,371	3.93%	-1,740,616,970	-0.14%	
	HNWIs	146,746,419,286	7.83%	147,906,955,614	7.80%	1,160,536,328	-0.03%	
	IPIs	256,532,045,688	13.68%	261,483,427,388	13.78%	4,951,381,700	0.10%	
	Individual DPMs	5,646,593,412	0.30%	5,613,492,975	0.30%	-33,100,437	-0.01%	
	Sub Total (Individuals)	485,289,361,727	25.88%	489,627,562,348	25.81%	4,338,200,622	-0.07%	
Saudi	Institutions:							
	Corporates	293,314,523,346	15.64%	296,396,696,795	15.62%	3,082,173,450	-0.02%	
	Mutual Funds	93,437,504,135	4.98%	94,638,809,274	4.99%	1,201,305,139	0.01%	
	GRE's	741,771,102,271	39.56%	760,034,826,408	40.06%	18,263,724,137	0.51%	
	Institution DPMs	127,393,256,092	6.79%	121,864,915,936	6.42%	-5,528,340,156	-0.37%	
	Sub Total (Institutions)	1,255,916,385,844	66.97%	1,272,935,248,413	67.10%	17,018,862,569	0.12%	
	Total Saudi Investors	1,741,205,747,571	92.85%	1,762,562,810,762	92.91%	21,357,063,191	0.06%	
	Individuals	3,008,384,858	0.16%	3,114,525,136	0.16%	106,140,279	0.00%	
	Institutions	35,115,731,117	1.87%	35,567,398,369	1.87%	451,667,252	0.00%	
GCC	GCC DPMs	835,484,611	0.04%	851,652,599	0.04%	16,167,988	0.00%	
	Total GCC Investors	38,959,600,585	2.08%	39,533,576,104	2.08%	573,975,518	0.01%	
	SWAP Holders	13,389,241,607	0.71%	13,622,800,563	0.72%	233,558,956	0.00%	
	Foreign Residents	3,570,841,155	0.19%	6,908,426,667	0.36%	3,337,585,512	0.17%	
	QFIs	16,194,095,521	0.86%	16,917,003,726	0.89%	722,908,205	0.03%	
Foreign	Foreign DPMs	3,187,072,389	0.17%	3,267,043,482	0.17%	79,971,093	0.00%	
	Strategic Partners	58,740,471,282	3.13%	54,312,180,457	2.86%	-4,428,290,826	-0.27%	
	Total Foreign Investors	95,081,721,955	5.07%	95,027,454,895	5.01%	-54,267,060	-0.06%	
Grand T		1,875,247,070,111	100.00%					

^{*} Non deposited amount of 564,800,000 SAR was not reflected as on 4 October holding value (The Mediterranean and Gulf Insurance and Reinsurance Co. 8030 - Corporate Action -Tradable Rights)



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification								
Investor Classification	As of 27 Septe	As of 27 September 2018		As of 4 October 2018		Weekly Change		
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)		
Institutional	1,645,557,121,472	87.75%	1,664,570,247,972	87.74%	19,013,126,500	-0.01%		
Non-Institutional	229,689,948,639	12.25%	232,553,593,788	12.26%	2,863,645,149	0.01%		
Grand Total	1,875,247,070,111	100.00%	1,897,123,841,760	100.00%	21,876,771,649			

Definitions

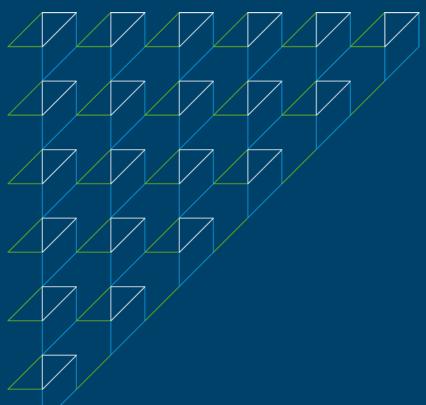
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-P	arallel Market Va	lue Traded E	Breakdown	- By Nationa	lity and Inve	stor Type	
	Investor Type	Buy		Sell		Net Value Traded	
Nationality		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	2,340,493	90.80%	1,649,339	63.98%	691,154	26.81%
	Corporates	112,054	4.35%	458,897	17.80%	-346,843	-13.46%
	Institution	0	0.00%	370,131	14.36%	-370,131	-14.36%
	Total Saudi Investors	2,452,547	95.14%	2,478,367	96.15%	-25,821	-1.00%
	Individuals	0	0.00%	0	0.00%	0	0.00%
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	0	0.00%	86,425	3.35%	-86,425	-3.35%
Foreign	Foreign Residents	24,203	0.94%	12,932	0.50%	11,270	0.44%
	QFIs	100,976	3.92%	0	0.00%	100,976	3.92%
	Total Foreign Investors	125,178	4.86%	99,357	3.85%	25,821	1.00%
Grand T	otal	2.577.725	100.00%	2.577.725	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification								
Investor Classification	Buy		Sell		Net Value Traded			
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	213,030	8.26%	915,454	35.51%	-702,424	-27.25%		
Non-Institutional	2,364,695	91.74%	1,662,271	64.49%	702,424	27.25%		
Grand Total	2,577,725	100.00%	2,577,725	100.00%				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 27 September 2018		As of 4 October 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	1,972,533,540	91.56%	1,979,402,069	91.60%	6,868,529	0.04%	
0	Corporates	114,100,536	5.30%	114,168,445	5.28%	67,909	-0.01%	
Saudi	Institution	42,407,117	1.97%	42,224,463	1.95%	-182,654	-0.01%	
	Total Saudi Investors	2,129,041,193	98.83%	2,135,794,977	98.84%	6,753,784	0.01%	
	Individuals	24,463	0.00%	23,322	0.00%	-1,141	0.00%	
GCC	Institutions	13,343,819	0.62%	13,343,819	0.62%	0	0.00%	
	Total GCC Investors	13,368,281	0.62%	13,367,141	0.62%	-1,141	0.00%	
	SWAP Holders	362,436	0.02%	196,662	0.01%	-165,774	-0.01%	
Familian	Foreign Residents	2,055,940	0.10%	2,042,786	0.09%	-13,153	0.00%	
Foreign	QFIs	9,444,650	0.44%	9,545,934	0.44%	101,284	0.00%	
	Total Foreign Investors	11,863,025	0.55%	11,785,382	0.55%	-77,643	-0.01%	
Frand T	otal	2,154,272,500	100.00%	2,160,947,500	100.00%	6,675,000		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification								
Investor Classification	As of 27 September 2018		As of 4 October 2018		Weekly Change			
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	179,658,557	8.34%	179,479,322	8.31%	-179,235	-0.03%		
Non-Institutional	1,974,613,943	91.66%	1,981,468,178	91.69%	6,854,235	0.03%		
Grand Total	2,154,272,500	100.00%	2,160,947,500	100.00%	6,675,000			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



