

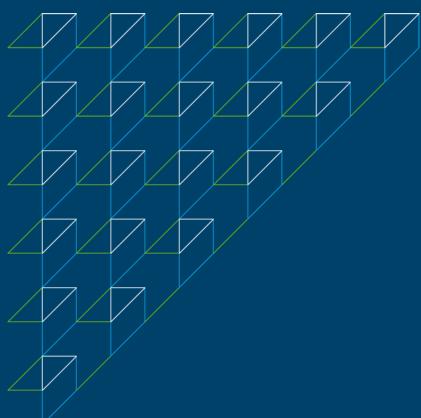
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 12 June 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a port turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

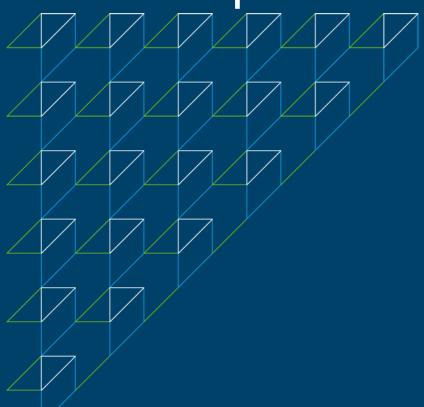
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 2,769,890,157 34.65% 3,384,410,522 42.33% -614,520,365 -7.69% **HNWIs** 2,522,613,463 31.55% 2,260,949,174 28.28% 261,664,289 3.27% **IPIs** 264.807.923 3.31% 239.404.719 2.99% 25.403.204 0.32% Individual DPMs 87.248.776 1.09% 120.975.493 1.51% -33.726.717 -0.42% Sub Total (Individuals) 5,644,560,319 70.60% 6,005,739,907 75.12% -361,179,588 -4.52% Institutions: Saudi 15.55% 381.291.492 4.77% 862.160.932 10.78% Corporates 1.243.452.424 Mutual Funds 302.392.363 3.78% 279.627.940 3.50% 22.764.424 0.28% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 137.647.261 1.72% 198.483.921 2.48% -60.836.660 -0.76% Sub Total (Institutions) 1,683,492,048 21.06% 859,403,352 10.75% 824,088,696 10.31% Total Saudi Investors 7,328,052,367 91.66% 6,865,143,259 85.87% 462,909,108 5.79% -515.992 Individuals 30.183.004 0.38% 30,698,996 0.38% -0.01% Institutions 184.384.673 2.31% 186.997.947 2.34% -2.613.274 -0.03% GCC GCC DPMs 932,541 0.01% 440,988 0.01% 491,554 0.01% Total GCC Investors 215.500.219 2.70% 218.137.931 2.73% -2.637.712 -0.03% **SWAP Holders** 206,720,730 2.59% 301,951,941 3.78% -95,231,210 -1.19% Foreign Residents 94.761.355 1.19% 146.075.167 1.83% -51.313.812 -0.64% QFIs 149,946,964 1.88% 462,280,692 5.78% -312,333,728 -3.91% **Foreign** Foreign DPMs 0 0.00% 0.00% 0 0.00% 1.392,646 0 0.00% -1,392,646 -0.02% Strategic Partners 0.02% Total Foreign Investors 451,429,049 5.65% 911,700,445 11.40% -460,271,396 -5.76% **Grand Total** 7,994,981,635 100.00% 7,994,981,635 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	2,577,533,655	32.24%	2,172,847,776	27.18%		404,685,880	5.06%		
Non-Institutional	5,417,447,979	67.76%	5,822,133,859	72.82%		-404,685,880	-5.06%		
Grand Total	7,994,981,635	100.00%	7,994,981,635	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 7 June 2018 As of 12 June 2018 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 79,445,215,320 3.99% 79,583,619,543 4.03% 138,404,223 0.05% **HNWIs** 156,771,155,855 7.87% 156,026,738,823 7.91% -744,417,032 0.04% **IPIs** 272.789.227.169 13.69% 269.975.186.295 13.68% -2.814.040.874 0.00% Individual DPMs 5.169.780.076 0.26% 4.999.602.950 0.25% -170.177.126 -0.01% Sub Total (Individuals) 514,175,378,420 25.80% 510,585,147,612 25.88% -3,590,230,808 0.08% Institutions: Saudi -3.441.250.662 -0.02% 15.32% 301.857.984.490 15.30% Corporates 305.299.235.152 Mutual Funds 184.871.606.313 9.28% 182.235.416.025 9.24% -2.636.190.288 -0.04% GRE's 784,926,208,776 39.39% 777,623,037,356 39.42% -7,303,171,420 0.03% Institution DPMs 61 257 223 919 3.07% 60.946.250.947 3.09% -310.972.972 0.02% Sub Total (Institutions) 1,336,354,274,161 67.06% 1.322.662.688.818 67.04% -13.691.585.342 -0.02% Total Saudi Investors 1,850,529,652,581 92.86% 1,833,247,836,430 92.92% -17,281,816,150 0.06% Individuals 3.233.398.357 0.16% 3.204.823.494 0.16% -28.574.863 0.00% Institutions 37.646.997.212 1.89% 36.540.900.956 1.85% -1.106.096.256 -0.04% **GCC** GCC DPMs 0.03% 675,586,394 0.03% -6,309,644 0.00% 681,896,037 Total GCC Investors 41.562.291.607 2.09% 40.421.310.844 2.05% -1.140.980.763 -0.04% **SWAP Holders** 16,898,231,079 0.85% 16,911,061,506 0.86% 12,830,427 0.01% Foreign Residents 4.222.234.876 0.21% 4.160.668.790 0.21% -61.566.086 0.00% **QFIs** 19,205,078,403 0.96% 18,671,092,930 0.95% -533,985,474 -0.02% **Foreign** Foreign DPMs 8.716.550 0.00% 8.689.538 0.00% -27.013 0.00% 3.03% 3.01% -933,643,591 -0.02% Strategic Partners 60.367.213.501 59,433,569,909 Total Foreign Investors 100,701,474,409 5.05% 99,185,082,672 5.03% -1,516,391,737 -0.03% **Grand Total** 1,972,854,229,946 1,992,793,418,597 100.00% -19,939,188,651 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 7 June 2018		As of 12 June 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,749,121,414,189	87.77%	1,729,878,379,296	87.68%	-19,243,034,892	-0.09%				
Non-Institutional	243,672,004,408	12.23%	242,975,850,650	12.32%	-696,153,758	0.09%				
Grand Total	1,992,793,418,597	100.00%	1,972,854,229,946	100.00%	-19,939,188,651					

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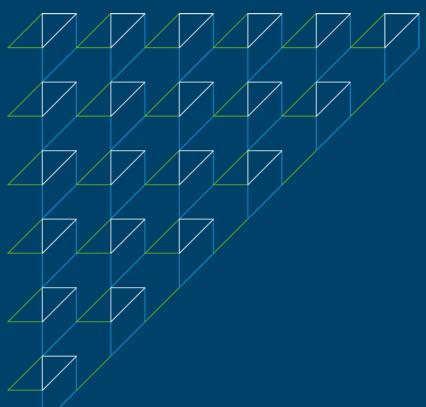
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



-100,732

-4.21%

Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sell		Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	2,294,379	95.79%	2,395,122	99.99%	-100,743	-4.21%	
Caudi	Corporates	0	0.00%	0	0.00%	0	0.00%	
Saudi	Institution	0	0.00%	148	0.01%	-148	-0.01%	
	Total Saudi Investors	2,294,379	95.79%	2,395,270	100.00%	-100,891	-4.21%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	100,880	4.21%	0	0.00%	100,880	4.21%	
	Total GCC Investors	100,880	4.21%	0	0.00%	100,880	4.21%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
E	Foreign Residents	11	0.00%	0	0.00%	11	0.00%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	11	0.00%	0	0.00%	11	0.00%	
Grand T	otal	2,395,270	100.00%	2,395,270	100.00%			
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classific	cation			
Investor Classification		Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
Institutional		100,880	4.21%	148	0.01%	100,732	4.21%	

Institutional:

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

2,395,122

2,395,270

99.99%

100.00%

95.79%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

2,294,390

2,395,270

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 7 June 2018		As of 12 June 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals	2,241,218,899	90.66%	2,256,896,836	90.56%	15,677,937	-0.09%
Saudi	Corporates	115,564,005	4.67%	117,875,003	4.73%	2,310,997	0.06%
	Institution	93,254,761	3.77%	94,493,885	3.79%	1,239,124	0.02%
	Total Saudi Investors	2,450,037,665	99.10%	2,469,265,724	99.08%	19,228,059	-0.02%
	Individuals	28,291	0.00%	28,696	0.00%	406	0.00%
GCC	Institutions	13,961,241	0.56%	14,478,324	0.58%	517,083	0.02%
	Total GCC Investors	13,989,532	0.57%	14,507,020	0.58%	517,489	0.02%
	SWAP Holders	880,527	0.04%	880,565	0.04%	38	0.00%
Foreign	Foreign Residents	2,306,926	0.09%	2,346,049	0.09%	39,123	0.00%
	QFIs	5,012,325	0.20%	5,112,618	0.21%	100,292	0.00%
	Total Foreign Investors	8,199,778	0.33%	8,339,231	0.33%	139,453	0.00%
Grand Total		2,472,226,975	100.00%	2,492,111,975	100.00%	19,885,000	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification

	As of 7 June 2018		As of 12 June 2018		Weekly Change		
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	228,672,860	9.25%	232,840,394	9.34%		4,167,535	0.09%
Non-Institutional	2,243,554,115	90.75%	2,259,271,581	90.66%		15,717,465	-0.09%
Grand Total	2,472,226,975	100.00%	2,492,111,975	100.00%		19,885,000	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



